

China-U.S. Trade Issues

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Summary

U.S.-China economic ties have expanded substantially since China began reforming its economy and liberalizing its trade regime in the late 1970s. Total U.S.-China merchandise trade rose from \$2 billion in 1979 (when economic reforms began) to \$579 billion in 2016. China is currently the United States' second-largest merchandise trading partner, its third-largest export market, and its biggest source of imports. By some estimates, China is a \$400 billion market for U.S. firms, based on U.S. exports of goods and services to China, sales by U.S. foreign affiliates in China, and re-exports of U.S. products through Hong Kong to China. Many U.S. firms view participation in China's market as critical to their global competitiveness. General Motors (GM), for example, has invested heavily in China, selling more cars there than in the United States annually from 2010 to 2016. In addition, U.S. imports of lower-cost goods from China greatly benefit U.S. consumers. U.S. firms that use China as the final point of assembly for their products, or use Chinese-made inputs for production in the United States, are able to lower costs. China is also the second-largest foreign holder of U.S. Treasury securities (at \$1.1 billion as of June 2017). China's holdings of U.S. debt securities help keep U.S. interest rates low.

Despite growing commercial ties, the bilateral economic relationship has become increasingly complex and often fraught with tension. From the U.S. perspective, many trade tensions stem from China's incomplete transition to a free market economy. While China has significantly liberalized its economic and trade regimes over the past three decades, it continues to maintain (or has recently imposed) a number of state-directed policies that appear to distort trade and investment flows. Major areas of concern expressed by U.S. policymakers and stakeholders include China's alleged widespread cyber economic espionage against U.S. firms; relatively ineffective record of enforcing intellectual property rights (IPR); discriminatory innovation policies; mixed record on implementing its World Trade Organization (WTO) obligations; extensive use of industrial policies (such as financial support of state-owned firms and trade and investment barriers) in order to promote and protect industries favored by the government; and interventionist policies to influence the value of its currency. Many U.S. policymakers argue that such policies adversely impact U.S. economic interests and have contributed to U.S. job losses.

The Trump Administration has pledged to take a more aggressive stance to reduce U.S. bilateral trade deficits, enforce U.S. trade laws and agreements, and promote "free and fair trade," including in regards to China. In March 2017, President Trump issued an executive order mandating an "Omnibus Report on Significant Trade Deficits" (China accounts for the largest U.S. bilateral trade imbalance). In April, he ordered Section 232 investigations into the national security implications of U.S. imports of steel and aluminum (China is the world's largest producer of these commodities). In May, the United States and China announced outcomes of a special "100-day plan on trade," (an initiative that was agreed to by President Trump and Chinese President Xi at their April meeting), including market access commitments by China on U.S. beef, biotechnology products, credit rating services, electronic payment services, and bond underwriting and settlement. In May, the two sides held their first session of the newly created "U.S.-China Comprehensive Dialogue," but with no announced progress on trade issues. In August, the USTR announced the initiation of a Section 301 investigation of China's acts, policies, and practices related to technology transfer, intellectual property, and innovation in terms of their impact on U.S. economic interests.

This report provides background and analysis of U.S.-China commercial ties, including history, trends, issues, and outlook. It will be updated as events warrant.

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Introduction

Economic and trade reforms begun in 1979 have helped transform China into one of the world's biggest and fastest-growing economies. China's economic growth and trade liberalization, including comprehensive trade commitments made upon its entry to the World Trade Organization (WTO) in 2001, have led to a sharp expansion in U.S.-China commercial ties. Yet, bilateral trade relations have become increasingly strained in recent years over a number of issues, including China's: mixed record on implementing its WTO obligations; infringement of U.S. intellectual property (such as through cyber-theft of U.S. trade secrets and forced technology requirements placed on foreign firms); increased use of industrial policies to promote and protect domestic Chinese firms (especially state-owned firms); extensive trade and foreign investment restrictions; lack of transparency in trade rules and regulations; distortionary economic policies that have led to overcapacity in several industries; and its large merchandise trade surplus with the United States. China's economic and trade conditions, policies, and acts have a significant impact on the U.S. economy as whole as well as specific U.S. sectors and thus are of concern to Congress. This report provides an overview of U.S.-China commercial ties identifies major issues of contention, describes the Trump Administration's trade policies toward China, and reviews possible outcomes.

Most Recent Developments

U.S.-China commercial ties are increasingly complex and at times contentious, as reflected in the recent developments summarized below.

- On August 18, 2017, the USTR announced it had launched a Section 301 investigation of China's policies on technology transfer, IPR, and innovation in terms of their impact on U.S. economic interests. The USTR's action came three days after President Trump issued an Executive Memorandum requesting the USTR to determine if such an investigation was warranted.
- On July 19, 2017, the two sides held the first session of the U.S.-China Comprehensive Economic Dialogue (CED). However, no outcomes were announced after the meeting.
- On April 20, 2017, President Trump issued an executive order for a Section 232 investigation on the national security implications of steel imports and on April 27 he issued a similar executive order for aluminum imports.
- On April 14, 2017, the U.S. Department of the Treasury issued its first 2017 report to Congress on exchange rates, but did not conclude that China (or any country) had manipulated its currency.
- During their first meeting as heads of state on April 6-7 2017, President's Xi and Trump announced the establishment of a "100-day plan on trade" as well as a new high-level forum called the "U.S.-China Comprehensive Dialogue." On May 11, 2017, the two sides announced that as a result of the 100-day plan on trade initiative, China would open its markets to U.S. beef, biotechnology products, credit rating services, electronic payment services, and bond underwriting and settlement. The United States agreed to open its markets to Chinese cooked poultry and welcomed Chinese purchases of U.S. liquefied gas.

U.S. Trade with China¹

U.S.-China trade rose rapidly after the two nations reestablished diplomatic relations in January 1979, signed a bilateral trade agreement in July 1979, and provided mutual most-favored-nation (MFN) treatment, beginning in 1980.² In that year (which was shortly after China's economic reforms began), total U.S.-China trade (exports plus imports) was approximately \$4 billion. China ranked as the United States' 24th-largest trading partner, 16th-largest export market, and 36th-largest source of imports. In 2016, total U.S. merchandise trade with China was \$579 billion, making China the United States' largest trading partner (see **Table 1**). The U.S.-China Business Council estimates that China is a more than a \$400 billion market for U.S. firms, based on U.S. merchandise and services exports to China, re-exports of U.S. goods from Hong Kong to China, and sales by U.S. affiliates in China.

Table 1. U.S. Merchandise Trade with China: 1980-2016 and 2017 Projections
(\$ in billions)

| Year | U.S. Exports | U.S. Imports | U.S. Trade Balance |
|-------|--------------|--------------|--------------------|
| 1980 | 3.8 | 1.1 | +2.7 |
| 1990 | 4.8 | 15.2 | -10.4 |
| 2000 | 16.3 | 100.1 | -83.8 |
| 2010 | 91.9 | 365.0 | -273.0 |
| 2011 | 104.1 | 399.4 | -295.3 |
| 2012 | 110.5 | 425.6 | -315.1 |
| 2013 | 121.7 | 440.4 | -318.7 |
| 2014 | 123.6 | 468.5 | -344.9 |
| 2015 | 116.1 | 483.2 | -367.2 |
| 2016 | 115.8 | 462.8 | -347.0 |
| 2017* | 133.9 | 501.6 | -367.7 |

Source: U.S. International Trade Commission (USITC) DataWeb.

Note: *2017 projections based on actual data for January-June 2017.

¹ This report focuses primarily on U.S.-China trade relations. For information on China's economy, see CRS Report RL33534, *China's Economic Rise: History, Trends, Challenges, and Implications for the United States*, by (name redacted). For general information on U.S.-China political ties, see CRS Report R41108, *U.S.-China Relations: An Overview of Policy Issues*, by (name redacted).

² The United States suspended China's MFN status in 1951, which cut off most bilateral trade. China's MFN status was conditionally restored in 1980 under the provisions set forth under Title IV of the 1974 Trade Act, as amended (including the Jackson-Vanik freedom-of-emigration provisions). China's MFN status (which was re-designated under U.S. trade law as "normal trade relations" status, or NTR) was renewed on an annual basis until January 2002, when legislation was enacted in 2000 (P.L. 104-286) granting permanent NTR (PNTR) to China once it joined the WTO (which it did in December 2001).

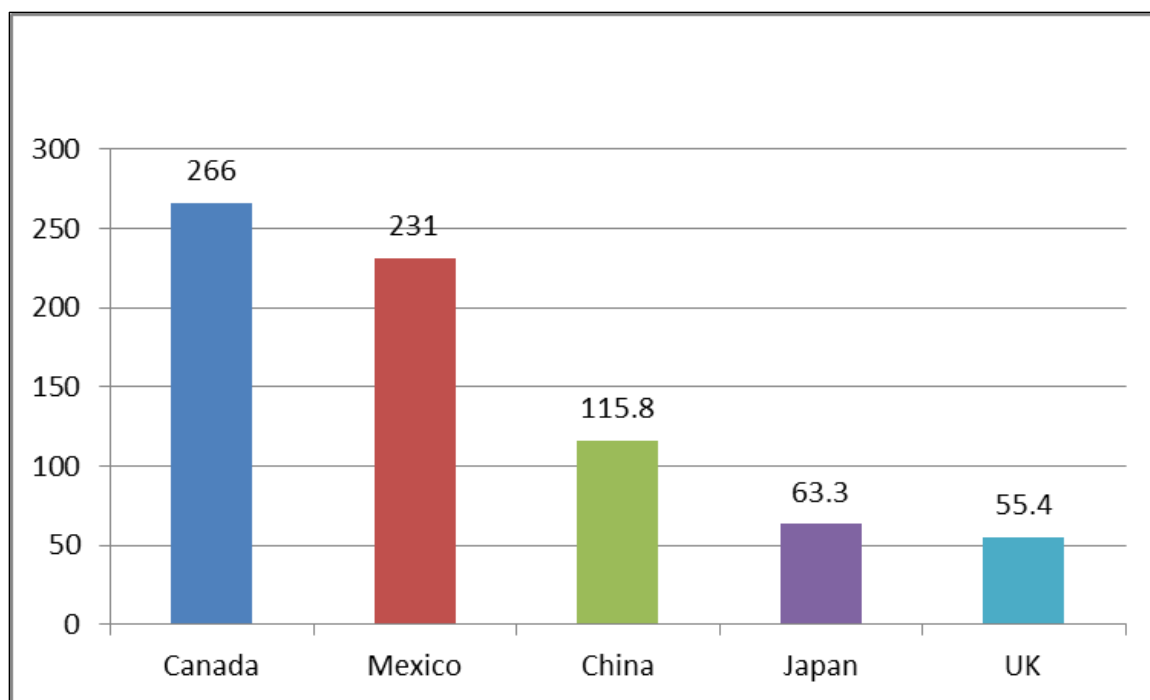
U.S. Merchandise Exports to China

U.S. merchandise exports to China in 2016 were \$115.8 billion, down 0.3% over the previous year (they fell by 6.1% in 2015), due in part to the effects of a slowing Chinese economy.³ During the first half of 2017, U.S. merchandise exports to China rose 15.6% year-on-year,

In 2016, China was the third-largest U.S. merchandise export market after Canada and Mexico (see **Figure 1**). From 2000 to 2016, the share of total U.S. merchandise exports going to China rose from 2.1% to 8.0%. As indicated in **Table 2**, the top five merchandise U.S. exports to China in 2016 were (1) oil seeds and grains (mainly soybeans); (2) aerospace products (mainly civilian aircraft and parts); (3) motor vehicles; (4) semiconductors and electronic components; and (5) navigational, measuring, medical, and controlling instruments. As indicated in **Table 3**, from 2001 to 2016, U.S. exports to China increased by 511%, which was by far the fastest growth rate for U.S. exports to any of its top 10 export markets. China was the second-largest U.S. agricultural export market in 2016 at \$21.4 billion, two-thirds of which consisted of soybeans.

Figure 1. Top 5 U.S. Merchandise Export Markets in 2016

(\$ in billions)



Source: USITC DataWeb.

³ In comparison, total global U.S. merchandise exports fell by 7.3% in 2015 and by 3.3% in 2016.

Table 2. Major U.S. Exports to China in 2016

(\$ in millions and percentage change)

| NAIC Number | NAIC Description (4-digit level) | 2014 | 2015 | 2016 | Percent Change 2015-2016 |
|--------------|---|----------------|----------------|----------------|--------------------------|
| 1111 | OILSEEDS & GRAINS | 16,285 | 13,034 | 15,533 | 19.2% |
| 3364 | AROSPACE PRODUCTS & PARTS | 13,932 | 15,445 | 14,578 | -5.6% |
| 3361 | MOTOR VEHICLES | 11,248 | 9,224 | 8,942 | -3.1% |
| 3344 | SEMICONDUCTORS & OTHER ELECTRONIC COMPONENTS | 6,453 | 6,925 | 6,892 | -0.5% |
| 3345 | NAVIGATIONAL, MEASURING, MEDICAL, AND CONTROL INSTRUMENTS | 5,442 | 5,459 | 5,525 | 1.2% |
| 9100 | WASTE AND SCRAP | 7,088 | 5,945 | 5,172 | -13.0% |
| 3251 | BASIC CHEMICALS | 4,486 | 4,548 | 4,592 | 1.0% |
| 3252 | RESIN, SYN RUBBER, ARTF & SYN FIBERS/FIL | 4,298 | 3,738 | 3,564 | -4.6% |
| 3339 | OTHER GENERAL PURPOSE MACHINERY | 3,385 | 3,106 | 3,001 | -3.4% |
| 3254 | PHARMACEUTICALS & MEDICINES | 2,206 | 2,510 | 2,702 | 7.6% |
| Total | | 123,621 | 116,072 | 115,775 | -0.3% |

Source: USITC DataWeb.**Notes:** NAIC is the North American Industrial Classification system.**Table 3. Major U.S. Merchandise Export Markets: 2001-2016**

(\$ in billions and percentage change)

| Country | 2001 | 2016 | Percent Change 2016/2001 |
|----------------|------------|--------------|--------------------------|
| Canada | 164 | 266 | 62.2% |
| Mexico | 102 | 231 | 126.5% |
| China | 19 | 116 | 510.5% |
| Japan | 58 | 64 | 10.3% |
| United Kingdom | 41 | 55 | 34.1% |
| Germany | 30 | 49 | 63.3% |
| South Korea | 22 | 42 | 90.9% |
| Netherlands | 20 | 40 | 100.0% |
| Hong Kong | 14 | 35 | 150.0% |
| Belgium | 14 | 32 | 128.6% |
| Total | 731 | 1,454 | 98.9% |

Source: USITC DataWeb and Global Trade Atlas.**Note:** Ranked according to the top 10 U.S. merchandise export markets in 2016.

Many trade analysts argue that China could prove to be a much more significant market for U.S. exports in the future. China is one of the world's fastest-growing economies, and healthy economic growth is projected to continue in the years ahead, provided that it implements new comprehensive economic reforms. China's goals of modernizing its infrastructure, rebalancing

the economy, upgrading industries, boosting the services sector, and enhancing the social safety net could generate substantial new demand for foreign goods and services. Economic growth has improved the purchasing power of Chinese citizens considerably, especially those living in urban areas along the east coast of China. In addition, China's large foreign exchange reserves (at \$3.1 trillion as of July 2017) and its huge population (at 1.38 billion) make it a potentially enormous market. To illustrate:

- Although Chinese private consumption as a percentage of GDP is much lower than that of most other major economies, the growth rate of Chinese private consumption has been rising rapidly. From 2007 to 2016, China's private consumption grew at an average annual rate of 8.9%, compared to 1.6% growth in the United States.⁴
- In 2016, there were 3 million Chinese visitors to the United States (up 15.4% over the previous year), ranking China as the fifth-largest source of foreign visitors to the United States.⁵ Chinese visitors spent \$33 billion in the United States in 2016 (including on education), which was the largest source of visitor spending in the United States.⁶ The U.S. Department of Commerce projects that for 2015-2021, the number of Chinese visitors will increase by a total of 3.1 million visitors (the second-largest on increased visitors after Mexico) and that China will become the overseas origin market (and third overall after Mexico and Canada) by the end of 2021.⁷
- China has the world's largest mobile phone network with 1.36 billion mobile phone subscribers as of June 2017.⁸
- China's online sales in 2016 totaled \$752 billion (more than double the U.S. level at \$369 billion).⁹
- Boeing Corporation delivered 126 planes to China in 2016, making it Boeing's largest market outside the United States. Boeing predicts that over the next 20 years (2016-2035), China will need 6,810 new airplanes valued at \$1 trillion and will be Boeing's largest commercial airplane customer outside the United States.¹⁰
- China replaced the United States as the world's largest Internet user in 2008. As of March 2017, China had an estimated 731 million Internet users, double the U.S. population. Yet, the percentage of the Chinese population using the Internet is small relative to the United States: 55% versus 89%, respectively.¹¹

⁴ Source: *Economist Intelligence Unit*, Country Data.

⁵ China reported that it had 122 million outbound tourists in 2016 and estimated that they spent \$110 billion.

⁶ U.S. Department of Commerce, International Trade Administration, Travel & Tourism Office, News, available at http://tinet.ita.doc.gov/outreachpages/download_data_table/Fast_Facts_2016.pdf.

⁷ U.S. Department of Commerce, International Trade Administration, Travel & Tourism Office, News, available at http://travel.trade.gov/view/f-2000-99-001/forecast/Forecast_Summary.pdf.

⁸ Statista, at <https://www.statista.com/statistics/278204/china-mobile-users-by-month/>.

⁹ Data for China from Digital Commerce 360 at <https://www.digitalcommerce360.com/2017/02/06/online-shopping-china-grows-262-2016/> and U.S. data from the U.S. Census Bureau at <https://www2.census.gov/retail/releases/historical/ecom/16q4.pdf>.

¹⁰ Boeing Corporation, Press Release, September 13, 2016, available at <http://boeing.mediaroom.com/2016-09-13-Boeing-Forecasts-Demand-in-China-for-6-810-Airplanes-Valued-at-1-Trillion>.

¹¹ *Internet World Stats*, available at <http://www.internetworldstats.com/stats.htm>.

- General Motors (GM) reported that it sold more cars and trucks in China than in the United States each year from 2010 to 2016.¹² GM's China sales in 2016 were 3.9 million vehicles, compared to 3.0 million in the United States. Equity income from GM's joint venture operations in China was \$2.0 billion in 2016. GM vehicle unit sales to China accounted for 38.7% of its global total.¹³ GM expects China's vehicle market to increase by 5 million units or more by 2020.¹⁴ In addition, U.S. motor vehicle exports to China rose by 51.7% from 2012 to 2016. These totaled \$8.7 billion in 2016, making China the second-largest U.S. motor vehicle export market after Canada.¹⁵
- According to estimates by Credit Suisse (a global financial services company), China overtook the United States in 2015 to become the country with the largest middle class at 109 million adults (with wealth between \$50,000 and \$500,000); the U.S. level was estimated at 92 million.¹⁶
- A January 2017 study prepared by Oxford Economics for the U.S.-China Business Council estimated that U.S. exports of goods and services to China plus bilateral FDI flows directly and indirectly supported 2.6 million U.S. jobs and contributed \$216 billion to U.S. GDP. The study further predicted that U.S. exports of goods and services to China would exceed \$520 billion by 2030.¹⁷

Major U.S. Merchandise Imports from China

China was the largest source of U.S. merchandise imports in 2016, at \$462.3 billion, down 4.2% from the previous year.¹⁸ China's share of total U.S. merchandise imports rose from 8.2% in 2000 to 21.1% in 2016. The importance (ranking) of China as a source of U.S. imports has risen sharply, from eighth largest in 1990, to fourth in 2000, to second in 2004-2006, and to first in 2007-present (see **Figure 2**). The top five U.S. imports from China in 2016 were communications equipment; computer equipment; miscellaneous manufactured commodities (such as toys and games); apparel; and semiconductors and other electronic components (see **Table 4**). China was also the third-largest source of U.S. agricultural imports in 2016 at \$6.2 billion.

¹² A large share of these vehicles was produced by GM and its joint-venture partners in China. GM's website states that it currently has 11 joint ventures and two wholly owned foreign enterprises (employing 58,000 workers) in China.

¹³ General Motors, *2016 Full-Year and Fourth-Quarter Earnings*, February 2017, available at <http://media.gm.com/content/dam/Media/gmcom/investor/2017/feb/earnings/GeneralMotors-q4-2016-Earnings.pdf>.

¹⁴ General Motors, Media, China, *General Motors Announces Growth Strategy for China*, March 21, 2016, available at http://media.gm.com/media/cn/en/gm/news.detail.html/content/Pages/news/cn/en/2016/Mar/0321_announcement.html.

¹⁵ Source: USITC DataWeb. Data for 2016 are estimates based on actual data for January-November 2016.

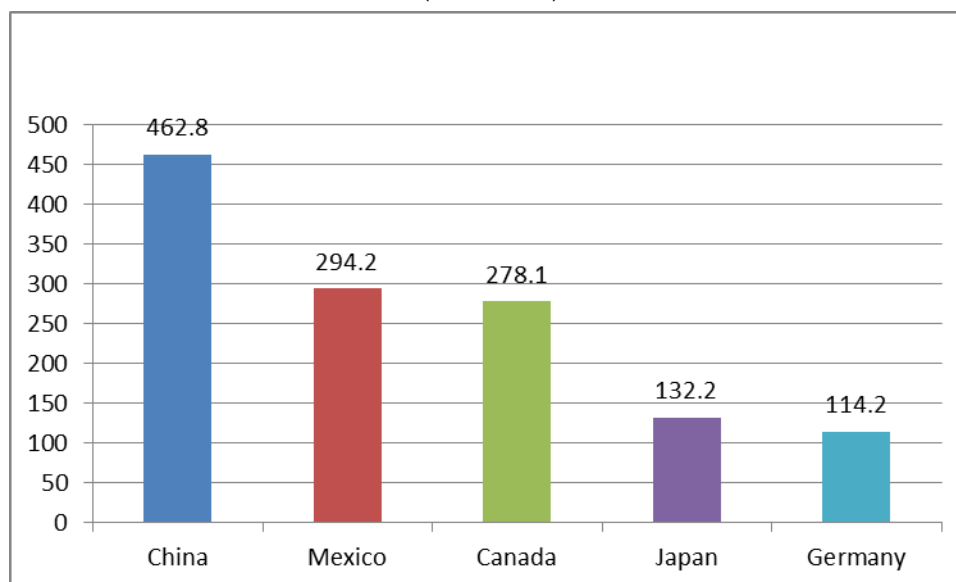
¹⁶ Credit Suisse, *Global Wealth in 2015: Underlying Trends Remain Positive*, October 3, 2015, available at <https://www.credit-suisse.com/us/en/about-us/research/research-institute/news-and-videos/articles/news-and-expertise/2015/10/en/global-wealth-in-2015-underlying-trends-remain-positive.html>.

¹⁷ The U.S.-China Business Council, *Understanding the US-China Trade Relationship*, January 2017, available at <https://www.uschina.org/sites/default/files/Oxford%20Economics%20US%20Jobs%20and%20China%20Trade%20Report.pdf>.

¹⁸ In comparison, total global U.S. merchandise imports in 2016 declined by 2.7%.

Figure 2. Major Sources of U.S. Merchandise Imports: 2016

(\$ in billions)



Source: USITC DataWeb.

Table 4. Major U.S. Merchandise Imports From China in 2016

(\$ in millions and percentage change)

| NAIC Number | NAIC Description (4-digit level) | 2014 | 2015 | 2016 | Percentage Change 2015-2016 |
|--------------|--|----------------|----------------|----------------|-----------------------------|
| 3342 | COMMUNICATIONS EQUIPMENT | 64,236 | 67,349 | 65,676 | -2.5% |
| 3341 | COMPUTER EQUIPMENT | 67,201 | 63,433 | 57,377 | -9.5% |
| 3399 | MISCELLANEOUS MANUFACTURED COMMODITIES | 33,601 | 35,805 | 34,916 | -2.5% |
| 3152 | APPAREL | 27,146 | 27,512 | 25,145 | -8.6% |
| 3344 | SEMICONDUCTORS & OTHER ELECTRONIC COMPONENTS | 22,458 | 23,327 | 22,449 | -3.8% |
| 3371 | HOUSEHOLD & INSTITUTIONAL FURNITURE & KITCHEN CABINETS | 14,018 | 15,738 | 16,370 | 4.0% |
| 3162 | FOOTWEAR | 16,842 | 17,067 | 14,624 | -14.3% |
| 3343 | AUDIO & VIDEO EQUIPMENT | 14,645 | 14,882 | 13,887 | -6.7% |
| 3363 | MOTOR VEHICLE PARTS | 12,213 | 13,575 | 13,417 | -1.2% |
| 3352 | HOUSEHOLD APPLIANCES AND MISCELLANEOUS MACHINES, NESOI | 12,205 | 13,290 | 12,344 | -7.1% |
| Total | | 468,484 | 483,245 | 462,813 | -4.2% |

Source: USITC DataWeb.

Notes: NAIC is the North American Industrial Classification system.

Throughout the 1980s and 1990s, nearly all U.S. imports from China were low-value, labor-intensive products, such as toys and games, consumer electronic products, footwear, and textiles and apparel. However, over the past few years, an increasing proportion of U.S. imports from China are more technologically advanced products (see **text box** below).

U.S.-China Trade in Advanced Technology Products

According to the U.S. Census Bureau, U.S. imports of “advanced technology products” (ATP) from China in 2016 totaled \$147.6 billion. Information and communications products were the largest U.S. ATP import from China. ATP products accounted for 331.9% of total U.S. merchandise imports from China. In addition, 34.4% of total U.S. ATP imports were from China (compared with 14.1% in 2003). U.S. ATP exports to China in 2016 were \$33.4 billion; these accounted for 28.8% of total U.S. exports to China and 9.7% of U.S. global ATP exports. In comparison, U.S. ATP exports to China in 2003 were \$8.3 billion, which accounted for 29.2% of U.S. exports to China and 4.6% of total U.S. ATP exports.

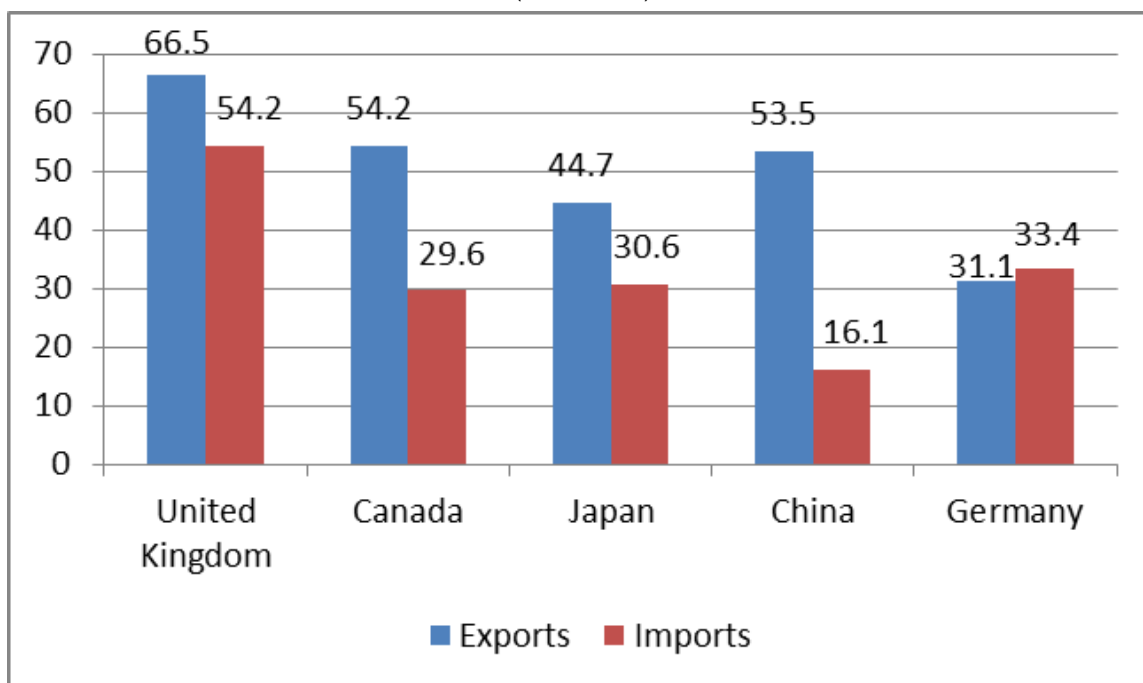
The United States ran a \$114.2 billion deficit in its ATP trade with China in 2016, up from a \$21.0 billion deficit in 2003. Some see the large and growing U.S. trade deficit in ATP with China as a source of concern, contending that it signifies the growing international competitiveness of China in high technology. Others dispute this, noting that a large share of the ATP imports from China are in fact relatively low-end technology products and parts, such as notebook computers, or are products that are assembled in China using imported high technology parts that are largely developed and/or made elsewhere.

Trade in Services

China is a major U.S. trading partner in services. In 2016, China was the 4th-largest services trading partner at \$69.6 billion, the 3rd-largest services export market at \$53.5 billion, and the 11th-largest source of services imports at \$16.1 billion (see **Figure 3**). The United States ran a \$37.3 billion services trade surplus with China, which was the largest services surplus of any U.S. trading partner.

Figure 3. Major U.S. Services Trading Partners in 2016

(\$ in billions)

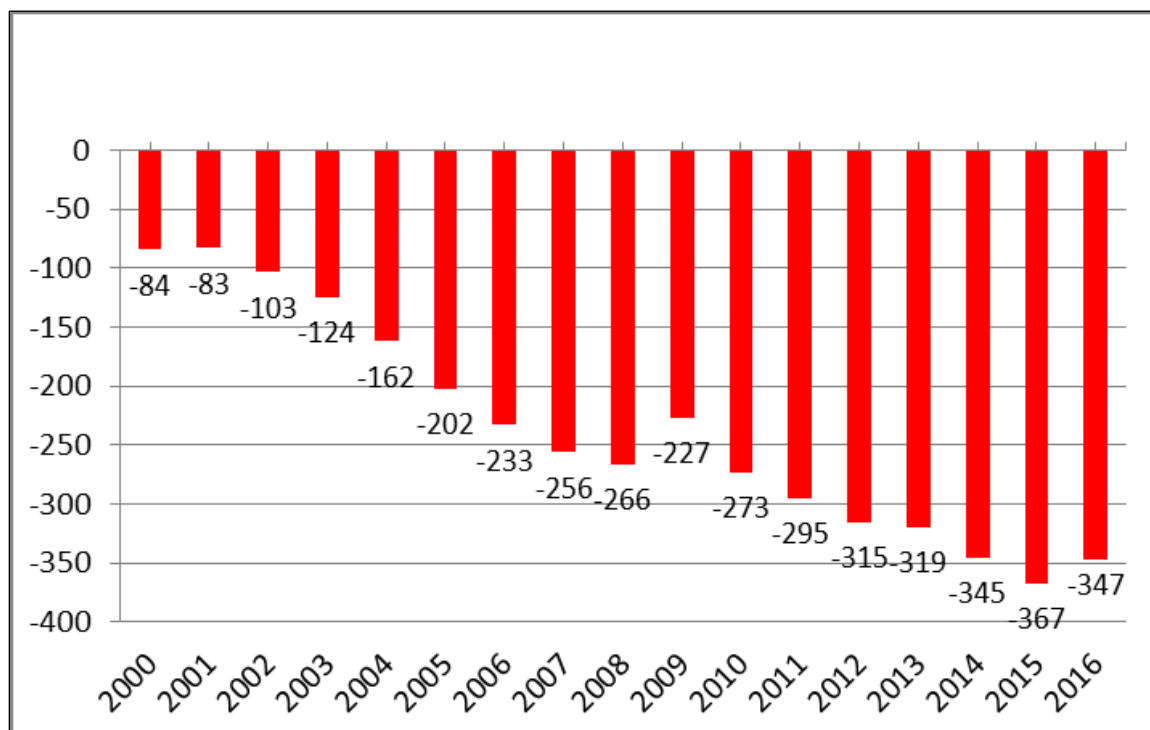
**Source:** BEA.**Note:** Ranked according to total trade in services in 2016.

The U.S. Merchandise Trade Deficit with China

A major concern among some U.S. policymakers is the size of the U.S. merchandise trade deficit with China, which rose from \$10 billion in 1990 to \$367 billion in 2015 (see **Figure 4**). The deficit fell to \$347 billion in 2016, but is on track to rise to \$368 billion in 2017. For the past several years, the U.S. merchandise trade deficit with China has been significantly larger than with any other U.S. trading partner (see **Figure 4** and **Figure 5**). Some analysts contend that the large U.S. merchandise trade deficits with China indicate that the trade relationship is somehow unbalanced, unfair, and damaging to the U.S. economy. Others argue that such deficits are largely a reflection of shifts in global production and the emergence of extensive and complex supply chains, where China is often the final point of assembly for export-oriented multinational firms that source goods from multiple countries.

Figure 4. U.S. Merchandise Trade Balance with China: 2000-2016

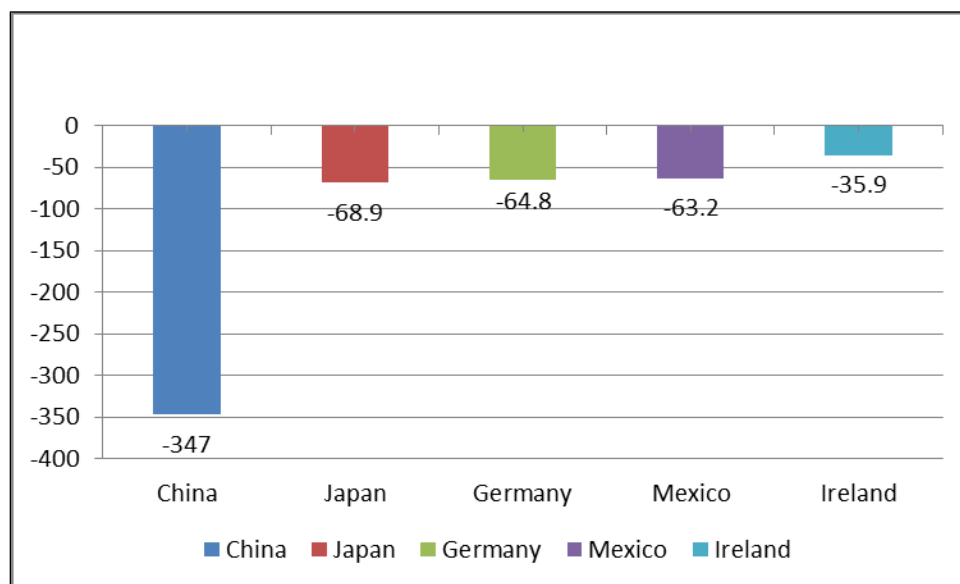
(\$ in billions)



Source: USITC DataWeb.

Figure 5. Five Largest U.S. Merchandise Trade Imbalances in 2016

(\$ in billions)

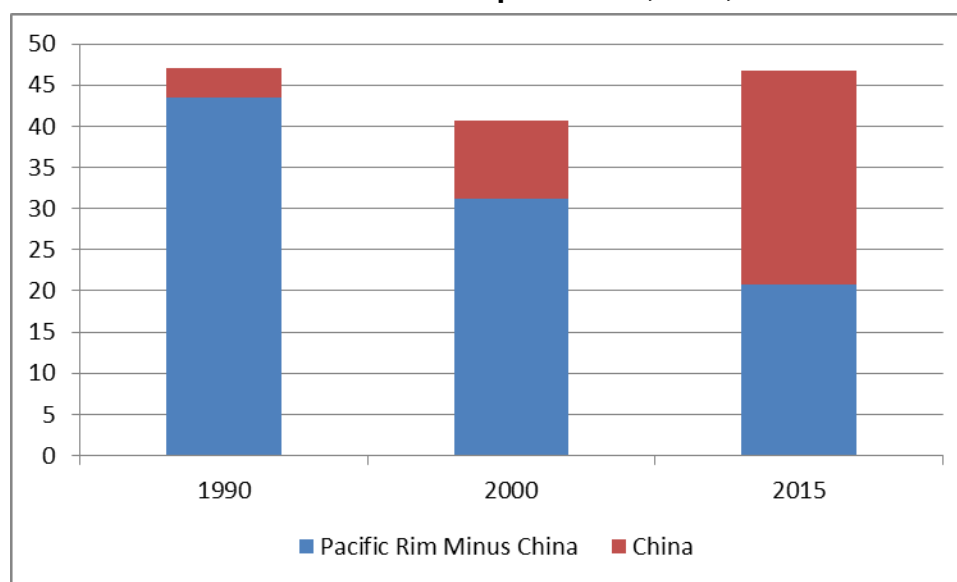


Source: USITC DataWeb.

The Transfer of Pacific Rim Production to China by Multinational Firms

Many analysts contend that the sharp increase in U.S. imports from China (and hence the growing bilateral trade imbalance) is largely the result of movement in production facilities from other (primarily Asian) countries to China. That is, various products that used to be made in such places as Japan, Taiwan, Hong Kong, etc., and then exported to the United States, are now made in China (in many cases, by foreign firms). To illustrate, in 1990, 47.1% of the value of U.S. manufactured imports came from Pacific Rim countries (including China); this figure remained relatively unchanged in 2015 at 46.8% in 2015.¹⁹ Over this period, the share of total U.S. manufactured imports that came from China rose from 3.6% to 26.1%. In other words, while China was becoming an increasingly important source for U.S. manufactured imports, the relative importance of the rest of the Pacific Rim (excluding China) as a source of U.S. imports was declining. This was partly due to many multinational firms shifting their export-oriented manufacturing facilities to China (see **Figure 6**). In 1990, China accounted for 7.6% of U.S. manufactured imports from all Pacific Rim countries, but by 2015, this figure had risen to 55.8%.

Figure 6. U.S. Manufactured Imports from Pacific Rim Countries as a Percentage of Total U.S. Manufactured Imports: 1990, 2000, and 2015



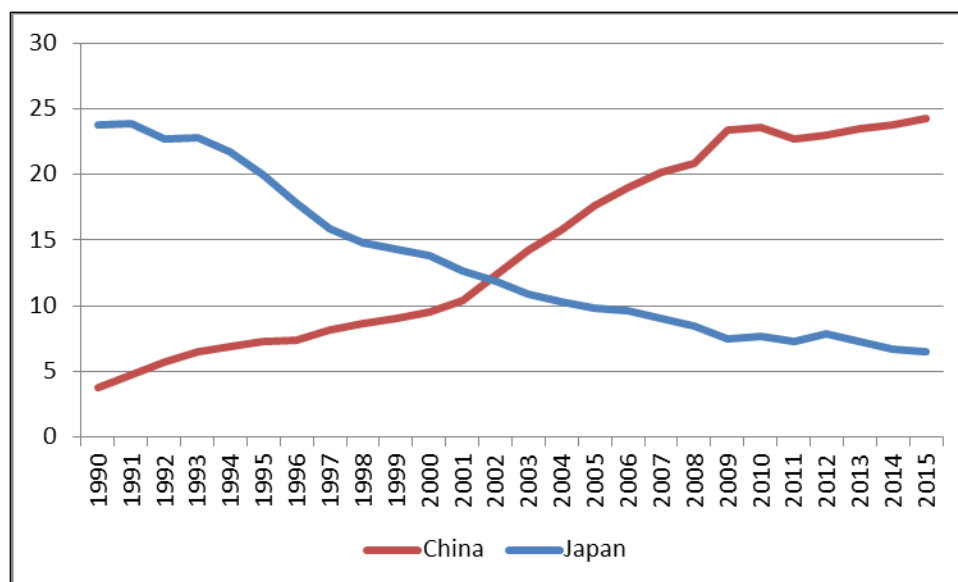
Source: USITC DataWeb.

Note: Standard International Trade Classification (SITC) definition of manufactured imports.

A significant amount of the shift in production appears to have involved Japan. In 1990, Japan was the source of 23.8% of U.S. manufactured imports, but by 2015 this level had dropped to 6.5%. Conversely, China's share of U.S. manufactured imports rose from 3.8% to 24.3% (see **Figure 7**). Japan accounted for the single largest U.S. bilateral merchandise trade deficit for many years until it was overtaken by China in 2000.

¹⁹ Pacific Rim countries include Australia, Brunei, Cambodia, China, Hong Kong, Indonesia, Japan, South Korea, Laos, Macao, Malaysia, New Zealand, North Korea, Papua New Guinea, the Philippines, Singapore, Taiwan, Thailand, Vietnam, and several small island nations.

Figure 7. U.S. Manufactured Imports from China and Japan as a Percentage of U.S. Total: 1990-2015 (%)



Source: USITC DataWeb.

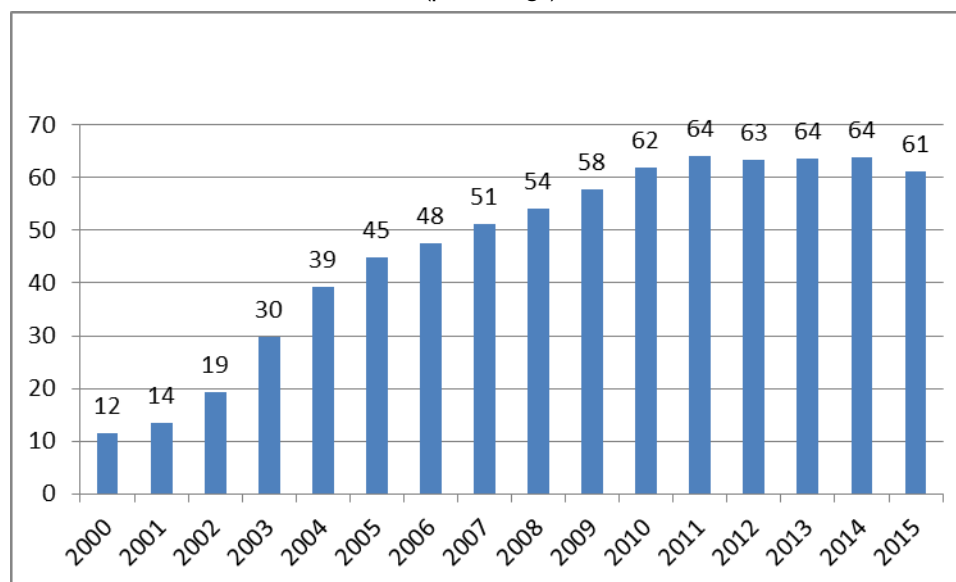
China as a Major Center for Global Supply Chains

Another illustration of the shift in Asian production is the case of U.S. computer equipment imports, which constitute the largest category of U.S. imports from China (on an NAIC basis, 4-digit level). In 2000, Japan was the largest foreign supplier of U.S. computer equipment (with a 19.6% share of total U.S. imports), while China ranked fourth (with a 12.1% share). By 2015, Japan's ranking had fallen to fourth; the value of its shipments dropped by 75.4% over 2000 levels, and its share of U.S. computer imports declined to 3.2%. China was by far the largest foreign supplier of computer equipment in 2015, with a 61.4% share of total U.S. computer equipment imports, compared to 12.0% in 2000 (see **Figure 8**).²⁰ While U.S. imports of computer equipment from China from 2000 to 2015 increased by 668.3%, the total value of U.S. computer imports worldwide rose by only 50.4%.²¹ Taiwan, one of the world's leaders in sales of information and communications technology (ICT), produces over 93% of such products in China. Computer equipment, like many other globally traded products, often involves many stages of production, using parts and other inputs made by numerous multinational firms throughout the world, a significant share of which is currently assembled in China. The globalization of supply chains makes it increasingly difficult to interpret conventional U.S. trade statistics.

²⁰ China's share of U.S. computer exports (61%) were down from 2014 levels (64%), in part from a decline in U.S. computer imports from China and increased imports from Mexico.

²¹ China's accession to the WTO (with the reduction of trade and investment barriers) appears to have been a major factor behind the migration of computer production from other countries to China.

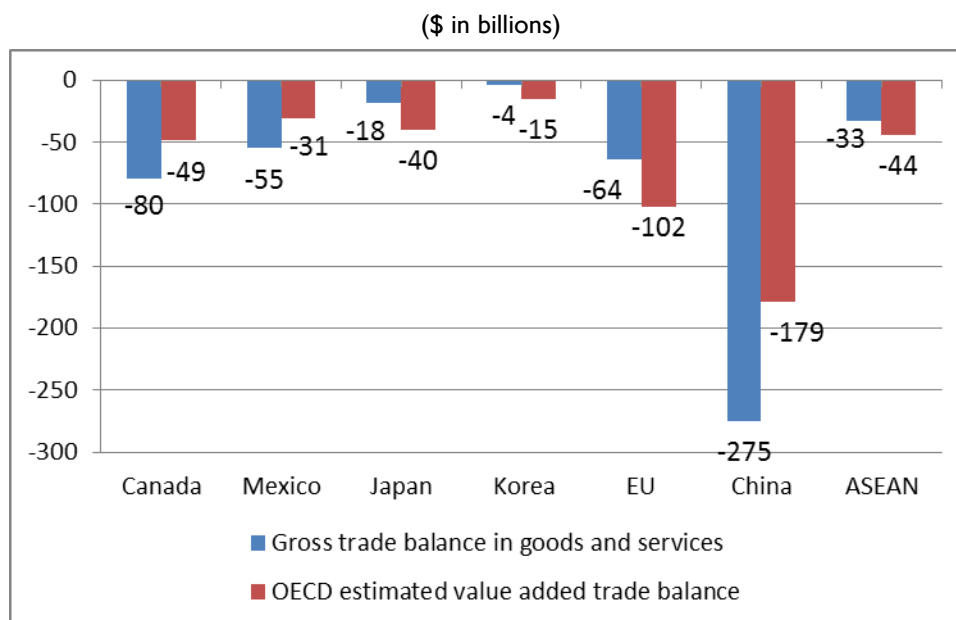
Figure 8. U.S. Computer Imports from China as a Percentage of Total U.S. Computer Imports: 2000-2015
(percentage)



Source: USITC DataWeb.

A joint study by the Organization for Economic Cooperation and Development (OECD) and the WTO has sought to estimate trade flows according to the value that was added in each country. For example, the OECD/WTO study estimated that in 2011, 32.2% of the overall value of China's gross exports was comprised of foreign imports. This level increased to 40.2% for China's total manufactured exports, and for electrical and optical equipment, it was 53.8% (see **Figure 10**). The study estimated that if bilateral trade imbalances were measured according to the value of trade that occurred domestically in each country, the U.S. trade deficit in goods and services with China in 2011 (the most recent year available) would decline by 35% (from \$278.6 billion to \$181.1 billion). As indicated in Figure. This is largely because of the role of trade in intermediate goods (parts and materials imported to make products). For example, the World Bank estimates that U.S. intermediate exports and imports to and from China in 2015 were \$18.7 billion and \$32.5 billion, respectively.²² Thus, many Chinese products contain U.S.-made inputs and some U.S. products contain Chinese-made inputs.

²² World Bank, *World Integrated Trade Solution*, available at <http://wits.worldbank.org/Default.aspx?lang=en>.

Figure 9. Two Measurements of U.S. Trade in Goods and Services: 2011

Source: OECD/WTO Trade in Value-Added, October 2015.

Note: Gross trade balances are U.S. reported data, while OECD data are estimated balances based on measurements of the value added that occurred in each country.

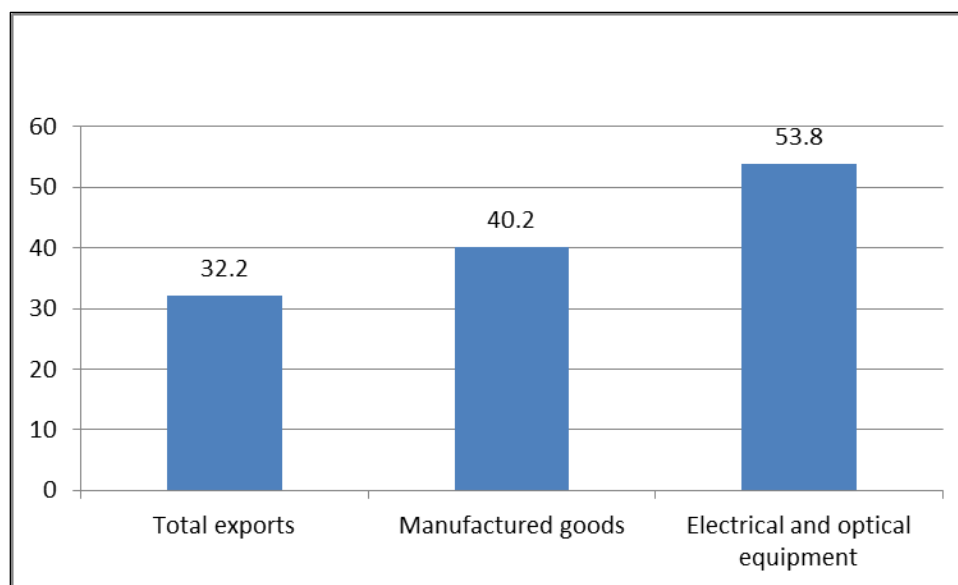
According to Apple Corporation, it utilized over 200 corporate suppliers with 766 facilities located around the world. The top five largest country sources of these facilities in 2015 were China (346), Japan (126), the United States (69), Taiwan (41), and South Korea (28) (see **Figure 11**). Some U.S. corporate suppliers to Apple have facilities located in many countries. For example, Intel Corporation has 10 facilities that supply products to Apple, four of which are located in the United States, two in China, and one in Ireland, Israel, Malaysia, and Vietnam.²³ Apple iPhones are mainly assembled in China by Taiwanese companies (Foxconn and Pegatron) using a number of intermediate goods imported from abroad (or in many cases, intermediates made by foreign firms in China). Many analysts have estimated that the value-added that occurs in China in the production of the iPhone is small relative to the total value of the product because it mainly involves assembling foreign-made or foreign-owned components. Apple Corporation, on the other hand, is thought to be the single largest beneficiary (in terms of gross profit) on the sale of the iPhone. However, conventional trade data does not accurately attribute the value-added that occurs in each stage of making the iPhone. Rather, when the United States imports iPhones from China, U.S. trade data attributes nearly the full value of the product as originating in China, which, some argue artificially inflates the size of the U.S. trade deficit with China.

One 2010 study estimated that in 2009, China exported 11.3 million iPhones to the United States, with a shipping price of \$179 per unit and total export value at \$2.0 billion. The study estimated that 96.4% of the value of the iPhone was attributed to foreign suppliers and producers of components and parts, including the United States (at \$122 million). Standard trade data would put China's trade surplus in iPhone trade with the United States at \$1.9 billion, but that level would fall to \$73.5 million if that trade was measured according to the value-added that occurred

²³ Apple Corporation, *2015 Supplier List*, February 2016.

in each country.²⁴ Several analysts have concluded that Apple's innovation in developing and engineering its products, along with its ability to source most of its production in low-cost countries, such as China, has helped enable the company to become a highly competitive and profitable firm (as well as a source for high-paying jobs in the United States).²⁵ Apple products illustrate that the rapidly changing nature of global supply chains has made it increasingly difficult to interpret the implications of U.S. trade data because, while they may show where products are being imported from, they often fail to reflect who benefits from that trade.

Figure 10. Estimated Percentage Foreign Value-Added to China's Exports in 2011

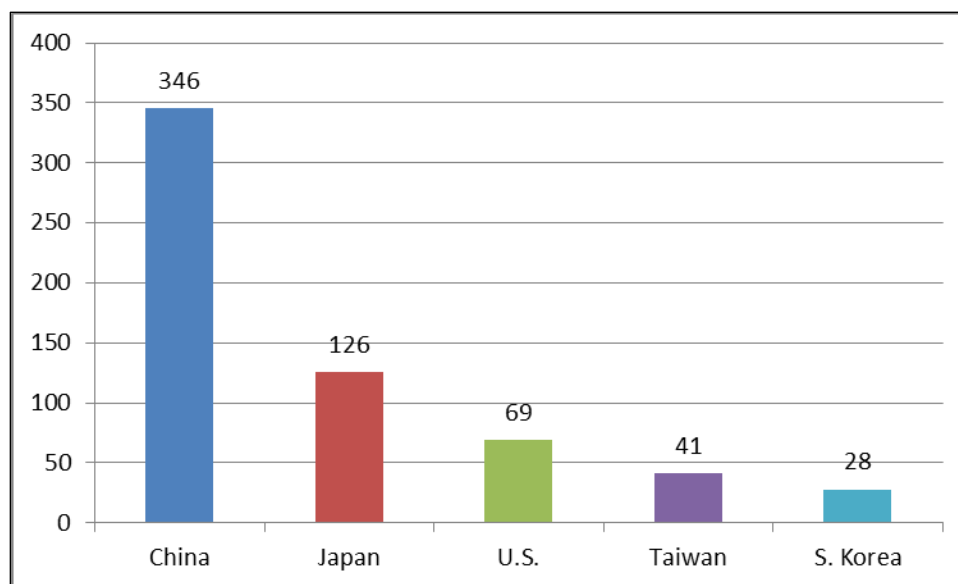


Source: OECD/WTO Trade in Value-Added, October 2015.

²⁴ ADB Institute, *How the iPhone Widens the United States Trade Deficit with the People's Republic of China*, December 2010, available at <http://www.adb.org/publications/how-iphone-widens-united-states-trade-deficit-peoples-republic-china>. Note, given the changing nature of Apple's supply chains, it is unclear if the estimates of value-added still hold true today.

²⁵ Communications of the ACM, *Who Captures Value in a Global Innovation Network? The Case of Apple's iPod*, March 2009.

Figure 11. Top Five Country Sources of Facilities that Supply Apple Corporation in 2015



Source: Apple Corporation 2015 supplier list.

Note: Includes suppliers of materials, manufacturing, and assembly of products worldwide.

Jobs and Trade

Measuring and assessing the benefits and costs of growing U.S.-China economic ties are often hotly debated among U.S. policymakers and economists, particularly in regard to its impact on various manufacturing sectors and workers. (See **Text Box**).

Some critics of U.S. trade policy toward China attempt to link U.S. job losses to the growth and size of U.S. imports from China and/or the bilateral trade imbalance. For example, a study by the Economic Policy Institute (EPI) in December 2014 claims that growth in the U.S. goods trade deficit with China between 2001 and 2013 “eliminated or displaced” 3.2 million U.S. jobs (three-fourths of which were in manufacturing).²⁶ The authors stated that they used an input-output model that “estimated the amount of labor, or number of jobs, that is required to produce a given volume of exports and the labor displaced when a given volume of imports is substituted for domestic output.” The difference between the two numbers is thus the estimated jobs displaced by the trade deficit. Critics of the EPI study argue that the methodology used is flawed. First, the study essentially takes the Department of Commerce’s estimates of the number of jobs “supported” by each \$1 billion exports (5,805 in 2013)²⁷ and makes the assumption that each \$1 billion in imports must displace the same level of jobs, a notion that most economists would disagree with. For example, not all imports from China compete directly with U.S. producers. Many are products that used to be made in other countries, and thus an increase in imports from China alone did not necessarily displace U.S. domestic producers. In addition, some imports from China contain U.S.-made intermediate parts (such as semiconductors) made in the United States.

²⁶ EPI, *China Trade, Outsourcing and Jobs*, December 11, 2014, available at <http://www.epi.org/publication/china-trade-outsourcing-and-jobs/>.

²⁷ U.S. Department of Commerce, International Trade Administration, *Jobs Supported by Exports 2015: An Update*, April 8, 2016.

Many imports from China are final assembled products (such as Apple iPhones) with a relatively small share of value-added from China, and the jobs generated or supported by innovating the products are not accounted for in the trade data. Finally, factors other than trade, such as technological innovation, may also affect job levels in some sectors.

Similarly, while China is the largest source of U.S. merchandise imports, the overall impact on the U.S. economy is relatively small. A Federal Reserve Bank of San Francisco study examined U.S. consumer spending and estimated that, in 2010, U.S. personal consumption expenditures (PCE) of domestically sourced goods and services was 88.5% of total U.S. PCE (total imports accounted for 11.5%). Imports from China accounted for 2.7% of U.S. PCE, but less than half of this amount was attributed to the actual cost (price) of Chinese imports—the rest went to U.S. businesses and workers transporting, selling, and marketing the Chinese-made products, which, the study estimated, would reduce China's share of U.S. PCE to 1.9%.²⁸

Economists generally argue that trade has an overall positive impact on the economy. Low-cost imports boost consumer welfare, increase consumer choices, and help lower inflation. However, some economists contend that the benefits of trade are not equally spread. Some sectors can be negatively impacted, affecting employment and wages, and such negative effects can be concentrated in certain regions or industries, and adjusting to such shocks can be challenging. A 2014 study by the National Bureau of Economic Research (NBER) concluded that increased import penetration from China from 1999 to 2011 directly and indirectly resulted in net U.S. job losses of 2.0 million to 2.4 million U.S. jobs, and accounted for 10% of the decline in U.S. manufacturing jobs during this period.²⁹

Another NBER study asserted that China's rise as an economic power has “induced an epochal shift in patterns of world trade” and has “challenged much of the received empirical wisdom about how labor markets adjust to trade shocks.” The study said that for workers in import-competing firms, “adjustment in local labor markets is remarkably slow, with wages and labor-force participation rates remaining depressed and unemployment rates remaining elevated for at least a full decade after the China trade shock commences. Exposed workers experience greater job churning and reduced lifetime income.” This occurs in part because workers that may lose their jobs due to imports often remain in highly exposed industries or regions, which are subject to further trade shocks.³⁰ The study claimed that there is little evidence for substantial off-setting employment gains in local industries not exposed to the trade shock. Critics of the two NBER studies contend that while trade may impact the composition of jobs in the U.S. economy, it has little long-term effect on the number of jobs, which they argue is largely a function of aggregate demand. They also point out that between 2010 and 2015, the number of U.S. manufacturing jobs rose by 6.8% even though U.S. imports from China increased by 32.4%. In addition, U.S. manufacturing output during this period rose by 15.3%. Some economists contend that U.S. productivity has been a major cause of job losses in manufacturing. A study by Ball State University attributed 88% of U.S. manufacturing job losses from 2000 to 2010 to productivity gains, noting that had the United States “kept 2000-levels of productivity and applied them to

²⁸ Federal Reserve Bank of San Francisco, *FRBSF Economic Letter*, August 11, 2016, available at <http://www.frbsf.org/economic-research/publications/economic-letter/2011/august/us-made-in-china/>.

²⁹ NBER, *Import Competition and the Great U.S. Employment Sag of the 2000s*, August 2014, available at <http://www.nber.org/papers/w20395.pdf>.

³⁰ NBER, *The China Shock: Learning from Labor Market Adjustment to Large Changes in Trade*, January 2016, available at <http://nber.org/papers/w21906>.

2010-levels of production, we would have required 20.9 million manufacturing workers. Instead, we employed only 12.1 million.”³¹

U.S.-China Investment Ties: Overview

Investment plays a large and growing role in U.S.-China commercial ties.³² China’s investment in U.S. assets can be broken down into several categories, including holdings of U.S. securities, foreign direct investment (FDI), and other nonbond investments. The Department of the Treasury defines foreign holdings of U.S. securities as “U.S. securities owned by foreign residents (including banks and other institutions), except where the owner has a direct investment relationship with the U.S. issuer of the securities.”³³ U.S. statutes define FDI as “the ownership or control, directly or indirectly, by one foreign resident of 10% or more of the voting securities of an incorporated U.S. business enterprise or the equivalent interest in an unincorporated U.S. business enterprise, including a branch.”³⁴ The Bureau of Economic Analysis (BEA) is the main U.S. government agency that collects and reports data on FDI flows to and from the United States, which is done on a balance of payment basis.³⁵ China has also invested in a number of U.S. companies, projects, and various ventures that do not meet the U.S. definition of FDI, and thus, are not reflected in BEA’s data.

The accumulation of foreign exchange reserves (FERs) has been a major driver of China’s overseas investment act. China’s FERs (at \$3.1 trillion as of July 2017) are by far the world’s largest. China’s accumulation of FERs have mainly been a function of large annual trade surpluses and FDI inflows, as well as past intervention by the Chinese government to halt or slow the renminbi’s appreciation (discussed later in the report) and restrictions on capital outflows by private Chinese citizens. Rather than holding foreign currencies, such as U.S. dollars that earn no interest, the Chinese government has invested much of those reserves abroad. For many years, much of that investment has gone into U.S. Treasury securities. Although they generate low returns, such securities are generally viewed globally as a relatively safe investment because they are backed by the full faith and credit of the U.S. government) and are liquid (e.g., easily sold), albeit generating relatively small rates of returns. More recently, the Chinese government has diversified its investments in order to obtain higher returns, such as by encouraging its firms (especially state-owned enterprises) to invest overseas to become more globally competitive, as well as to help China gain access to raw materials (such as oil), food, and technology. As a result, Chinese annual FDI outflows have grown significantly in recent years, rising from \$21 billion in

³¹ Ball State University, *The Myth and the Reality of Manufacturing in America*, June 2015, available at <http://conexus.cberdata.org/files/MfgReality.pdf>.

³² Investment is often a major factor behind trade flows. Firms that invest overseas often import machinery, parts, and other inputs from the parent company abroad to manufacture products for export or sale locally. Other such invested overseas firms may produce inputs and ship them to their parent company for final production.

³³ U.S. Department of the Treasury, Federal Reserve Bank of New York, and Board of Governors of the Federal Reserve System, *Foreign Portfolio Holdings of U.S. Securities as of June 30, 2015*, p. 1, available at <http://ticdata.treasury.gov/Publish/shl2015r.pdf>.

³⁴ 15 CFRS 806.15(a)(1). The 10% ownership share is the threshold considered to represent an effective voice or lasting influence in the management of an enterprise. See BEA, *International Economic Accounts, BEA Series Definitions*, available at <http://www.bea.gov/international>.

³⁵ BEA also reports FDI data according to broad industrial sections, including mining; utilities; wholesale trade; information; depository institutions; finance (excluding depository institutions); professional, scientific, and technical services; nonbank holding companies; manufacturing (including food, chemicals, primary and fabricated metals, machinery, computers and electronic products, electrical equipment, appliances and components, transportation equipment, and other manufacturing); and other industries.

2006 to \$128 billion in 2015, making China the third-largest source of annual global FDI outflows.³⁶

U.S. investment in China has largely been in the form of FDI flows. Initially, most U.S. FDI flows (especially after China began to open up in 1979) likely went toward export-oriented manufacturing to take advantage of China's relatively low wages. In more recent years, as China's economy has rapidly grown, a larger share of U.S. FDI in China has gone to tap into the country's booming domestic demand for goods and services. However, many U.S. firms raise concerns that Chinese investment restrictions and requirements often hamper their efforts.

China's Holdings of U.S. Public and Private Securities³⁷

China's holdings of U.S. public and private securities are significant and by far constitute the largest category of Chinese investment in the United States.³⁸ These securities include U.S. Treasury securities, U.S. government agency (such as Freddie Mac and Fannie Mae) securities, corporate securities, and equities (such as stocks). China's investment in public and private U.S. securities totaled \$1.63 trillion as of June 2016, making it the second-largest holder after Japan.³⁹ U.S. Treasury securities, which help the federal government finance its budget deficits, are the largest category of U.S. securities held by China.⁴⁰ As indicated in **Table 5** and **Figure 12**, China's holdings of U.S. Treasury securities increased from \$118 billion in 2002 to \$1.24 trillion in 2014, but fell to \$1.06 trillion in 2016, making it the second-largest foreign holder of U.S. Treasury securities after Japan.⁴¹ China's holdings of U.S. Treasury securities as a share of total foreign holdings rose from 9.6% in 2002 to a historical high of 26.1% in 2010 (year-end), but this level has since fallen, dropping to 17.6% at 2016 year-end.⁴² China's holdings as of June 2017 were \$1.14 trillion.

Table 5. China's Holdings of U.S. Treasury Securities: 2002-2016

| | 2002 | 2004 | 2006 | 2008 | 2010 | 2012 | 2014 | 2016 |
|--|------|-------|-------|-------|-------|-------|-------|-------|
| China's holdings (\$ billions) | 118 | 223 | 397 | 727 | 1,160 | 1,203 | 1,244 | 1,058 |
| China's holdings as a percentage of total foreign holdings | 9.6% | 12.1% | 18.9% | 23.6% | 26.1% | 23.0% | 21.7% | 17.6% |

Source: U.S. Department of the Treasury.

Note: Annual data are year-end. Data excludes Hong Kong and Macau which are treated separately.

³⁶ United Nations Conference on Trade and Development, *World Investment Report 2016*, June 22, 2016, available at http://unctad.org/en/PublicationsLibrary/wir2016_Overview_en.pdf.

³⁷ For additional information on this issue, see CRS Report RL34314, *China's Holdings of U.S. Securities: Implications for the U.S. Economy*, by (name redacted) and (name redacted).

³⁸ About 70% of China's total holdings of U.S. government and private securities are in U.S. Treasury securities.

³⁹ China was the second-largest foreign holder of U.S. public and private securities (after Japan at \$1.96 trillion). Sources: U.S. Department of the Treasury, *Foreign Portfolio Holdings of U.S. Securities as of June 2016*, April 2017, available at <http://ticdata.treasury.gov/Publish/shla2016r.pdf>.

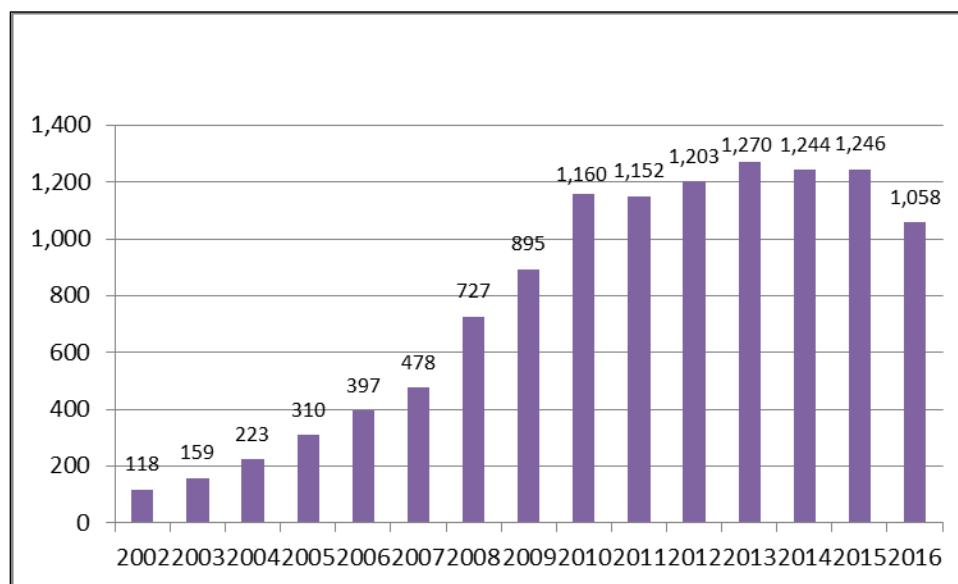
⁴⁰ Some describe foreign holdings of U.S. Treasury securities as "foreign ownership of U.S. government debt."

⁴¹ China's holdings of U.S. Treasuries could be higher as Department of the Treasury data may not always capture Chinese purchases of U.S. Treasury securities that may occur in global financial centers.

⁴² In addition to China's FDI in the United States and its holdings in U.S. Treasury securities, China (as of June 2016) held \$178 billion in U.S. equities (such as stocks), up from \$3 billion in June 2005. It also held \$196 billion in U.S. agency securities and \$15 billion in corporate debt.

Some analysts and Members of Congress have sometimes raised concerns that China's large holdings of U.S. debt securities could give it leverage over U.S. foreign policy, including trade policy. They argue, for example, that China might attempt to sell (or threaten to sell) a large share of its U.S. debt securities as punishment over a policy dispute, which could damage the U.S. economy. Others counter that China's holdings of U.S. debt give it very little practical leverage over the United States. They argue that, given China's economic dependency on a stable and growing U.S. economy, and its substantial holdings of U.S. securities, any attempt to try to sell a large share of those holdings would likely damage both the U.S. and Chinese economies. Such a move could also cause the U.S. dollar to sharply depreciate against global currencies, which could reduce the value of China's remaining holdings of U.S. dollar assets. China accounts for 5.5% of total U.S. publicly and privately owned U.S. Treasury securities and 11.4% of those that are privately owned (as of March 2017).⁴³

Figure 12. China's Holdings of U.S. Treasury Securities: 2002-2016
(\$ in billions)



Source: U.S. Department of the Treasury.

Notes: Annual data are year-end. Data excludes Hong Kong and Macau which are treated separately.

In the 112th Congress, the conference report accompanying the National Defense Authorization Act of FY2012 (H.R. 1540, P.L. 112-81) included a provision requiring the Secretary of Defense to conduct a national security risk assessment of U.S. federal debt held by China. The Secretary of Defense issued a report in July 2012, stating that “attempting to use U.S. Treasury securities as a coercive tool would have limited effect and likely would do more harm to China than to the United States. As the threat is not credible and the effect would be limited even if carried out, it does not offer China deterrence options, whether in the diplomatic, military, or economic realms, and this would remain true both in peacetime and in scenarios of crisis or war.”⁴⁴

⁴³ U.S. Department of the Treasury, Bureau of the Fiscal Service, *Treasury Bulletin*, June 2017.

⁴⁴ Office of the Secretary of Defense, *Report to Congress, Assessment of the National Security Risks Posed to the United States as a Result of the U.S. Federal Debt Owed to China as a Creditor of the U.S. Government*, July 2012.

Bilateral Foreign Direct Investment Flows

The level of foreign direct investment (FDI) flows between China and the United States is relatively small given the large volume of trade between the two countries. Many analysts contend that an expansion of bilateral FDI flows could greatly expand commercial ties.⁴⁵ BEA data on U.S.-China FDI (see **Table 6**) indicate that in 2016

- U.S. FDI flows to China were \$9.5 billion (up 28.2% over 2015 flows), making China the 9th largest destination of U.S. FDI outflows.
- The stock of U.S. FDI in China on a historical-cost basis (i.e., the book value) was \$92.5 billion (up 9.4% over the previous year), making China the 12th largest overall destination of U.S. FDI through
- Chinese FDI flows to the United States were \$10.3 billion (up 74.7% over 2015 levels), making China the 11th largest source of U.S. FDI inflows in 2016.
- At the end of 2016, the stock of Chinese FDI in the United States on a historical-cost basis, was \$27.5 billion (up 63.7% over the previous year), making China the 16th-largest overall source of U.S. FDI through 2016.⁴⁶

Table 6. Summary of BEA Data on U.S.-China FDI Flows: 2016

| FDI Data | Quantity (\$ millions) | Ranking of FDI Flows |
|---|------------------------|----------------------|
| U.S. FDI flows to China in 2016 | 9,474 | 9 th |
| China FDI flows to U.S. in 2016 | 10,337 | 11 th |
| Stock of U.S. FDI in China through 2016 | 92,481 | 12 th |
| Stock of Chinese FDI in U.S. through 2016 | 58,154 | 16 th |

Source: Bureau of Economic Analysis.

Notes: FDI stock data are on a historical-cost basis. Rankings were made using only countries and exclude broad groupings of territories or islands. Data for China exclude Hong Kong and Macau which are counted separately.

The Rhodium Group (RG), a private consulting firm, estimates that Chinese FDI in the United States is significantly higher than BEA estimates. RG notes that “official data often exhibit a 1-2 year time lag and do not capture major trends, due to problems such as significant round tripping and trans-shipping of investments.”⁴⁷ The Rhodium Group’s approach is to calculate the full value of a Chinese acquisition in the year it was made, attributing it to China if a Chinese entity is the investor, regardless of where the financing of the deal originated (such as through oft-used Hong Kong and Caribbean offshore centers). RG’s data on U.S.-China FDI are significantly higher than BEA’s data (see **Figure 13**, **Figure 14**, and **Figure 15**).⁴⁸ To illustrate:

⁴⁵ According to the BEA, direct investment implies that a person in one country has a lasting interest in, and a degree of influence over, the management of, a business enterprise in another country. As such, it defines FDI as ownership or control of 10% or more of an enterprise’s voting securities, or the equivalent, is considered evidence of such a lasting interest or degree of influence over management.

⁴⁶ Data on country sources of U.S. FDI inflows should be interpreted with caution as they may not fully reflect the ultimate beneficiary of that investment owner (UBO). For example, a foreign company located in one country that invests in the United States may be owned by a multinational corporation headquartered in another country.

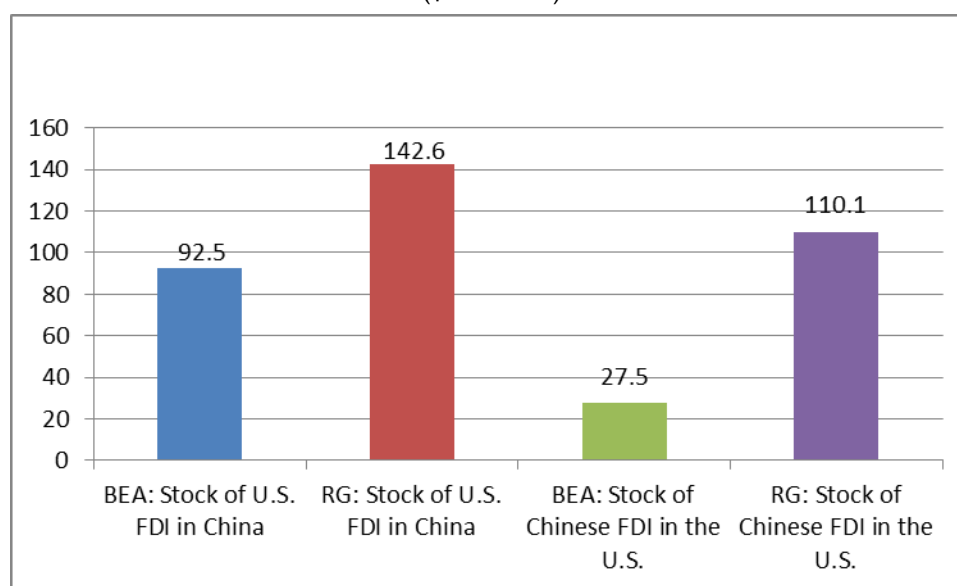
⁴⁷ The Rhodium Group, *China Investment Monitor: Methodology Update*, July 21, 2015, available at <http://rhg.com/notes/china-investment-monitor-methodology-update>.

⁴⁸ The Rhodium Group, *China Investment Monitor*, available at <http://rhg.com/interactive/china-investment-monitor>.

- RG's data on the stock of Chinese FDI in the United States through 2016 (\$110.1 billion), is 300.4% higher than BEA's data (at \$27.5 billion).
- RG's estimate of the stock of U.S. FDI in China, at \$242.6 billion, is 162.3% higher than BEA's estimate (at \$92.5 billion).
- RG puts Chinese FDI flows to the United States in 2016 at \$46.2 billion, which was 348.5% higher than BEA's data (\$10.3 billion).
- RG's estimate of U.S. FDI flows to China in 2016, at \$13.8 billion, was 45.3% higher than BEA's data (\$9.5 billion).

Both BEA and RG data indicate a sharp increase in Chinese FDI flows to the United States in 2016 over the previous year. BEA's data show a 28.2% rise while RG's data indicate a 201.9% surge. The RG's data for the first half of 2017, at \$24.7 billion, indicate a marked slowdown in China's FDI flows to the United States. If current trends continue, China's FDI flows to the United States in (full year) 2017 might rise by about 6.9%. This appears to have been largely the result of newly implemented Chinese government policies that have increased scrutiny of proposed overseas investments to ensure that they are not "irrational or illegal." The Chinese government reports that during the first half of 2017, China's global overseas FDI had dropped by nearly half over the amount in the same period in 2016.⁴⁹

Figure 13. BEA and RG Estimates of the Stock of U.S.-China FDI through 2016
(\$ in billions)



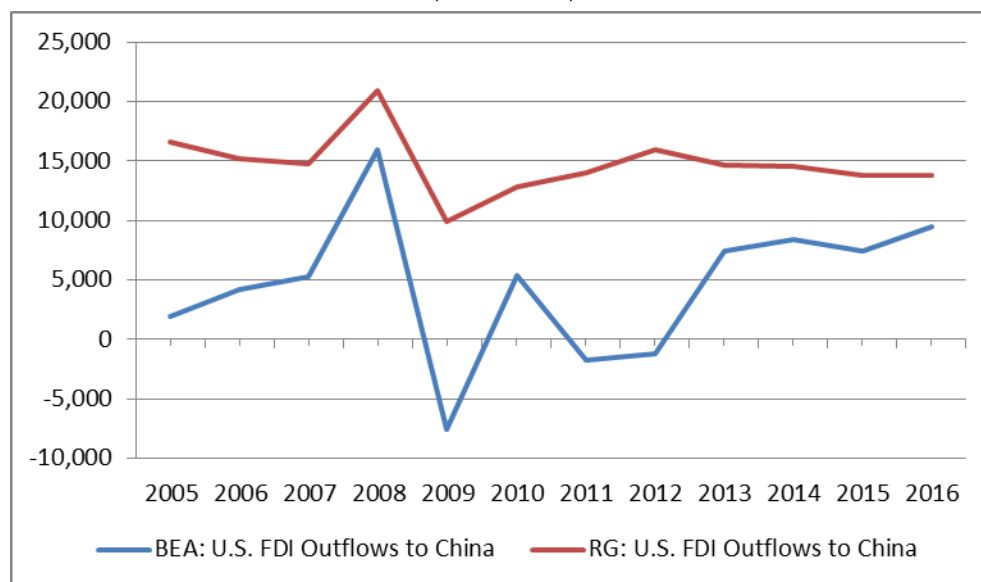
Source: Bureau of Economic Analysis and the Rhodium Group.

Note: BEA and the Rhodium Group use different methodologies to measure China's FDI in the United States.

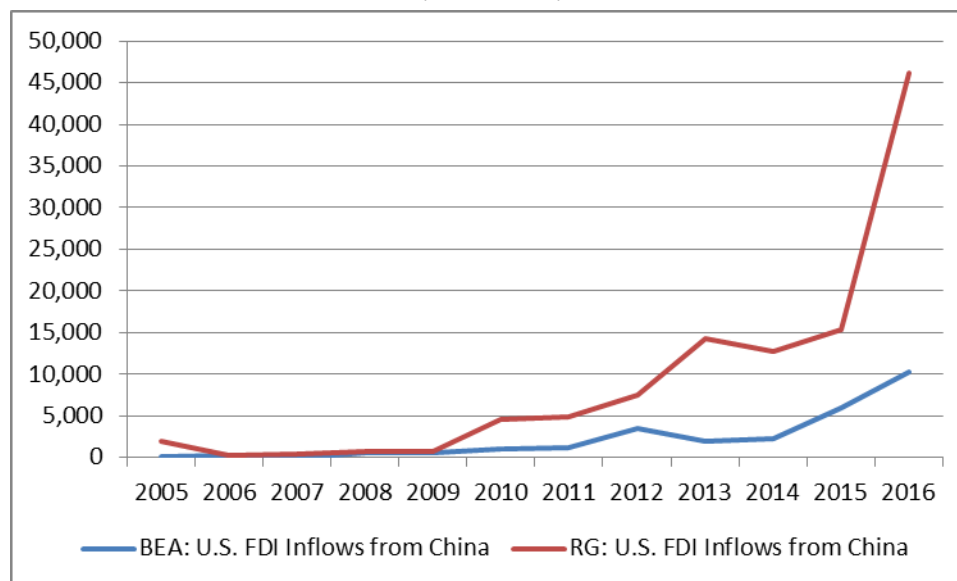
⁴⁹ The State Council of the People's Republic of China, "Investment on track in first half," July 14, 2017, at http://english.gov.cn/state_council/ministries/2017/07/14/content_281475725956336.htm.

Figure 14. BEA and RG Data on Annual U.S. FDI Flows to China: 2005-2016

(\$ in millions)

**Source:** Bureau of Economic Analysis and the Rhodium Group.**Note:** BEA and RG methodologies for measuring FDI differ significantly.**Figure 15. BEA and RG Data on Chinese FDI Flows to the United States: 2005-2016**

(\$ in millions)

**Source:** Bureau of Economic Analysis and the Rhodium Group.**Note:** BEA and RG methodologies for measuring FDI differ significantly.

Chinese Restrictions on U.S. FDI in China

U.S. trade officials have urged China to liberalize its FDI regime in order to boost U.S. business opportunities in, and expand U.S. exports to, China. Although China is one of the world's top

recipients of FDI, the Chinese central government imposes numerous restrictions on the level and types of FDI allowed in China. According to the U.S.-China Business Council (USCBC), China imposes ownership barriers on nearly 100 industries.⁵⁰ The OECD's 2014 FDI Regulatory Restrictiveness Index, which measures statutory restrictions on foreign direct investment in 57 countries (including all OECD and G-20 countries, and covering 22 sectors), ranked China's FDI regime as the most restrictive, based on foreign equity limitations, screening or approval mechanisms, restrictions on the employment of foreigners as key personnel, and operational restrictions (such as branching, capital repatriation, and land ownership).⁵¹

Some recent surveys by U.S. and European business groups suggest that foreign firms in China may be less optimistic about the Chinese market than in the past, due in part to perceived growing protectionism. To illustrate:

- A 2017 American Chamber of Commerce in China (AmCham China) business climate survey of 500 member companies found that while a majority of respondents felt optimistic about their investments in China, 81% said that foreign businesses in China were less welcome in China than before, compared to 41% who asserted that in 2013. The survey found that 55% of respondents said that foreign firms are treated less favorably by the Chinese government than domestic Chinese firms.⁵²
- A 2016 European Union Chamber of Commerce in China business confidence survey stated that the business environment in China was becoming "increasingly hostile" and "perpetually tilted in favor of domestic enterprises." For example, among respondents, 56% said doing business in China was becoming more difficult and 57% claimed foreign companies tend to receive unfavorable treatment in China compared to domestic Chinese firms.⁵³

Negotiations for a Bilateral Investment Treaty (BIT)⁵⁴

The United States and China initiated negotiations on reaching a bilateral investment treaty (BIT) in 2008, with the goal of expanding bilateral investment opportunities. U.S. negotiators hoped such a treaty, if implemented, would improve the investment climate for U.S. firms in China by enhancing legal protections and dispute resolution procedures, and by obtaining a commitment from the Chinese government that it would treat U.S. investors no less favorably than Chinese investors.

In April 2012, the Obama Administration released a "Model Bilateral Investment Treaty" that was developed to enhance U.S. objectives in the negotiation of new BITs.⁵⁵ The new model BIT address six core principles or issues for investors, including national treatment and most-favored nation (MFN) treatment at all stages of investment, rules on expropriations and compensation if

⁵⁰ U.S.-China Business Council, *China's WTO Compliance*, September 20, 2013.

⁵¹ OECD, *FDI Regulatory Restrictiveness Index*, at <http://www.oecd.org/investment/fdiindex.htm>.

⁵² AmCham China, *2017 China Business Climate Survey Report*, January 2017.

⁵³ European Chamber, *European Business in China, Business Confidence Survey, 2016*, available at <http://www.europeanchamber.com.cn/en/publications-business-confidence-survey>.

⁵⁴ For additional information, see CRS In Focus IF10307, *A U.S.-China Bilateral Investment Treaty (BIT): Issues and Implications*, by (name redacted).

⁵⁵ The Administration began efforts to review and revise the U.S. BIT model in 2009. The previous model BIT dated to 2004. The Administration's review process likely meant that negotiations with China for a BIT were limited. Model BIT can be found at <https://ustr.gov/sites/default/files/BIT%20text%20for%20ACIEP%20Meeting.pdf>.

this occurs, ability to transfer funds in and out of the country, limits on performance requirements (such as domestic content targets or mandated technology transfer), neutral arbitration of disputes, and freedom by investors to appoint their own senior officials.⁵⁶

During the July 10-11, 2013 session of the U.S.-China Strategic and Economic Dialogue (S&ED), China indicated its intention to negotiate a high-standard BIT with the United States that would include all stages of investment and all sectors, a commitment a U.S. official described as “a significant breakthrough, and the first time China has agreed to do so with another country.”⁵⁷ A press release by the Chinese Ministry of Commerce stated that China was willing to negotiate a BIT on the basis of nondiscrimination and a negative list, meaning the agreement would identify only those sectors not open to foreign investment on a nondiscriminatory basis (as opposed to a BIT with a positive list which would only list sectors open to foreign investment).

During the July 9-10, 2014 S&ED session, the two sides agreed to a broad timetable for reaching agreement on core issues and major articles of the treaty text, and committed to initiate the “negative list” negotiation early in 2015.⁵⁸ During BIT negotiations held in June 2015, each side submitted their first negative list proposals, and later agreed to submit a revised list in September 2015 right before President Xi’s summit visit to the United States, which they did, but a breakthrough was not achieved. New negative lists were submitted in June 2016 and August 2016,⁵⁹ and the BIT was discussed at the September 2016 G-20 Summit held in Hangzhou, China, but no breakthrough was announced.

Many analysts contend that the negotiation of a U.S.-China BIT could have significant implications for bilateral commercial relations and the Chinese economy. According to then-USTR Michael Froman, such an agreement “offers a major opportunity to engage on China’s domestic economic reforms and to pursue greater market access, a more level playing field, and a substantially improved investment environment for U.S. firms in China.”⁶⁰ For China, a high-standard BIT could help facilitate greater competition in China and result in a more efficient use of resources, factors which economists contend could boost economic growth. Some observers contend that China’s pursuit of a BIT with the United States represents a strategy that is being used by reformers in China to jumpstart widespread economic reforms (which appear to have stalled in recent years). This strategy, it is argued, is similar to that used by Chinese reformers in their efforts to get China into the WTO in 2001. Such international agreements may give political cover to economic reformers because they can argue that the agreements build on China’s efforts to become a leader in global affairs. This may make it harder for vested interests in China who benefit from the status quo to resist change. Some critics raise concerns that even if a high standard BIT is reached, ensuring China’s full compliance may prove difficult, given China’s extensive use of industrial policies. Others have raised questions as to the effect of such an

⁵⁶ See, CRS In Focus IF10052, *U.S. International Investment Agreements (IIAs)*, by (name redacted) and (name redacted).

⁵⁷ U.S. Department of the Treasury, *Remarks of Treasury Secretary Jacob J. Lew at the Close of the Fifth U.S.-China Strategic and Economic Dialogue*, July 13, 2013.

⁵⁸ U.S. Department of the Treasury, *U.S.-China Joint Fact Sheet Sixth Meeting of the Strategic and Economic Dialogue*, July 11, 2014.

⁵⁹ The White House, *Fact Sheet: U.S.-China Economic Relations*, September 4, 2016, available at <https://www.whitehouse.gov/the-press-office/2016/09/04/fact-sheet-us-china-economic-relations>.

⁶⁰ USTR, *Remarks by Ambassador Michael Froman to AmCham China and the U.S. Chamber of Commerce*, April 27, 2015, available at <https://ustr.gov/about-us/policy-offices/press-office/speechestranscripts/2015/april/remarks-ambassador-michael>.

agreement in boosting FDI flows and how that might impact U.S. jobs in affected industries.⁶¹ A BIT would have to be approved in the U.S. Senate by a two-thirds majority.

The BIT was not concluded by the end of the Obama Administration's term (the original goal of completion). While the Chinese government has indicated that it supports continuing BIT negotiations, the Trump Administration has been less clear on its position. U.S. Secretary of Treasury Steven Mnuchin was quoted by *Inside Trade* in June 2017 as saying

"It's on our agenda; I wouldn't say it's at the very top of our agenda. I think what we're looking for is, opposed to just negotiating a large agreement, we're looking to negotiate very specific issues that deal with market issues today, deal with market fairness today, deal with opening their markets to the same extent that our markets are open, and that's really our focus... Once we can make progress in that we can turn to the bilateral investment treaty."⁶²

The U.S.-China Economic and Security Review Commission's (USCC's) November 2015 annual report recommended that the Administration provide a comprehensive, publicly available assessment of Chinese FDI in the United States prior to completion of BIT negotiations that includes an identification of the nature of investments, whether investments received support of any kind from the Chinese government and at any level, and the sector in which the investment was made.⁶³ The USCC's 2016 annual report recommended that Congress should "amend the statute authorizing the Committee on Foreign Investment in the United States [CIFUS] to bar Chinese state-owned enterprises from acquiring or otherwise gaining effective control of U.S. companies."⁶⁴

Major U.S.-China Trade Issues

China's economic reforms and rapid economic growth, along with the effects of globalization, have caused the economies of the United States and China to become increasingly integrated.⁶⁵ Although growing U.S.-China economic ties are considered by most analysts to be mutually beneficial overall, tensions have risen over a number of Chinese economic and trade policies that many U.S. critics charge are protectionist, economically distortive, and damaging to U.S. economic interests. According to the USTR, most U.S. trade disputes with China stem from the consequences of its incomplete transition to a free market economy. Major areas of concern for U.S. stakeholders include China's

- extensive network of industrial policies (including widespread use of trade and investment barriers, financial support, and indigenous innovation policies) that

⁶¹ See, for example, the U.S.-China Economic and Security Commission, *Policy Considerations for Negotiating a U.S.-China Bilateral Investment Treaty*, August 1, 2016, available at <http://www.uscc.gov/Research/policy-considerations-negotiating-us-china-bilateral-investment-treaty>.

⁶² <https://insidetrade.com/daily-news/mnuchin-china-bit-agenda-only-if-quicker-specific-deals-can-be-reached>.

⁶³ U.S.-China Economic and Security Review Commission, *2015 Report to Congress*, November 2015, p. 33.

⁶⁴ U.S.-China Economic and Security Review Commission, *2015 Report to Congress*, November 2016, p. 126.

⁶⁵ The impact of globalization has been a somewhat controversial topic in the United States. Some argue that it has made it easier for U.S. firms to shift production overseas, resulting in lost jobs in the United States (especially in manufacturing) and lower wages for U.S. workers. Others contend that globalization has induced U.S. firms to become more efficient and to focus a greater share of their domestic manufacturing on higher-end or more technologically advanced production (while sourcing lower-end production abroad), making such firms more globally competitive. The result has been that the United States continues to be a major global manufacturer in terms of value-added, but there are fewer U.S. workers in manufacturing.

- seek to promote and protect domestic sectors and firms, especially SOEs, deemed by the government to be critical to the country's future economic growth;
- failure to provide adequate protection of U.S. intellectual property rights (IPR) and (alleged) widespread government-directed cyber theft of U.S. trade secrets security to help Chinese firms;
- mixed record on implementing its WTO obligations; and
- government-directed financial policies that promote high savings (but reduce private consumption), encourage high fixed investment levels (but may contribute to overcapacity in many industries), and a managed exchange rate policy that may distort trade flows.

Chinese “State Capitalism”

Currently, a significant share of China's economy is thought to be driven by market forces. A 2010 WTO report estimated that the private sector now accounted for more than 60% of China's gross domestic product (GDP).⁶⁶ A 2016 WTO study estimated that the private sector accounted for 41.8% of China's exports.⁶⁷

However, the Chinese government continues to play a major role in economic decision-making. For example, at the macroeconomic level, the Chinese government maintains policies that induce households to save a high level of their income, much of which is deposited in state-controlled Chinese banks. This enables the government to provide low-cost financing to Chinese firms, especially state-owned enterprises (SOEs). At the microeconomic level, the Chinese government (at the central and local government level) seeks to promote the development of industries deemed critical to the country's future economic development by using various policies, such as subsidies, tax breaks, preferential loans, trade barriers, FDI restrictions, discriminatory regulations and standards, export restrictions on raw materials (including rare earths), technology transfer requirements imposed on foreign firms, public procurement rules that give preferences to domestic firms, and weak enforcement of IPR laws.

Many analysts argue that the Chinese government's intervention in various sectors through industrial policies has intensified in recent years. The December 2013 USTR report on China's WTO trade compliance stated:

During most of the past decade, the Chinese government emphasized the state's role in the economy, diverging from the path of economic reform that had driven China's accession to the WTO. With the state leading China's economic development, the Chinese government pursued new and more expansive industrial policies, often designed to limit market access for imported goods, foreign manufacturers and foreign service suppliers, while offering substantial government guidance, resources and regulatory support to Chinese industries, particularly ones dominated by state-owned enterprises. This heavy state role in the economy, reinforced by unchecked discretionary actions of Chinese government regulators, generated serious trade frictions with China's many trade partners, including the United States.⁶⁸

⁶⁶ World Trade Organization, *Trade Policy Review Body, Trade Policy Review, Report by the Secretariat, China*, Revision, 2010, Part 2, p. 1.

⁶⁷ WTO, *Trade Policy Review, China*, June 15, 2016, p. 20, available at https://www.wto.org/english/tratop_e/tpr_e/s342_e.pdf.

⁶⁸ U.S. Trade Representative, *2013 USTR Report to Congress on China's WTO Compliance*, December 2013, p. 2.

The extent of SOE involvement in the Chinese economy is difficult to measure, due to the opaque nature of the corporate sector in China and the relative lack of transparency regarding the relationship between state actors (including those at the central and noncentral government levels) and Chinese firms. According to one study by the U.S.-China Economic and Security Review Commission

The state sector in China consists of three main components. First, there are enterprises fully owned by the state through the State-owned Assets and Supervision and Administration Commission (SASAC) of the State Council and by SASACs of provincial, municipal, and county governments. Second, there are SOEs that are majority owners of enterprises that are not officially considered SOEs but are effectively controlled by their SOE owners. Finally, there is a group of entities, owned and controlled indirectly through SOE subsidiaries based inside and outside of China. The actual size of this third group is unknown. Urban collective enterprises and Government-owned Township and village enterprises (TVEs) also belong to the state sector but are not considered SOEs. The state-owned and controlled portion of the Chinese economy is large. Based on reasonable assumptions, it appears that the visible state sector—SOEs and entities directly controlled by SOEs, accounted for more than 40 percent of China's nonagricultural GDP. If the contributions of indirectly controlled entities, urban collectives, and public TVEs are considered, the share of GDP owned and controlled by the state is approximately 50 percent.⁶⁹

According to the Chinese government, at the end of 2011, there were 144,700 state-owned or state-controlled enterprises at the central and local government level, excluding financial institutions, with total assets worth \$13.6 trillion.⁷⁰ Chinese SOEs have undergone significant restructuring over the years. More than 90% of SOEs have reportedly become corporations or shareholding companies.⁷¹ The Chinese government has identified a number of industries where the state should have full control or where the state should dominate. These include autos, aviation, banking, coal, construction, environmental technology, information technology, insurance, media, metals (such as steel), oil and gas, power, railways, shipping, telecommunications, and tobacco.⁷²

Many SOEs are owned or controlled by local governments. According to one analyst

The typical large industrial Chinese company is ...wholly or majority-owned by a local government which appoints senior management and provides free or low-cost land and utilities, tax breaks, and where possible, guarantees that locally made products will be favored by local governments, consumers, and other businesses. In return, the enterprise provides the local state with a source of jobs for local workers, tax revenues, and dividends.⁷³

China's banking system is largely dominated by state-owned or state-controlled banks. In 2011, the top five largest banks in China, all of which were shareholding companies with significant state ownership, accounted for 57.5% of Chinese banking assets. The Chinese government also has four banks that are 100% state-owned and holds shares in a number of joint stock commercial

⁶⁹ U.S.-China Economic and Security Review Commission, *An Analysis of State-owned Enterprises and State Capitalism in China*, by Andrew Szamosszegi and Cole Kyle, October 26, 2011, p. 1.

⁷⁰ *Xinhua News Agency*, October 24, 2012.

⁷¹ *Xinhua News Agency*, October 24, 2010.

⁷² Testimony for the U.S.-China Economic and Security Review Commission by Derek Scissors, Ph.D, *Chinese State Owned Enterprises and the US Policy on China*, February 12, 2012.

⁷³ Anderson, G.E., PhD, *Designated Drivers, How China Plans to Dominate the Global Auto Industry*, 2012, p. 2.

banks.⁷⁴ SOEs are believed to receive preferential credit treatment by government banks, while private firms must often pay higher interest rates or obtain credit elsewhere. According to one estimate, SOEs accounted for 85% (\$1.4 trillion) of all bank loans in 2009.⁷⁵

Not only are SOEs dominant players in China's economy, many are quite large by global standards. Fortune's 2016 list of the world's 500 largest companies includes 103 Chinese firms (compared to 29 listed firms in 2007), the top 20 of which are listed in **Table 7**.⁷⁶

Table 7. Top 20 Chinese Companies on Fortune's Global 500 in 2016

| Company | Global 500 Rank | State or Private | Industry | Revenue (\$billions) | Assets (\$billions) | Employees (000s) |
|---------------------------------------|-----------------|------------------|----------------------------|----------------------|---------------------|------------------|
| State Grid | 2 | State | Utility | 330 | \$479 | 927.8 |
| China National Petroleum | 3 | State | Energy | 299 | 621 | 1,590 |
| Sinopec Group | 4 | State | Energy | 294 | 317 | 810.5 |
| Industrial & Commercial Bank of China | 15 | State | Banking | 167 | 3,420 | 466.3 |
| China Construction Bank | 22 | State | Banking | 148 | 2,826 | 369.2 |
| China State Construction Engineering | 27 | State | Engineering & Construction | 140 | 166 | 241.5 |
| Agricultural Bank of China | 29 | State | Banking | 133 | 2,740 | 508.7 |
| Bank of China | 35 | State | Banking | 122 | 2,590 | 310.0 |
| Ping An Insurance | 41 | Non-State | Insurance | 110 | 734 | 275.0 |
| China Mobile Communications | 45 | State | Telecommunications | 107 | 251 | 436.7 |
| SAIC Motor | 46 | State | Motor Vehicles & Parts | 107 | 79 | 92.8 |
| China Life Insurance | 54 | State | Insurance | 101 | 466 | 130.8 |
| China Railway Engineering | 57 | State | Engineering & Construction | 99 | 110 | 281.4 |
| China Railway Construction | 62 | State | Engineering & Construction | 96 | 109 | 284.1 |
| Dongfeng Motor Group | 81 | State | Motor Vehicles & Parts | 83 | 57 | 192.0 |
| China Resources National | 91 | State | General Merchandisers | 77 | 153 | 447.3 |
| China Southern Power | 95 | State | Utilities | 75 | 99 | 303.3 |
| Pacific Construction Group | 99 | Non-State | Engineering & Construction | 73 | 43 | 351.7 |

⁷⁴ Lund University, *Lending for Growth? An Analysis of State-Owned Banks in China*, by Fredrik N.G. Anderson, Katarzyna Burzynska, and Sonja Oppen, June 2013, p. 41.

⁷⁵ *The Economist*, "State Capitalism's Global Reach, New Masters of the Universe, How State Enterprise is Spreading," January 21, 2012.

⁷⁶ The listing can be found at <http://beta.fortune.com/global500/>.

| Company | Global 500 Rank | State or Private | Industry | Revenue (\$billions) | Assets (\$billions) | Employees (000s) |
|------------------------------|-----------------|------------------|-------------------------------------|----------------------|---------------------|------------------|
| China South Industries Group | 102 | State | Aerospace & Defense | 70 | 60 | 238.3 |
| China Post Group | 105 | State | Mail, Package, and Freight Delivery | 70 | 1,157 | 938.5 |

Source: Fortune 2016 Global 500.

Of the 103 Chinese firms listed, Fortune identified 75 companies (73% of total) where the government owned 50% or more of the company. Together, these 75 firms in 2016 generated \$7.2 trillion in revenues, had assets valued at \$20.7 trillion, and employed 16.2 million workers. Of the 28 other Chinese firms on the Fortune 500 list, several appear to have financial links to the Chinese government. For example

- Several of the listed firms are banks where the Chinese government owns a large or controlling share, including 26.5% of the Bank of Communications, 15.7% of China Minsheng Banking Corp., 21% of China Industrial Bank, 17.9% of China Merchant Bank, and 20% of Shanghai Pudong Development Bank.⁷⁷
- Lenovo, a major global computer producer, was started by the Chinese National Academy of Social Sciences, which started Legend Holdings in 1984. Lenovo was spun off from Legend in 2001, but Legend still owns 31% of Lenovo's shares.⁷⁸
- Huawei (a major telecommunications company) describes itself as an employee-owned firm. However, many U.S. analysts contend that Huawei has strong links with the Chinese government, including the Chinese People's Liberation Army (PLA), and has not published a full breakdown of its ownership structure. In addition, in the past, the Chinese government reportedly ordered state banks to extend loans to the company early in its development so that it could compete against foreign firms in the domestic telecommunications market.⁷⁹
- Ping An Insurance is the largest nonstate company on the 2016 Global 500 list. In 2012, *The New York Times* published an article that reported that in 2004 a network of family and friends of then-Chinese Premier Wen Jiabao owned 135 million shares of Ping An Insurance through a series of investment companies.⁸⁰ A March 2016 *Times* article described Ping An as a "labyrinthine shareholding structure made up of 37 interlocking holding companies."⁸¹
- Zhejiang Geely Holding Group (one of China's top 10 auto manufactures), while not state-owned, has received government subsidies. For example, *The Wall Street Journal* reported that Geely received \$98 million in 2013 from central and local government entities, equal to 30% of its profits.⁸²

⁷⁷ Lund University, *Lending for Growth? An Analysis of State-Owned Banks in China*, by Fredrik N.G. Anderson, Katarzyna Burzynska, and Sonja Oppen, June 2013, p. 41.

⁷⁸ Lenovo, Investor Relations, Stock Information, Shareholding.

⁷⁹ McGregor, Richard, *The Party, the Secret World of China's Communist Rulers*, 2010, p. 204.

⁸⁰ The New York Times, *Ping An's Hidden Shareholders: Friends and Family of Wen Jiabao*, November 23, 2012.

⁸¹ The New York Times, *Starwood Bidder Is a Reclusive Chinese Insurer With Opaque Backing*, March 29, 2016.

⁸² The Wall Street Journal, *Subsidies Stoke China's Domestic Car Makers*, May 23, 2014.

China's Plan to Modernize the Economy and Promote Indigenous Innovation

Many of the industrial policies China has implemented or formulated since 2006 appear to stem largely from a comprehensive document issued by China's State Council (the highest executive organ of state power) in 2006 titled the *National Medium-and Long-Term Program for Science and Technology Development (2006-2020)*, often referred to as the MLP.⁸³ The MLP appears to represent an ambitious plan to modernize the structure of China's economy by transforming it from a global center of low-tech manufacturing to a major center of innovation (by the year 2020) and a global innovation leader by 2050.⁸⁴ It also seeks to sharply reduce the country's dependence on foreign technology. The MLP includes the stated goals of "indigenous innovation, leapfrogging in priority fields, enabling development, and leading the future."⁸⁵ Some of the broad goals of the MLP state that by 2020

- The progress of science and technology will contribute 60% or above to China's development.
- The country's reliance on foreign technology will decline to 30% or below (from an estimated current level of 50%).
- Gross expenditures for research and development (R&D) would rise to 2.5% of gross domestic product (from 1.3% in 2005). Priority areas for increased R&D include space programs, aerospace development and manufacturing, renewable energy, computer science, and life sciences.⁸⁶

The document states that "China must place the strengthening of indigenous innovative capability at the core of economic restructuring, growth model change, and national competitiveness enhancement. Building an innovation-oriented country is therefore a major strategic choice for China's future development." This goal, according to the document, is to be achieved by formulating and implementing regulations in the country's government procurement law to "encourage and protect indigenous innovation," establishing a coordination mechanism for government procurement of indigenous innovative products, requiring a first-buy policy for major domestically made high-tech equipment and products that possess proprietary intellectual property rights, providing policy support to enterprises in procuring domestic high-tech equipment, and developing "relevant technology standards" through government procurement.

Reaction by U.S. Stakeholders

Beginning in 2009, several U.S. companies began to raise concerns over a number of Chinese government circulars that would establish an "Indigenous Innovation Product Accreditation" system. For example, in November 2009, the Chinese government released a "Circular on Launching the 2009 National Indigenous Innovation Product Accreditation Work," requiring companies to file applications by December 2009 for their products to be considered for accreditation as "indigenous innovation products." Similar proposed circulars were issued at the

⁸³ An English translation of the MLP can be found at http://sydney.edu.au/global-health/international-networks/National_Outline_for_Medium_and_Long_Term_ST_Development1.doc.

⁸⁴ As some observers describe it, China wants to go from a model of "made in China" to "innovated in China."

⁸⁵ The MLP identifies main areas and priority topics, including energy, water and mineral resources, the environment, agriculture, manufacturing, communications and transport, information industry and modern service industries, population and health, urbanization and urban development, public security, and national defense. The report also identifies 16 major special projects and 8 "pioneer technologies."

⁸⁶ *R&D Magazine*, December 22, 2009.

provincial and local government levels. U.S. business representatives expressed deep concern over the circulars, arguing that they were protectionist in nature because they extended preferential treatment for Chinese government procurement to domestic Chinese firms that developed and owned intellectual property (IP), and thus, largely excluded foreign firms.⁸⁷ AmCham China described China's attempt to link IP ownership with market access as "unprecedented worldwide."⁸⁸ A letter written by the U.S. Chamber of Commerce and 33 business associations to the Chinese government on December 10, 2009, stated that the indigenous innovations circulars would "make it virtually impossible for any non-Chinese company to participate in China's government procurement market—even those that have made substantial and long-term investments in China, employ Chinese citizens, and pay taxes to the Chinese government." Such groups contend that a large share of their technology is developed globally, and thus, it would be difficult to attribute the share of technology developed in China needed to obtain accreditation.⁸⁹

A 2011 AmCham China survey found that 40% of respondents believed that China's indigenous innovation policies would hurt their businesses and 26% said their businesses were already being hurt by such policies. At a November 2011 WTO review of China's IPR policies, the U.S. WTO representative stated that China's policies of adopting indigenous innovation had "created a troubling trend toward increased discriminatory policies which were aimed at coercing technology transfer." He stated that "Chinese regulations, rules and other regulatory measures frequently called for technology transfer, and in certain cases, conditioned, or proposed to condition, the eligibility for government benefits or preferences on intellectual property being owned or developed in China, or being licensed, in some cases exclusively, to a Chinese party."⁹⁰

China's Response to U.S. Concerns

The Chinese government responded to U.S. concerns over its indigenous innovation policies by arguing that they did not discriminate against foreign firms or violate global trade rules.⁹¹ However, during the visit of (then) Chinese President Hu Jintao to the United States in January 2011, the Chinese government stated that it would not link its innovation policies to the provision of government procurement preferences.⁹² During the May 2011 session of the U.S.-China Strategic and Economic Dialogue (S&ED), China pledged that it would eliminate all of its indigenous innovation products catalogs.⁹³ During the November 2011 talks held under the U.S.-China Joint Commission on Commerce and Trade (JCCT), the Chinese government announced

⁸⁷ U.S. business representatives also claim that the Chinese government is using tax incentives, standards setting and requirements, security regulations, subsidies, technology transfer requirements, and other measures to promote the goals of indigenous innovation.

⁸⁸ AmCham China, *2011 White Paper*, April 26, 2011, p. 66.

⁸⁹ Some U.S. business representatives argue that one of the main goals of China's indigenous innovation regulations is to induce foreign firms to boost their R&D activities in China in order to qualify for government contracts.

⁹⁰ WTO, *Transitional Review Under Section 18 of the Protocol on the Accession of the People's Republic of China, Report to the General Council by the Chair*, November 17, 2011, p. 4.

⁹¹ Wall Street Journal, *China Defends Rule On 'Indigenous' Tech*, December 15, 2009.

⁹² The White House, *U.S. - China Joint Statement*, January 19, 2011.

⁹³ According to a U.S. fact sheet on the meeting "China pledged to eliminate all of its government procurement indigenous innovation products catalogues and revise Article 9 of the draft Government Procurement Law Implementing Regulations (which have preferences in government procurement to national indigenous innovation products), in fulfillment of President Hu's January 2011 commitment not to link Chinese innovation policies to government procurement preferences. See U.S. Department of the Treasury, *The 2011 U.S.-China Strategic and Economic Dialogue U.S. Fact Sheet – Economic Track*, May 10, 2011.

that the State Council had issued a measure requiring governments of provinces, municipalities, and autonomous regions to eliminate by December 1, 2011, any catalogues or other measures linking innovation policies to government procurement preferences.⁹⁴ This occurred after foreign business groups raised concerns that discriminatory indigenous innovation policies might continue to be implemented at the local level even after Hu Jintao's commitment. For example, the USCBC reported in February 2011 that it had identified 22 municipal and provincial governments that had issued at least 61 indigenous innovation catalogues. U.S. business representatives sought to ensure that Beijing's pledge on indigenous innovation would apply at all levels of government in China.

In May 2013, the USCBC reported that, although the central government had largely been successful in ensuring that sub-national governments complied with Hu Jintao's January 2011 commitments, 13 provinces had not yet issued any measures to comply.⁹⁵ In addition, an October 2012 USCBC survey found that 85% of respondents said they had seen little impact on their businesses resulting from China's commitments delinking indigenous innovation with government procurement.⁹⁶

Remaining U.S. Concerns

While many U.S. business leaders have applauded China's pledge to delink indigenous innovation from government procurement, some remain wary that China will implement new policies that attempt to provide preferences to local Chinese firms over foreign firms. According to Adam Segal with the Council on Foreign Relations: "Even if China reverses certain policies under U.S. pressure, it will remain dedicated to those goals. U.S. policy is likely to become a game of Whac-a-Mole, beating down one Chinese initiative on indigenous innovation only to see another pop up."⁹⁷ U.S. business groups are also concerned with how the MLP blueprint will affect China's commitment to enforcing foreign IPR. They note, for example, that the MLP states: "Indigenous innovation refers to enhancing original innovation, integrated innovation, and re-innovation based on assimilation and absorption of imported technology, in order to improve our national innovation capability." To some, this seems to indicate that China intends to take existing technology, make some changes and improvements on it, and then claim it as its own without acknowledging or compensating the original IPR holders. A 2011 report by the U.S. Chamber of Commerce stated that China's indigenous innovation policies led many international technology companies to conclude that the MLP is a "blueprint for technology theft on a scale the world has never seen before."⁹⁸

U.S. officials have attempted to convince Beijing that, while its desire to increase innovation in China is a commendable goal, its efforts to limit the participation of foreign firms in such efforts, or attempting to condition market access in China to the development of IPR by foreign firms in

⁹⁴ U.S. Department of Commerce, 22nd *U.S.-China Joint Commission on Commerce and Trade Fact Sheet*, November 21, 2011.

⁹⁵ U.S.-China Business Council, *Status Report: China's Innovation and Government Procurement Policies*, May 1, 2013, at <https://www.uschina.org/sites/default/files/innovation-status-report.pdf>.

⁹⁶ U.S.-China Business Council, USCBC 2012 China Business Environment Survey Results: Continued Growth and Profitability; Tempered Optimism Due to Rising Costs, Competition, and Market Barriers, October 2012, p. 6, available at <https://www.uschina.org/advocacy/press/uscbsc-2012-china-business-environment-survey-results-us-companies-report-continued..>

⁹⁷ Foreign Affairs, *China's Innovation Wall: Beijing's Push for Homegrown Technology*, September 28, 2010.

⁹⁸ U.S. Chamber of Commerce, *China's Drive for 'Indigenous Innovation' - A Web of Industrial Policies*, February 2011, p. 4.

China will hinder, not promote, the advancement of innovation in China. The direction China takes on this issue could have a significant impact on U.S. economic interests, as noted by USITC:

To the extent that China's policies succeed in accelerating technological progress, productivity, and innovation in the Chinese economy, they could provide spillover benefits for other countries. But if indigenous innovation policies act as a form of technological import substitution, systematically favoring Chinese domestic firms over foreign firms in relevant industries, they would be expected to have a negative effect on foreign firms and economies roughly analogous to what would occur if China simply imposed a protective tariff on imports of goods in the relevant sectors or levied a discriminatory excise tax on the sales of FIEs in the Chinese market.⁹⁹

New Restrictions on Information and Communications Technology

According to the USTR's 2015 report on China's WTO accession, while progress has been made to delink China's efforts to link indigenous innovation goals with procurement at the central and local efforts, such policies have continued in other areas. Many foreign business groups have expressed increasing concerns over a number of recently proposed or enacted laws and regulations on information and communications technology (ICT) products and services that could limit foreign access to ICT markets in China on so-called national security grounds. Several proposals include language stating that critical information infrastructure should be "secure and controllable," an ambiguous term that has not been precisely defined by Chinese authorities. Other proposals lay out policies to promote indigenous ICT industries or would require foreign firms to hand over proprietary information. According to the U.S. Department of Commerce

The policies set forth in these measures could cause long-term damage to U.S. businesses trying to sell ICT products into China, a market estimated to be worth about \$465 billion this year. They also could add significant costs to foreign ICT companies operating in China and could prevent them from supplying the China market with the most technologically advanced and reliable products.

Such restrictions could have a significant impact on U.S. ICT firms. According to BEA, U.S. exports of ICT services and potentially ICT-enabled services (i.e., services that are delivered remotely over ICT networks) to China totaled \$12.8 billion in 2015.¹⁰⁰ Examples of recently passed or proposed measures of concern to foreign ICT firms include the following:

- In 2014, the China Banking Regulatory Commission issued guidelines for IT security equipment used in banks (such as cash machines and smartcard chips), which included provisions on encryption and the disclosure of source code. It emphasized the importance of developing local technology and stated that the need for "secure and controllable technologies" in the banking sector, with the goal of 15% in 2015, growing to no less than 75% in 2019. China suspended some of the guidelines in April 2015. At the June 2015 S&ED session, China agreed to ensure that bank ICT regulations "will be nondiscriminatory, are not to

⁹⁹ USITC, China: Intellectual Property Infringement, Indigenous Innovation Policies, and Frameworks for Measuring the Effects on the U.S. Economy (Investigation No. 332-514, USITC Publication 4199, November 2010, pp. 6-7.

¹⁰⁰ China was the fourth largest U.S. export market for such services for countries where data is available. See, BEA, *International Trade Data, U.S. Trade in Services*, available at <http://www.bea.gov/iTable/iTable.cfm?ReqID=62&step=1#reqid=62&step=1&isuri=1&6210=4>.

- impose nationality-based requirements, and are to be developed in a transparent manner.”¹⁰¹
- China’s national security law (enacted in July 2015) includes a provision (Article 24) that says “the State strengthens the establishment of capacity for independent innovation, accelerating the development of autonomously controlled strategic advanced technologies and key technologies in core fields, strengthens the use of intellectual property rights, protects capacity building in protection of technological secrets, and ensures security in technology and engineering.”¹⁰² Article 59 says that “the State establishes national security review and oversight management systems and mechanisms, conducting national security review of foreign commercial investment, special items and technologies, internet information technology products and services, projects involving national security matters, as well as other major matters and activities, that impact or might impact national security.”
 - In October 2015, the China Insurance Regulatory Commission issued new draft rules on cybersecurity in the insurance industry. The draft rules called for the adoption of “secure and controllable” technology by insurance companies, data localization requirements, and the use of products and systems employing domestic encryption methods. On June 1, 2016, 28 business groups sent a letter to the chairman of the China Insurance Regulatory Commission, arguing that the draft rules “would create unnecessary obstacles to international trade and likely to constitute a means of arbitrary or unjustifiable discrimination against providers in countries where the same conditions prevail.”¹⁰³ On June 2, 2016, the United States raised concerns about the draft regulations with the WTO Committee on Trade-Related Measures, arguing that such language appears to require that Chinese insurance firms give preferences to Chinese domestic providers of hardware equipment and software over foreign firms.¹⁰⁴
 - In December 2015, China enacted a new counterterrorism law.¹⁰⁵ It requires telecommunications operators and Internet service providers to “provide technical interfaces, decryption and other technical support assistance to public security organs and state security organs conducting prevention and investigation of terrorist activities.”¹⁰⁶ Originally, the Chinese government sought to require providers to provide it encryption codes (i.e., security back-door access) and to store local user data on servers within China, but these provisions were later dropped from the final draft of the law, in part because of sharp criticism by President Obama, who contended that such rules “would essentially force all foreign companies, including U.S. companies, to turn over to the Chinese

¹⁰¹ U.S. Department of Commerce, *U.S. Fact Sheet: 26th U.S.-China Joint Commission on Commerce and Trade*, November 23, 2016, available at <https://www.commerce.gov/news/fact-sheets/2015/11/us-fact-sheet-26th-us-china-joint-commission-commerce-and-trade>.

¹⁰² Translation from the Council on Foreign Relations, *National Security Law of the People’s Republic of China*, July 1, 2015, available at <http://www.cfr.org/homeland-security/national-security-law-peoples-republic-china/p36775>.

¹⁰³ The letter can be found at [https://www.uschina.org/sites/default/files/Industry%20letter%20on%20TBT%20notification%20of%20CIRC%20Tech%20Regulations%20\(ENG\).pdf](https://www.uschina.org/sites/default/files/Industry%20letter%20on%20TBT%20notification%20of%20CIRC%20Tech%20Regulations%20(ENG).pdf).

¹⁰⁴ Inside U.S. Trade’s, China Trade Extra, “U.S. Signals It Wants China To Slow Implementation Of Draft Insurance Regs,” June 3, 2016.

¹⁰⁵ A translated copy of the law can be found at the China Law Translate at <http://chinalawtranslate.com/?lang=en>.

¹⁰⁶ Translation from China Law Translate, available at <http://chinalawtranslate.com/?lang=en>.

- government mechanisms where they can snoop and keep track of all the users of those services.”
- China passed a new cybersecurity law on November 7, 2016,¹⁰⁷ which appears to promote the development of indigenous technologies and impose restrictions on foreign firms. Article 15 directs government entities to “support key network security technology industries and programs; support network security technology research and development, application and popularization; spread safe and trustworthy network products and services; protect the intellectual property rights for network technologies; and support research and development institutions, schools of higher learning, and so forth to participate in State network security technology innovation programs.” Article 23 states that “Critical network equipment and specialized network security products shall follow the national standards and mandatory requirements, and be safety certified by a qualified establishment or meet the requirements of a safety inspection, before being sold or provided. The state network information departments, together with the relevant departments of the State Council, formulate and release a catalog of critical network equipment and specialized network security products, and promote reciprocal recognition of safety certifications and security inspection results to avoid duplicative certifications and inspections.”¹⁰⁸ Article 37 states that personal information and other important data gathered or produced by critical information infrastructure operators during operations within China must store it in China.¹⁰⁹ A statement issued by Amcham on November 7 said the new law would not “do much to improve security,” but rather would “create barriers to trade and investment.” Other critics contend that provisions of the law are too broad or vague as to the level of cooperation Internet firms are required to give to government authorities and would impose new Internet restrictions.¹¹⁰
 - China’s 13th five-year plans and other government policy pronouncements have laid out a number of plans to boost innovation and promote the development of indigenous ICT and other high tech sectors, including semiconductors (see **Appendix**).

A 2016 U.S.-China Business Council survey found that 79% of respondents are concerned about China’s data and IT security policies, including the impact they have on day-to-day business operations. A U.S. Chamber of Commerce report states that a decision by China to “purge foreign ICTs” would reduce China’s annual GDP by 1.77% up to 3.44%, or at least \$200 billion (based on 2015 GDP), and would cost the economy at a minimum nearly \$3 trillion overall by 2025.¹¹¹

¹⁰⁷ The law follows China’s assertion of its right to “cyber-sovereignty, which it describes as “an individual country’s right to choose its own Internet regulation model.” See Xinhuanet, “China Voice: Why does cyber-sovereignty matter?,” December 12, 2016, available at http://news.xinhuanet.com/english/2015-12/16/c_134923687.htm.

¹⁰⁸ See translation of the law at <http://chinalawtranslate.com/cybersecuritylaw/?lang=en#LBQMwbmaWhGozeMj.99>.

¹⁰⁹ For additional information on digital trade issues, see CRS Report R44565, *Digital Trade and U.S. Trade Policy*, coordinated by (name redacted)

¹¹⁰ Lawfare, *Understanding China’s Cybersecurity Law*, November 8, 2016, available at <https://www.lawfareblog.com/understanding-chinas-cybersecurity-law>.

¹¹¹ U.S. Chamber of Commerce, *Preventing Deglobalization*, March 17, 2016, p. 8., available at https://www.uschamber.com/sites/default/files/documents/files/preventing_degloabalization_1.pdf.

Intellectual Property Rights (IPR) Issues

U.S. business and government representatives voice growing concern over economic losses suffered by U.S. firms as a result of IPR infringement in China (and elsewhere), including those from cyberattacks. U.S. innovation and the intellectual property (IP) that it generates have been cited by various economists as a critical source of U.S. economic growth and global competitiveness.¹¹² For example, according to the Department of Commerce, in 2014, U.S. IP-intensive industries either directly or indirectly supported 45.5 million jobs. IP intensive industries contributed \$6.6 trillion in value added to the economy (up 30% from 2010), equal to 48.2% of U.S. GDP. In addition, total merchandise exports of IP-intensive industries totaled \$842 billion.¹¹³ In addition, foreign entities paid U.S. IP holders \$130.4 billion in 2014 for services relating to industrial processes, computer software, trademarks, franchise fees, and audio and visual products (such as books, movies, television broadcasts, and recordings).¹¹⁴

A study by NDP Consulting estimated that in 2008, U.S. workers in IP-intensive production earned 60% more than workers at similar levels in non-IP industries.¹¹⁵ A study on the Apple iPod concluded that Apple's innovation in developing and engineering the iPod and its ability to source most of its production to low-cost countries, such as China, have enabled it to become a highly competitive and profitable firm, as well as a creator of high-paying jobs (such as engineers engaged in the design of Apple products) in the United States.¹¹⁶

IPR piracy and infringement is a significant global problem. Lack of effective and consistent protection of IPR has been cited by U.S. firms as one of the most significant problems they face in doing business in China. Other U.S. firms have expressed concern over pressures they often face from Chinese government entities to share technology and IPR with a Chinese partner. Although China has significantly improved its IPR protection regime over the past few years, U.S. IP industries complain that piracy rates in China remain unacceptably high and economic losses are significant, as illustrated by studies and estimates made by several stakeholders.

- A May 2013 study by the Commission on the Theft of American Intellectual Property estimated that global IPR theft costs the U.S. economy \$300 billion, of which China accounted for 50% (\$150 billion) to 80% (\$240 billion) of those losses.¹¹⁷
- The U.S. Department of Homeland Security reported that in FY2016, goods from China and Hong together accounted for 88% (or \$1.2 billion) of seized counterfeit goods (based on their estimated manufacturer's retail price).¹¹⁸

¹¹² See CRS Report RL34292, *Intellectual Property Rights and International Trade*, by (name redacted) and (name redacted).

¹¹³ U.S. Department of Commerce, *Intellectual Property and the U.S. Economy: 2016 Update*, March 2012, available at <https://www.uspto.gov/sites/default/files/documents/IPandtheUSEconomySept2016.pdf>.

¹¹⁴ U.S. Bureau of Economic Affairs, International Data, International Services, at <http://www.bea.gov/index.htm>.

¹¹⁵ Nam Pham, *The Impact of Innovation and the Role of Intellectual Property Rights on U.S. Productivity, Competitiveness, Jobs, Wages and Exports*, 2010, NDP Consulting.

¹¹⁶ Communications of the ACM, *Who Captures Value in a Global Innovation Network? The Case of Apple's iPod*, March 2009.

¹¹⁷ The Commission on the Theft of American Intellectual Property, *the Report of the Commission on the Theft of Intellectual Property*, May 2013.

¹¹⁸ U.S. Department of Homeland Security, *Intellectual Property Rights Seizure Statistics, Fiscal Year 2016*, January 2017, available at <https://www.cbp.gov/sites/default/files/assets/documents/2017-Jan/FY%2016%20IPR%20Stats%20FINAL%201.25.pdf>.

- Business surveys reveal mixed reactions to China's IPR enforcement efforts. For example, a majority of respondents in a 2016 AmCham survey said IPR enforcement was effective for patents (54%) and trademarks or brand protection (51%), but less than a majority found copyrights (48%) and trade secrets (40%) enforcement to be effective. At the same time, 91% of respondents agreed that IPR enforcement over the last five years had improved.¹¹⁹ The European Chamber's 2016 China business survey found that although 59% of its members said China's IPR enforcement was "inadequate," this was an improvement from the 95% rate reported for 2009.¹²⁰
- The USCBC's 2016 member survey found that the top cyber issues of concern were Internet service within China (51%), inability to use global IT solutions in China (50%), IP theft (49%), and restrictions on cross-border data flows (43%).¹²¹
- The USTR's 2016 report on foreign trade barriers stated that over the past decade, China's Internet restrictions have "posed a significant burden to foreign suppliers," and that 8 out of the top 25 most globally visited sites (such as Yahoo, Facebook, YouTube, eBay, Twitter, and Amazon) are blocked in China.¹²² Freedom House's 2015 Freedom on the Net report ranked China's Internet regime as the most restrictive out of 65 countries surveyed.¹²³
- The U.S. International Trade Commission (USITC) in 2001 estimated that U.S. intellectual property-intensive firms that conducted business in China lost \$48.2 billion in sales, royalties, and license fees in 2009 because of IPR violations. It also estimated that an effective IPR enforcement regime in China that was comparable to U.S. levels could increase employment by IP-intensive firms in the United States by 923,000 jobs.¹²⁴
- The Business Software Alliance (BSA) estimated the commercial value of illegally used software in China at \$8.7 billion in 2015 (up from \$7.6 billion in 2009), and that the software piracy rate in China was 70% (down from 79% in 2007).¹²⁵ BSA further estimated that legitimate software sales in China were only \$3.7 billion, compared to legal sales of \$41.0 billion in the United States.

¹¹⁹ AmCham China, *China Business Climate Survey Report*, 2016, January 2016, available at <http://www.amchamchina.org/about/press-center/amcham-statement/amcham-china-releases-2016-business-climate-survey>.

¹²⁰ European Chamber, *European Business in China, Business Confidence Survey: 2016*, July 7, 2016, available at <http://www.europeanchamber.com.cn/en/publications-business-confidence-survey>.

¹²¹ USCBC, 2016 Membership Survey: The Business Environment in China, August 25, 2016, available at <https://www.uschina.org/reports/uscbc-2016-membership-survey-business-environment-china>.

¹²² USTR, *the 2016 National Trade Estimate Report*, March 23, 2016, p. 91, available at <https://ustr.gov/sites/default/files/2016-NTE-Report-FINAL.pdf>.

¹²³ Freedom House, *Freedom on the Net 2015*, available at https://freedomhouse.org/sites/default/files/FH_FOTN_2015Report.pdf.

¹²⁴ The United States International Trade Commission, *China: Effects of Intellectual Property Infringement and Indigenous Innovation Policies on the U.S. Economy*, USITC Publication 4226, May 2011, p. xiv.

¹²⁵ BSA, *Shadow Market, 2011 BSA Global Software Piracy Study, Ninth Edition*, May 2012, at http://portal.bsa.org/globalpiracy2011/downloads/study_pdf/2011_BSA_Piracy_Study-Standard.pdf.

- The Organization for Economic Development and Cooperation (OECD) estimates that counterfeit products accounted for 2.5% of global trade in 2013 (or \$461 billion).¹²⁶

Chinese officials contend that they have significantly improved their IPR protection regime, but argue that the country lacks the resources and a sophisticated legal system to effectively deal with IPR violations. They also contend that IPR infringement is a serious problem for domestic Chinese firms as well. A survey by the Chinese State Administration for Industry and Commerce found that 58.7% of products sold online in China were genuine in 2014.¹²⁷ Many analysts contend that China's goals of becoming a global leader in innovation will induce the government to strengthen IPR laws and enforcement. However, some analysts contend that China's relatively poor record on IPR enforcement can be partially explained by the fact that Chinese leaders want to make China a major producer of capital-intensive and high-technology products, and thus, they are tolerant of IPR piracy if it helps Chinese firms become more technologically advanced. According to an official at the U.S. Chamber of Commerce

The newer and emerging challenge to U.S. IPR is not a function of China's lack of political will to crackdown on infringers. Rather, it is a manifestation of a coherent, and government-directed, or at least government-motivated, strategy to lessen China's perceived reliance on foreign innovations and IP. China is actively working to create a legal environment that enables it to intervene in the market for IP, help its own companies to "re-innovate" competing IPR as a substitute to American and other foreign technologies, and potentially misappropriate U.S. and other foreign IP as components of its industrial policies and internal market regulation.... The common themes throughout these policies are: 1) undermine and displace foreign IP; 2) leverage China's large domestic market to develop national champions and promote its own IP, displacing foreign competitors in China; and 3) building on China's domestic successes by displacing competitors in foreign markets.¹²⁸

An illustration of alleged IPR theft in China involves American Superconductor Corporation (AMSC). On September 14, 2011, AMSC announced that it was filing criminal and civil complaints in China against Sinovel Wind Group Co., Ltd. (Sinovel), China's largest wind turbine producer, and other parties, alleging the illegal use of AMSC's intellectual property. According to an AMSC press release, Sinovel illegally obtained and used AMSC's wind turbine control software code to upgrade its 1.5 megawatt wind turbines in the field to meet proposed Chinese grid codes and to potentially allow for the use of core electrical components from other manufacturers.¹²⁹ In addition, AMSC claimed that Sinovel had refused to pay for past shipments from AMSC and was now refusing to honor contracts for future shipments of components and spare parts as well.¹³⁰ AMSC has brought several civil cases against Sinovel, seeking to recover more than \$1.2 billion for contracted shipments and damages caused by Sinovel's contract

¹²⁶ OECD, *Trade in Counterfeit and Pirated Goods, Mapping the Economic Impact*, 2016, p. 5.

¹²⁷ Quartz, "Chinese government study based on shoddy data claims 40% of China's online products are shoddy," November 3, 2015, available at <http://qz.com/539824/chinese-government-study-based-on-shoddy-data-claims-40-of-chinas-online-products-are-shoddy/>.

¹²⁸ Testimony of Jeremie Waterman, Senior Director, Greater China, U.S. Chamber of Commerce, before the U.S. International Trade Commission, *Hearing on China: Intellectual Property Infringement, Indigenous Innovation Policies, and Frameworks for Measuring the Effects on the U.S. Economy*, June 15, 2010.

¹²⁹ AMSC claims Sinovel had obtained the intellectual property from a former AMSC employee who was then under arrest in Austria for economic espionage and fraudulent manipulation of data.

¹³⁰ AMSC Press Release, "AMSC Filing Criminal and Civil Complaints Against Sinovel," September 14, 2011.

breaches.¹³¹ According to a specialist in intellectual property at Tufts University, “Chinese companies, once they acquire the needed technology, will often abandon their Western partners on the pretext that the technology or product failed to meet Chinese governmental regulations. This is yet another example of a Chinese industrial policy aimed at procuring, by virtually any means, technology in order to provide Chinese domestic industries with a competitive advantage.”¹³² AMSC continues to pursue trade secret and copyright infringement litigation in China.¹³³

Market access in China remains a significant problem for many U.S. IP industries (such as music and films), and is considered a significant cause of high IPR piracy rates. For example, China’s growing middle class has resulted in a surge in movie box office sales in recent years, which hit \$6.8 billion in 2015 (up 49% over the previous year), making China the largest market outside the United States and Canada.¹³⁴ When China joined the WTO in 2001 it agreed to allow 20 imported foreign films per year.¹³⁵ During the visit to the United States by then-Chinese Vice President Xi Jinping (February 13-17, 2012), China agreed that it would allow in more American exports of 3D, IMAX, and similarly enhanced format movies on favorable commercial terms; strengthen the opportunities to distribute films through private enterprises rather than the state film monopoly; and ensure fairer compensation levels for U.S. blockbuster films distributed by Chinese SOEs.¹³⁶ This extended China’s foreign movie quota to 34, based on a revenue-sharing agreement (foreign studios receive 25% of the box office receipts) with a Chinese SOE.¹³⁷ Some business groups complain that China has failed to allow competition in the distribution of movies, noting that no private firms have been given a license to distribute movies nationally. Two Chinese government entities determine which foreign films will enter the market, set opening dates, and determine the number of screens on which films can be shown, which some argue, is mainly based on the goal of protecting and promoting Chinese films.¹³⁸ The share of Hollywood movies in box office sales in China dropped from 45.5% in 2014 to 38.4% in 2015.¹³⁹

Technology Transfer Issues

When China entered the WTO in 2001, it agreed that foreign firms would not be pressured by government entities to transfer technology to a Chinese partner as part of the cost of doing business in China. However, many U.S. firms argue that this is a common Chinese practice, although this is difficult to quantify because, oftentimes, U.S. business representatives appear to

¹³¹ AMSC, Press Release, April 10, 2012, at http://files.shareholder.com/downloads/AMSC/2346100399x0x558743/f01e0c5a-a526-4102-a818-f61f2d71ef79/AMSC_News_2012_4_10_Commercial.pdf.

¹³² “Data Theft Case May Test U.S. China Ties,” *Boston Globe*, September 19, 2011.

¹³³ AMSC, Press Release, April 23, 2015, available at <http://ir.amsc.com/releasedetail.cfm?ReleaseID=908308>.

¹³⁴ Motion Picture Association of America, *2015 Theatrical Statistics*, April 2016, available at http://www.mpa.org/wp-content/uploads/2016/04/MPAA-Theatrical-Market-Statistics-2015_Final.pdf.

¹³⁵ Such restrictions are mainly imposed to protect China’s domestic film industry from foreign competition.

¹³⁶ The White House, *Press Release*, February 17, 2012, at <http://www.whitehouse.gov/the-press-office/2012/02/17/united-states-achieves-breakthrough-movies-dispute-china>.

¹³⁷ China also allows 30-40 imported foreign movies into the country on a flat fee basis and foreign firms can co-produce movies in China or provide films for TV or online viewing. See, China Briefing, *Navigating Restrictions in China’s Film Industry*, December 2015, available at <http://www.hollywoodreporter.com/news/china-box-office-grows-astonishing-851629>.

¹³⁸ Bloomberg, *China Could Beat Hollywood by 2017*, February 25, 2016.

¹³⁹ The Hollywood Reporter, *China Box Office Grows Astonishing 48.7 Percent in 2015, Hits \$6.78 Billion*, December 31, 2015, available at <http://www.hollywoodreporter.com/news/china-box-office-grows-astonishing-851629>.

try to avoid negative publicity regarding the difficulties they encounter doing business in China out of concern over retaliation by the Chinese government.¹⁴⁰ In addition, Chinese officials reportedly pressure foreign firms through oral communications to transfer technology (for example as a condition to invest in China), so as to avoid putting such requirements in writing in order to evade accusations of violating WTO rules.

A 2010 study by the U.S. Chamber of Commerce stated that growing pressure on foreign firms to share technology in exchange for market access in China was forcing such firms to “anguish over balancing today’s profits with tomorrow’s survival.”¹⁴¹ In 2011, then-U.S. Treasury Secretary Timothy Geithner charged that “we’re seeing China continue to be very, very aggressive in a strategy they started several decades ago, which goes like this: you want to sell to our country, we want you to come produce here. If you want to come produce here, you need to transfer your technology to us.” A 2012 AmCham China survey reported that 33% of its respondents stated that technology transfer requirements were negatively affecting their businesses.¹⁴²

U.S. officials continue to press China on this issue. A U.S. Commerce Department fact sheet from the December 2014 U.S.-China Joint Commission on Commerce and Trade (JCCT) meeting stated

China clarified and underscored that it will treat IPR owned or developed in other countries the same as domestically owned or developed IPR, and it further agreed that enterprises are free to base technology transfer decisions on business and market considerations, and are free to independently negotiate and decide whether and under what circumstances to assign or license intellectual property rights to affiliated or unaffiliated enterprises.¹⁴³

Following President Obama’s meeting with President Xi in September 2016, the White House issued a fact sheet that said that the two sides committed “not to advance generally applicable policies or practices that require the transfer of intellectual property rights or technology as a condition of doing business in their respective markets.”¹⁴⁴ Technology transfer issues have also been raised over a number of new Chinese laws and regulations that advance “secure and controllable technology” (discussed below).

Cybersecurity Issues

Cyberattacks against U.S. firms have raised concerns over the potential large-scale theft of U.S. IPR and its economic implications for the United States. A 2011 report by McAfee (a U.S. global security technology company) stated that its investigation had identified targeted intrusions into more than 70 global companies and warned that “every conceivable industry with significant size and valuable intellectual property has been compromised (or will be shortly), with the great

¹⁴⁰ China denies that public officials exert such pressure and that any technology transfers that do occur in China are the result of commercial agreements between companies.

¹⁴¹ U.S. Chamber of Commerce, *China’s Drive for ‘Indigenous Innovation’ - A Web of Industrial Policies*, July 29, 2010.

¹⁴² AmCham China, *2012 China Business Climate Survey Report*, March 2012, available at <http://www.amchamchina.org/businessclimate2012>.

¹⁴³ U.S. Department of Commerce, *U.S.-China Joint Fact Sheet on 25th Joint Commission on Commerce and Trade*, December 29, 2014, available at <https://www.commerce.gov/news/fact-sheets/2014/12/us-china-joint-fact-sheet-25th-joint-commission-commerce-and-trade>.

¹⁴⁴ The White House, *Fact Sheet: U.S.-China Economic Relations*, September 4, 2016, available at <https://www.whitehouse.gov/the-press-office/2016/09/04/fact-sheet-us-china-economic-relations>.

majority of the victims rarely discovering the intrusion or its impact.”¹⁴⁵ Many U.S. analysts and policymakers contend that the Chinese government is a major source of cyber economic espionage against U.S. firms. For example, Representative Mike Rogers, chairman of the House Permanent Select Committee on Intelligence, stated at an October 4, 2011, hearing that

Attributing this espionage isn’t easy, but talk to any private sector cyber analyst, and they will tell you there is little doubt that this is a massive campaign being conducted by the Chinese government. I don’t believe that there is a precedent in history for such a massive and sustained intelligence effort by a government to blatantly steal commercial data and intellectual property. China’s economic espionage has reached an intolerable level and I believe that the United States and our allies in Europe and Asia have an obligation to confront Beijing and demand that they put a stop to this piracy.¹⁴⁶

A 2011 report by the U.S. Office of the Director of National Intelligence (DNI) stated, “Chinese actors are the world’s most active and persistent perpetrators of economic espionage. U.S. private sector firms and cybersecurity specialists have reported an onslaught of computer network intrusions that have originated in China, but the IC (Intelligence Community) cannot confirm who was responsible.” The report goes on to warn that

China will continue to be driven by its longstanding policy of “catching up fast and surpassing” Western powers. The growing interrelationships between Chinese and U.S. companies—such as the employment of Chinese-national technical experts at U.S. facilities and the off-shoring of U.S. production and R&D to facilities in China—will offer Chinese government agencies and businesses increasing opportunities to collect sensitive US economic information.¹⁴⁷

On February 19, 2013, Mandiant, a U.S. information security company, issued a report documenting extensive economic cyberespionage by a Chinese unit (which it designated as APT1) with alleged links to the Chinese People’s Liberation Army (PLA) against 141 firms, covering 20 industries, since 2006. The report stated

Our analysis has led us to conclude that APT1 is likely government-sponsored and one of the most persistent of China’s cyber threat actors. We believe that APT1 is able to wage such a long-running and extensive cyber espionage campaign in large part because it receives direct government support. In seeking to identify the organization behind this activity, our research found that People’s Liberation Army (PLA’s) Unit 61398 is similar to APT1 in its mission, capabilities, and resources. PLA Unit 61398 is also located in precisely the same area from which APT1 activity appears to originate.¹⁴⁸

On March 11, 2013, Tom Donilon, National Security Advisor to President Obama, stated in a speech that the United States and China should engage in a constructive dialogue to establish acceptable norms of behavior in cyberspace; that China should recognize the urgency and scope of the problem and the risks it poses to U.S. trade relations and the reputation to Chinese industry; and that China should take serious steps to investigate and stop cyberespionage.¹⁴⁹ Following a

¹⁴⁵ The report did not identify China (or any country) as the source of the intrusions. McAfee, *Revealed: Operation Shady Rat, An Investigation of Targeted Intrusions Into More Than 70 Global Companies, Governments, and Nonprofit Organizations During the Last Five Years*, 2011.

¹⁴⁶ House Permanent Select Committee on Intelligence, *Chairman Mike Rogers Opening Statement at the Hearing on Cyber Threats and Ongoing Efforts to Protect the Nation*, October 4, 2011.

¹⁴⁷ DNI, Office of the National Counterintelligence Executive, *Foreign Spies Stealing U.S. Economic Secrets in Cyberspace, Report to Congress on Foreign Economic Collection and Industrial Espionage: 2009-2011*, October 2011.

¹⁴⁸ Mandiant, *APT1: Exposing One of China’s Cyber, Espionage Units*, February 19, 2013, p. 2.

¹⁴⁹ U.S. Asia Society, Complete Transcript: Thomas Donilon at Asia Society, New York March 11, 2013.

meeting with Chinese President Xi Jinping in June 2013, President Obama warned that if cybersecurity issues are not addressed, and if there continues to be direct theft of United States property, then “this was going to be a very difficult problem in the economic relationship and was going to be an inhibitor to the relationship really reaching its full potential.”¹⁵⁰

On May 19, 2014, the U.S. Department of Justice issued a 31-count indictment against five members of the Chinese People’s Liberation Army (PLA) for cyberespionage and other offenses that allegedly targeted five U.S. firms and a labor union for commercial advantage, the first time the Federal government has initiated such action against state actors. The named U.S. victims were Westinghouse Electric Co. (Westinghouse); U.S. subsidiaries of SolarWorld AG (SolarWorld); United States Steel Corp. (U.S. Steel); Allegheny Technologies Inc. (ATI); the United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial and Service Workers International Union (USW); and Alcoa Inc. The indictment appears to indicate a high level of U.S. government concern about the extent of Chinese state-sponsored cyber commercial theft against U.S. firms.¹⁵¹

China strongly condemned the U.S. indictment and announced that it would suspend its participation in the U.S.-China Cyber Working Group, established in 2013. Some Members of Congress have called on the USTR to initiate a case against China in the World Trade Organization (WTO). Others have called for new measures to identify foreign governments that engage in cyberespionage and to impose sanctions against entities that benefit from that theft. For example, in the 114th Congress H.R. 3039 would authorize the President to impose certain penalties on state-sponsors of cyberattacks. Some analysts warn that growing U.S.-China disputes over cyber theft could significantly impact commercial ties. The Obama Administration has sought ways to enhance U.S. commercial cybersecurity at home, develop bilateral and global rules governing cyber theft of commercial trade secrets, strengthen U.S. trade policy tools, and promote greater cooperation with trading partners that share U.S. concerns.

On April 1, 2015, President Obama issued Executive Order 13964, authorizing certain sanctions against “persons engaging in significant malicious cyber-enabled activities.”¹⁵² Shortly before Chinese President Xi’s state visit to the United States in September 2015, some press reports indicated that the Obama Administration was considering the imposition of sanctions against Chinese entities over cyber theft, even possibly before the arrival of President Xi, which some analysts speculated might have caused Xi to cancel his visit. This appears to have prompted China to send a high-level delegation (headed by Meng Jianzhu, Secretary of the Central Political and Legal Affairs Commission of the Chinese Communist Party) to Washington, DC, to hold four days of talks (September 9-12) with U.S. officials over cyber issues.¹⁵³

On September 25, 2015, Chinese President Xi and President Obama announced that they had reached an agreement on cybersecurity. The agreement stated that neither country’s government will conduct or knowingly support cyber-enabled theft of intellectual property, including trade secrets or other confidential business information, with the intent of providing competitive

¹⁵⁰ National Public Radio, *Chinese Cyber-Hacking Discussed At Obama-Xi Summit*, June 9, 2013, available at <http://www.npr.org/sections/thetwo-way/2013/06/09/190058558/chinese-cyber-hacking-discussed-at-obama-xi-summit>.

¹⁵¹ U.S. Department of Justice, at <http://www.justice.gov/iso/opa/resources/5122014519132358461949.pdf>.

¹⁵² A copy can be found at http://www.treasury.gov/resource-center/sanctions/Programs/Documents/cyber_eo.pdf. The EO was extended for an additional year by President Obama on March 29, 2016.

¹⁵³ The White House, Press Release, September 12, 2015, available <https://www.whitehouse.gov/the-press-office/2015/09/12/readout-senior-administration-officials-meeting-secretary-central>.

advantages to companies or commercial sectors.¹⁵⁴ They also agreed to set up a high-level dialogue mechanism (which would meet twice a year) to address cybercrime and to improve two-way communication when cyber-related concerns arise (including the creation of a hotline). The first meeting of the U.S.-China High-Level Joint Dialogue on Cybercrime and Related Issues was held in December 2015 in Washington, DC. The two sides reached agreement on a document establishing guidelines for requesting assistance on cybercrime or other malicious cyber activities and for responding to such requests. They decided to conduct a tabletop exercise in the spring of 2016 (held in April 2015) on agreed-upon cybercrime, malicious cyber activity and network protection scenarios; pledged to develop the scope, goals, and procedures for use of the hotline for the next dialogue; and agreed to further develop case cooperation on combatting cyber-enabled crimes (including child exploitation, theft of trade secrets, fraud and misuse of technology, and communications for terrorist activities).¹⁵⁵ The second Cyber Dialogue was held in Beijing in June 2016. The two sides agreed to begin implementation of a cyber-hotline mechanism (which reportedly became operational in August 2016);¹⁵⁶ continue to strengthen cooperation in network protection; enhance case investigations and information exchanges; prioritize cooperation on combatting cyber-enabled IP theft for commercial gain and cooperate in law enforcement operations; and agreed to create an action plan to address the threat posed from business email compromise scams.¹⁵⁷

Agreement on Cyber Security Issues at the September 2015 U.S-China Summit

The two sides agreed that

- neither country's government will conduct or knowingly support cyber-enabled theft of IP, including trade secrets or other confidential business information, with the intent of providing competitive advantages to companies or commercial sectors;
- they will establish a high-level joint dialogue mechanism on fighting cybercrime and related issues;
- they will seek to work together to identify and promote appropriate norms of state behavior in cyberspace internationally; and
- each side will provide timely responses to requests for information and assistance concerning malicious cyber activities.

Source: The White House.

On April 27, 2016, the United States Steel Corporation (USS) filed a Section 337¹⁵⁸ case with the USITC against several major Chinese steel producers and their distributors in regard to certain carbon and alloy steel products.¹⁵⁹ USS contends that in January 2011, the Chinese government

¹⁵⁴ The November 2015 meeting of the G-20 countries (which includes China) included language in its communique: "In the ICT environment, just as elsewhere, states have a special responsibility to promote security, stability, and economic ties with other nations. In support of that objective, we affirm that no country should conduct or support ICT-enabled theft of intellectual property, including trade secrets or other confidential business information, with the intent of providing competitive advantages to companies or commercial sectors."

¹⁵⁵ U.S. Department of Justice, First U.S.-China High-Level Joint Dialogue on Cybercrime and Related Issues Summary of Outcomes, December 2, 2015, available at <https://www.justice.gov/opa/pr/first-us-china-high-level-joint-dialogue-cybercrime-and-related-issues-summary-outcomes-0>.

¹⁵⁶ Cyber Administration of China, Sino-US High-level Joint Dialogue Hotline on Combating Cybercrime and Related Matters, August 28, 2016, available (in Chinese) at http://www.cac.gov.cn/2016-08/28/c_1119466923.htm.

¹⁵⁷ U.S. Department of Justice, Second U.S.-China Cybercrime and Related Issues High Level Joint Dialogue, June 14, 2016, available at <https://www.justice.gov/opa/pr/second-us-china-cybercrime-and-related-issues-high-level-joint-dialogue>.

¹⁵⁸ Section 337 of the Tariff Act of 1930 tasks the USITC to investigate certain unfair practices in import trade.

¹⁵⁹ Section 337 of the Tariff Act of 1930 (19 U.S.C. §1337) enables U.S. firms to seek relief from imports that infringe (continued...)

hacked U.S. Steel's research computers and equipment, stealing proprietary methods for manufacturing these products, and that soon thereafter, Baosteel (a Chinese SOE and largest Chinese steel firm), and possibly other Chinese steel firms, began producing and exporting "the very highest grades of advanced high-strength steel, even though they had previously been unable to do so." USS charged that imports of such products into the United States using USS's stolen trade secrets competed against and undercut USS's own products. This is the first Section 337 case that has involved alleged cyber theft of U.S. trade secrets.

Analysts differ on how the U.S.-China cyber agreement will address bilateral cyber theft issues. Some have called it a good first start to developing rules governing cyber theft of commercial IPR. Others are more skeptical; noting that the Chinese government denies engaging in cyber theft of trade secrets for gaining a competitive advantage, and instead, claims China is the "biggest victim" of such activity. In addition, critics contend, it is often extremely difficult to identify hackers, let alone trace it back to a government entity. According to CrowdStrike (a U.S. cybersecurity firm), cyber-attacks against U.S. firms continued shortly after the agreement was reached. It detected 11 breaches of its customers from September 26, 2015 to October 16, 2016.¹⁶⁰ A report by cybersecurity firm Fireeye stated that while Chinese cyber-attacks against U.S., European, and Japanese firms continued after the U.S.-China cyber agreement was reached, the overall level of cyber-intrusions have declined since mid-2014. Fireeye attributed the decline to military reforms in China, widespread exposure of Chinese cyber activity, and actions by the U.S. government.¹⁶¹ However, CrowdStrike contends that the economic slowdown in China and the innovation goals of the 13th Five-Year Plan would likely continue to drive China's state-sponsored cyber espionage activities.¹⁶²

China's Obligations in the World Trade Organization

Negotiations for China's accession to the General Agreement on Tariffs and Trade (GATT) and its successor organization, the WTO, began in 1986 and took over 15 years to complete. During the WTO negotiations, Chinese officials insisted that China was a developing country and should be allowed to enter under fairly lenient terms. The United States insisted that China could enter the WTO only if it substantially liberalized its trade regime. In the end, a compromise was reached that required China to make immediate and extensive reductions in various trade and investment barriers, while allowing it to maintain some level of protection (or a transitional period of protection) for certain sensitive sectors. China's WTO membership was formally approved at the WTO Ministerial Conference in Doha, Qatar, on November 10, 2001. On November 11, 2001, China notified the WTO that it had formally ratified the WTO agreements, and on December 11, 2001, it formally joined the WTO.¹⁶³ Under the WTO accession agreement, China agreed to do the following:

(...continued)

on U.S. IPR (such as patent or registered trademark infringement and misappropriation of trade secrets), and other forms of unfair competition (such as violations of U.S. antitrust laws). Relief under Section 337 cases can result in a U.S. ban on certain products from entering the United States.

¹⁶⁰ CrowdStrike Blog, *The Latest on Chinese-affiliated Intrusions into Commercial Companies*, October 19, 2015, available at <https://www.crowdstrike.com/blog/the-latest-on-chinese-affiliated-intrusions-into-commercial-companies/>.

¹⁶¹ Fireeye, *Redline Drawn, China Recalculates its Use of Cyber Espionage*, June 2016, p. 3, available at <https://www.fireeye.com/content/dam/fireeye-www/current-threats/pdfs/rpt-china-espionage.pdf>.

¹⁶² CrowdStrike, *2015 Global Threat Report*, September 5, 2015, available at <https://www.crowdstrike.com/global-threat-report-2015/>.

¹⁶³ Following China's WTO accession, the United States, in January 2002, granted China permanent normal trade (continued...)

- Reduce the average tariff for industrial goods from 17% to 8.9%, and average tariffs on U.S. priority agricultural products from 31% to 14%.
- Limit subsidies for agricultural production to 8.5% of the value of farm output, eliminate export subsidies on agricultural exports, and notify the WTO of all government subsidies on a regular basis.
- Within three years of accession, grant full trade and distribution rights to foreign enterprises (with some exceptions, such as for certain agricultural products, minerals, and fuels).
- Provide nondiscriminatory treatment to all WTO members, such as treating foreign firms in China no less favorably than Chinese firms for trade purposes.
- End discriminatory trade policies against foreign invested firms in China, such as domestic content rules and technology transfer requirements.
- Implement the WTO's Trade-Related Aspects of Intellectual Property Rights (TRIPS) Agreement (which sets basic standards on IPR protection and rules for enforcement) upon accession.
- Fully open the banking system to foreign financial institutions within five years (by the end of 2006).
- Allow joint ventures in insurance and telecommunication (with various degrees of foreign ownership allowed).

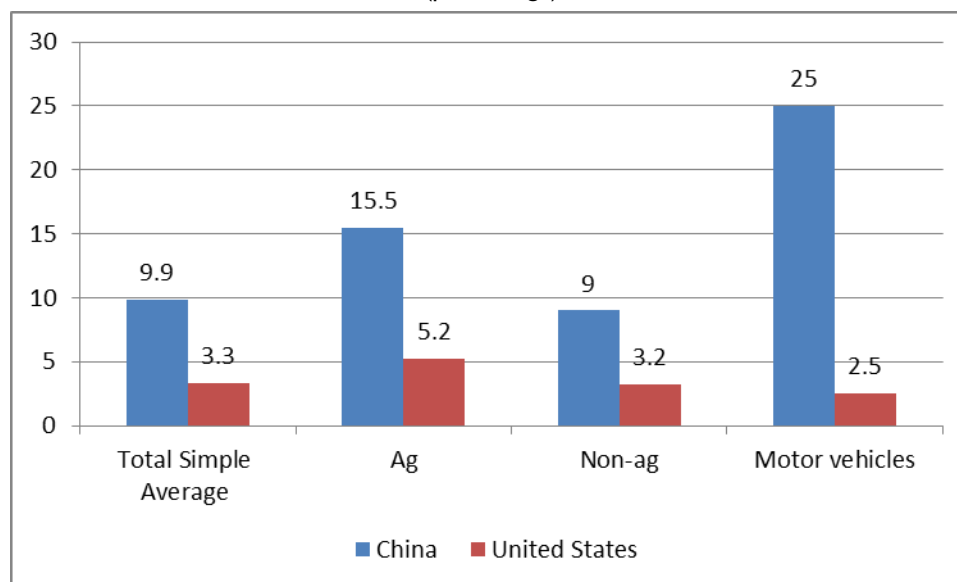
China's implementation of its tariff concessions was largely implemented on time. Its simple average tariff fell from 15.9% in 2001 to its current average level of 9.9%.¹⁶⁴ Some tariff cuts were significant. China's 2001 tariff rates of 80-100% on autos were reduced to 25% by 2006. Despite these cuts, China's simple average tariff rate is three times the U.S. level. China's tariff on autos is 10 times the U.S. level of 2.5%. In addition to the tariff, China assesses at 17% value-added tax on most imports.

(...continued)

relations (PNTR) status (prior to that time, that status was on a conditional basis) to ensure that the United States and China had a formal trade relationship under the rules of the WTO.

¹⁶⁴Another way to compare tariff burdens is to calculate the trade weighted average tariff, which is the sum of duties collected over the sum of import values. China's average tariff under this measurement is 4.5% (down from 14.1% in 2001) while the U.S. level is 2.4%. For agricultural and non-agricultural products, China's trade weighted tariffs were 9.7% and 4%, respectively, indicating that China's effective tariffs on agricultural products is much higher than industry goods. To illustrate, the highest tariff Chinese imposes is 65%, and is applied on wheat, rice, and wine.

Figure 16. China and U.S. Simple Average MFN Tariff Rates
(percentage)



Source: World Trade Organization.

Note: Simple average MFN rates reflect the average of all rates listed in the tariff schedule, and exclude tariff rates under bilateral or plurilateral FTAs. Data exclude China's consumption taxes on imports.

WTO Implementation Issues

Getting China into the WTO under a comprehensive trade liberalization agreement was a major U.S. trade objective during the late 1990s. Many U.S. policymakers at the time maintained that China's WTO membership would encourage the Chinese government to deepen market reforms, promote the rule of law, reduce the government's role in the economy, further integrate China into the world economy, and enable the United States to use the WTO's dispute resolution mechanism to address major trade issues. As a result, it was hoped, China would become a more reliable and stable U.S. trading partner. U.S. trade officials contend that in the first few years after it joined the WTO, China made noteworthy progress in adopting economic reforms that facilitated its transition toward a market economy and increased its openness to trade and FDI. However, beginning in 2006, progress toward further market liberalization appeared to slow. By 2008, U.S. government and business officials noted evidence of trends toward a more restrictive trade regime.¹⁶⁵ The USTR's 2015 report on China's WTO compliance summarized U.S. concerns over China's trade regime as follows:

Many of the problems that arise in the U.S.-China trade and investment relationship can be traced to the Chinese government's interventionist policies and practices and the large role of state-owned enterprises and other national champions in China's economy, which continue to generate significant trade distortions that inevitably give rise to trade frictions.¹⁶⁶

¹⁶⁵ China generally implemented its tariff reductions on schedule.

¹⁶⁶ USTR, *2016 Report to Congress on China's WTO Compliance*, January 2017, available at <https://ustr.gov/sites/default/files/2016-China-Report-to-Congress.pdf>.

The 2016 report identified several priority areas of U.S. concern:

- **Intellectual property rights** and market access, including trade secrets, pharmaceutical patents, software piracy, online piracy, and counterfeit goods;
- **Industrial policies**, including “secure and controllable” ICT policies, indigenous innovation policies, technology transfer requirements, export restraints on raw materials, export subsidies, excess capacity in certain industries (e.g., steel and aluminum), value-added taxes on exports, support of “strategic emerging industries,”¹⁶⁷ import bans on remanufactured products, discriminatory standards and technology policies, failure to join the WTO’s GPA, investment restrictions, and use of trade remedy measures for retaliatory purposes;
- **Restrictions on services**, including electronic payments, theatrical films and audio-visual services, banking telecommunications, insurance, commercial Internet activities, express delivery, and legal services;
- **Restriction on agricultural products**, including sanitary and phytosanitary (SPS) measures on beef, pork and poultry, biotechnology approvals, and domestic support subsidies;
- **Inadequate transparency**, including in regard to publication of trade-related laws, regulations, notice and comment procedures (e.g., publishing draft laws for comment), and translation of all trade-related laws, regulations and other measures at all levels of government in one or more of the WTO languages; and
- **Restrictive aspects of the legal framework**, especially in regard to administrative licenses and China’s competition policy.

The United States has utilized the WTO dispute settlement mechanism on a number of occasions to address China’s alleged noncompliance with its WTO commitments. To date, it has brought 21 dispute settlement cases against China (or 54% of the total number of cases brought by all WTO members against China through August 2017).¹⁶⁸ The United States has prevailed (to various degrees) in each of the cases that have been ruled on by the WTO Dispute Resolution Body (DSB) and several have been resolved before going to a WTO panel. The most recent U.S. WTO cases brought against China involve its domestic agricultural subsidies for rice, wheat, and corn, and its administration of tariff-rate quotas (TRQs) on the same crops (See **Text Box**). The 21 U.S. WTO cases against China are summarized in **Table 8**.¹⁶⁹ China in turn has brought more dispute settlement cases against the United States than any other WTO member: 10 (or 67% of total cases). A large share of China’s complaints against the United States has been in regards to U.S. anti-dumping and countervailing duty measures. In December 2016, China initiated a dispute resolution case against the United States for its continued treatment of China as a nonmarket economy for the purpose of calculating and imposing antidumping measures.¹⁷⁰

¹⁶⁷ These industries include energy and environmental protection, new generation information technology, biotechnology, high-end equipment manufacturing, new energy, new materials, and new-energy vehicles.

¹⁶⁸ The United States has been the largest target of China’s dispute settlement cases in the WTO as well.

¹⁶⁹ These cases can be found on the WTO’s Dispute Settlement website at https://www.wto.org/english/tratop_e/dispu_e/dispu_by_country_e.htm.

¹⁷⁰ See, CRS In Focus IF10385, *China’s Status as a Nonmarket Economy (NME)*, by (name redacted) .

The U.S. WTO Cases on China's Agricultural Policies

China's rapidly growing economy and expanding middle class have made it a major market for U.S. agricultural products. It was the second-largest U.S. export market in 2015 at \$20.2 billion (about half of those exports were soybeans).¹⁷¹ The United States is China's largest source of agricultural products. However, U.S. exporters have often faced numerous challenges selling their products to China. This stems in part from China's goal of obtaining self-sufficiency in several food groups and promoting and protecting its farmers. A report by the U.S. Chamber of Commerce released on November 11, 2016, estimated that U.S. agricultural exports to China could increase by an additional \$17.6 billion (or 40%) from 2016 to 2025 if Chinese agricultural trade barriers were eliminated.¹⁷²

The U.S. WTO dispute settlement case initiated in September 2016 challenges excessive use of subsidies for rice, wheat, and corn, which, according to USTR, together exceeded \$100 billion over its WTO commitment levels. China has not fully disclosed the extent of its agricultural support programs. The Organization for Economic Co-operation and Development (OECD) estimates that Chinese support programs for farmers totaled \$307 billion in 2015 were significantly higher than the next four largest support programs (out of 50 countries examined) in dollar terms, including the European Union (\$90 million), the United States (\$38.8 million), Indonesia (\$36 million), and Japan (\$33.5 million). China's producer support estimates (PSE) as a share of share of gross farm receipts rose from 12.4% in 2006 to 21.3% in 2015 (although it ranked seventh among the countries surveyed). China's total support estimate as a percentage of GDP rose from 1.4% in 1995-1997 to 3.1% in 2013-2015, even though agriculture production as a share of GDP fell. In addition, China's share in the agricultural value added of the countries covered in the report increased from 18% during 1995-1997 to 42% in 2013-2015.¹⁷³ The USTR's September 2016 press release on the WTO case against China's support program for rice, wheat, and corn contends that they significantly boost production in China beyond market levels and thus diminish Chinese demand for U.S. commodities.¹⁷⁴ The USTR's December 2016 press release regarding the WTO case on China's administration of TRQs for rice, wheat, and corn said that TRQ measures were "opaque and unpredictable" and restrict U.S. sales, citing an estimate by the U.S. Department of Agriculture that China would have imported an additional \$3.5 billion worth of these crops if the TRQs were managed according to its WTO commitments.¹⁷⁵

Table 8. Summaries of WTO U.S. Dispute Settlement Cases Against China

| Date Initiated | Issue | Status/Outcome |
|----------------|--|----------------|
| January 2017 | Subsidies to Chinese aluminum producers | Pending |
| December 2016 | Administration of tariff-rate quotas for rice, wheat, and corn | Pending |
| September 2016 | Use of excessive domestic subsidies for rice, wheat, and corn | Pending |
| July 2016 | Export duties on nine (later expanded to 15) different raw materials | Pending |
| December 2015 | Hidden and discriminatory tax exemptions for domestic Chinese aircraft producers | Pending |

¹⁷¹ From 2006 to 2015 U.S. agricultural exports nearly tripled. However, in 2015, U.S. agricultural exports declined by 16.4% from the previous year and during the first seven months of 2016, they were down 21.6% year-on-year.

¹⁷² The report can be found at https://www.uschamber.com/sites/default/files/documents/files/cultivating_opportunity_full.pdf.

¹⁷³ OECD, *Agricultural Policy Monitoring and Evaluation 2016*, June 2016, available at http://www.oecd-ilibrary.org/content/book/agr_pol-2016-en.

¹⁷⁴ USTR, *Press Release*, September 9, 2016, available at <https://ustr.gov/about-us/policy-offices/press-office/press-releases/2016/september/united-states-challenges>.

¹⁷⁵ USTR, *Press Release*, December 15, 2016, available at <https://ustr.gov/about-us/policy-offices/press-office/press-releases/2016/december/united-states-challenges-chinese>.

| Date Initiated | Issue | Status/Outcome |
|----------------|---|--|
| February 2015 | Measures providing subsidies contingent upon export performance to enterprises in several industries | In April 2016, the two sides reached a Memorandum of Understanding. China agreed to remove WTO-inconsistent provisions. |
| September 2012 | Export subsidies to auto and auto parts manufacturers in China | Pending |
| July 2012 | WTO-inconsistent use of antidumping and countervailing measures (duties of up to 21.5%) against certain imported U.S.-made vehicles | In May 2014, WTO panel ruled several measures were inconsistent with China's WTO obligations. |
| May 2012 | Improper use of antidumping and countervailing duties on broiler products | In August 2013, WTO panel found certain Chinese measures inconsistent with WTO obligations. In July 2014, China informed DSB that it had implemented the DSB rulings. U.S. disagreed with China's assertion and requested creation of WTO compliance panel, which was formed in July 2016. |
| March 2012 | Export restrictions on rare earths and two other minerals (separate cases brought by EU and Japan) | Panel ruled several policies were inconsistent with WTO rules, which was largely upheld on appeal by China. In May 2015, China informed DSB it had implemented the ruling. |
| December 2010 | Government programs extending subsidies to Chinese wind power equipment manufacturers that use parts and components made in China rather than foreign-made parts and components | On June 7, 2011, USTR announced China had agreed to end these subsidies, but noted that China had failed to fully report all of its subsidy programs. |
| September 2010 | Discrimination against U.S. suppliers of electronic payment services | In 2012, USTR announced that the U.S. had largely prevailed in the ruling by a WTO dispute panel. In July 2013, China announced it had implemented the WTO's ruling, but the U.S. disagreed with that assertion and said it would continue to monitor China's actions. |
| September 2010 | Improper application of antidumping duties and countervailing duties on imports of grain oriented flat-rolled electrical steel from the United States | In June 2012, a panel ruled largely in favor of U.S. position and this was generally upheld on appeal in October 2012. In December 2013, USTR stated that China had failed to remove the duties and in February 2014 requested a WTO compliance panel. That panel called on China to implement the WTO findings. In August 2015, China said that the duties had expired. |
| June 2009 | Export restraints on various raw materials | In July 2011, a panel found that China's export taxes and quotas on raw materials violated its WTO commitments and this ruling was largely upheld on appeal. In January 2013, China reported that it implemented the ruling. |
| December 2008 | Export subsidies for Chinese "Famous Chinese" brands programs | In December 2009, the USTR announced that China had agreed to eliminate these programs. |
| March 2008 | Discriminatory treatment of U.S. suppliers of financial information services in China | In November 2008, the USTR announced that China had agreed to eliminate discriminatory restrictions. |

| Date Initiated | Issue | Status/Outcome |
|----------------|---|--|
| April 2007 | Noncompliance with the WTO TRIPS agreement, namely in terms of its enforcement of IPR laws | In January 26, 2009, the WTO ruled that many of China's IPR enforcement policies failed to fulfill its WTO obligations. In June 2009, China announced that it would implement the WTO ruling by March 2010. |
| April 2007 | Failure to provide sufficient market access to IPR-related products, namely in terms of trading rights and distribution services | In August 2009, a panel ruled that many of China's regulations on trading rights and distribution of films for theatrical release, DVDs, music, and books and journals were inconsistent with China's WTO obligation and this was largely upheld on appeal. In February 2010, China stated that it would implement the WTO's ruling. |
| February 2007 | Government regulations giving WTO-inconsistent import and export subsidies to various industries in China | In November 2007, China agreed to eliminate the subsidies in question by January 1, 2008. |
| March 2006 | Discriminatory regulations on imported auto parts, which often applied the high tariff rate on finished autos (25%) to certain auto parts (which normally averaged 10%) | In February 2008, a panel ruled that China's discriminatory tariffs were inconsistent with its WTO obligations. China appealed the decision, but a WTO Appellate Body largely upheld the WTO panel's decision. In August 2009, China said it had implemented the decision. |
| March 2004 | Discriminatory tax treatment of imported semiconductors | The USTR announced in July 2004 that China had agreed to end its preferential tax policy, and in October 2005, both sides announced that the issue had been resolved. However, the USTR expressed concerns over new forms of financial assistance given by the Chinese government to its domestic semiconductor industry. |

Source: WTO and USTR press releases.

Note: Cases summarized by CRS.

China's Currency Policy

Unlike most advanced economies, China does not maintain a market-based floating exchange rate. For several years, China pegged its currency directly to the U.S. dollar. Each day China's central bank announced a central rate of exchange between the renminbi (RMB) and the dollar and would buy and sell as much currency as needed to reach a targeted exchange rate within a specific band. In order to maintain the targeted exchange rate with the dollar (and other currencies), the Chinese government imposed restrictions and controls over capital flows in and out of China.¹⁷⁶ Currency intervention by the Chinese government in the past contributed to a sharp rise in Chinese foreign exchange reserves, some of which were invested in U.S. dollar assets, such as U.S. Treasury securities.

Starting around 1998, the Chinese government set the central target exchange rate at around 8.28 yuan (the base unit of the RMB) per dollar, and this rate was generally maintained consistently

¹⁷⁶ Much of China's trade is believed to be in U.S. dollars (e.g., exporters are often paid in dollars). The central government requires firms to exchange most of their dollars for RMB.

through June 2005.¹⁷⁷ Many Members of Congress around this time argued that China's currency intervention constituted a de facto subsidy that contributed to a sharp rise in U.S. imports from China (hence spiking the U.S. trade deficit with China) and negatively affected some U.S. industrial sectors, and many Members called on the U.S. Department of the Treasury to designate China as a "currency manipulator" in its biannual report to Congress on exchange rates.

Due in part to pressure from its trading partners, including the United States, the Chinese government in July 2005 announced reforms to its currency policy. China immediately appreciated the RMB to the dollar by 2.1% and moved to a "managed float" exchange rate system, based on a basket of major foreign currencies that included the U.S. dollar and other major currencies (although the composition of that basket has not been made public).

From July 2005 to July 2008, the official exchange rate went from 8.27 to 6.83 yuan per dollar. However, once the effects of the global financial crisis became apparent, the Chinese government halted its appreciation of the RMB and subsequently kept the yuan/dollar exchange rate relatively constant at 6.83 from July 2008 to June 2010 in order to help limit the impact of the sharp decline in global demand for Chinese products. Currency appreciation resumed in June 2010, although at a slower pace than in previous years. From June 2005 through July 2015, the RMB appreciated by 35.3% on a nominal basis against the dollar.¹⁷⁸

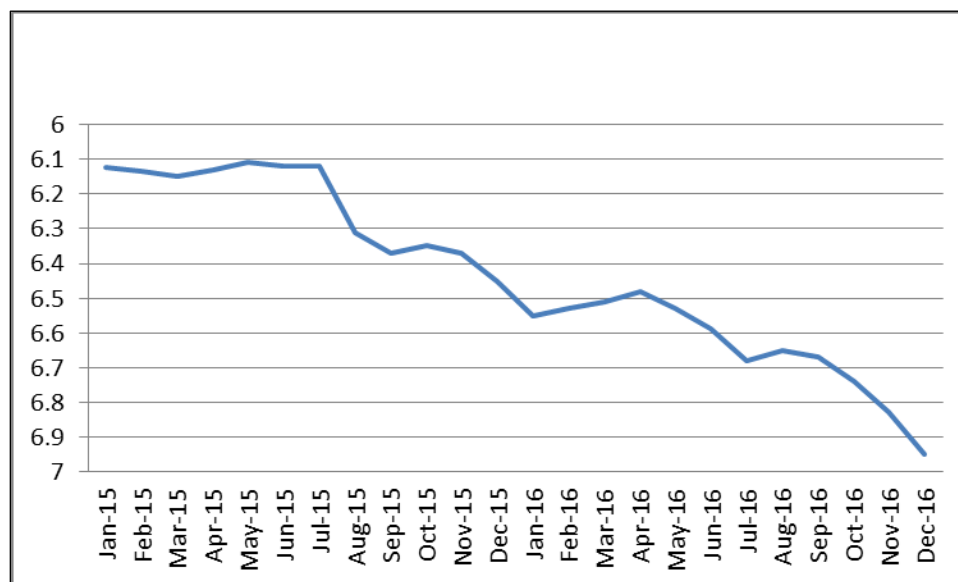
On August 11, 2015, China's central bank announced that it was taking new measures to improve the market-orientation of its daily central parity rate of the RMB. However, over the next three days, the RMB depreciated against the dollar by 4.4% (it went from 6.12 yuan to 6.40 yuan). From July 2015 to mid-December 2016, the RMB depreciated by 13.6% against the U.S. dollar (see **Figure 17**).¹⁷⁹ The RMB-dollar exchange rate has been relatively stable in 2017, rising by 1.8% from January to July 2017. The RMB-dollar exchange rate stood at 6.77 in July.

¹⁷⁷ The official name of China's currency is the renminbi, which is denominated in units of yuan.

¹⁷⁸ See CRS Insight IN10601, *Treasury's Recent Report on Foreign Exchange Rate Policies*, by (name redacted) .

¹⁷⁹ The RMB-dollar exchange rate on December 16, 2016 was 6.95.

Figure 17. RMB-Dollar Exchange Rates: January 2015 to December 2016
(Yuan per U.S. dollar)



Source: Bank of China “middle rate.”

Notes: January 2015 to November data are monthly averages. December data is for December 16, 2016. Graph inverted for illustrative purposes.

In February 2016, the Trade Facilitation and Enforcement Act of 2015 (P.L. 114-125) went into effect. It included several new provisions on monitoring and addressing foreign exchange rates and listed new enhanced factors for the Department of the Treasury to consider when determining if any country should be listed as currency manipulators in its semi-annual report.¹⁸⁰ Treasury established certain benchmarks to determine which countries would be subject to enhanced analysis (and subject to a monitoring list), including those with a bilateral trade surplus larger than \$20 billion, a current account surplus of more than 3% of GDP, and engagement in persistent one-sided intervention in foreign exchange markets that resulted in net purchases equal to 2% or more of GDP over the past year. The law also established new remedies in regard to countries that do not adopt appropriate policies to correct the identified undervaluation and surpluses, prohibitions of financing by the Overseas Private Investment Corporation (OPIC) in that country,¹⁸¹ restrictions on U.S. government procurement, additional efforts by U.S. officials to urge IMF action, and taking into account such currency policies before initiating or entering into any bilateral or regional trade agreement negotiations.

China met two out of the three criteria (large trade surplus and current account surplus at over 3% of GDP) for enhanced analysis in Treasury’s April 2016 report. The report urged China to continue to rebalance the economy by boosting private consumption and said that “the RMB

¹⁸⁰ It requires Treasury to include in its report an enhanced analysis of countries that have a significant trade surplus with the United States, a material current account surplus, and engage in persistent one-sided intervention in the foreign exchange market. The enhanced analysis is to describe developments with respect to currency intervention, a description of the real effective exchange rate and estimate of undervaluation, analysis of changes in the capital controls and trade restrictions of that country, and patterns in the reserve accumulation of that country. Treasury must then assess whether a country has a significant bilateral trade surplus with the United States, has a material current account surplus, and has engaged in persistent one-sided intervention in the foreign exchange market.

¹⁸¹ OPIC is already banned from operating in China under previous law.

should continue to experience real appreciation over the medium-term.” Treasury’s October 2016 report stated that China had met only one of the criteria (large trade surplus), but went on to say that “despite the recent downward pressure on the RMB, the Chinese currency is still 21 percent stronger than the dollar since December 2005, and 38 percent stronger on a real, trade-weighted basis,” and projected that the RMB is likely to continue to trend stronger over the medium to long term.¹⁸²

The first Treasury report on exchange rates under the Trump Administration, issued on April 14, 2017, did not conclude that China (or any country) had manipulated its currency, noting that the Chinese government over the past year or so had intervened heavily to prevent rapid RMB depreciation (as opposed to trying to prevent RMB appreciation, which often occurred in the past). Although the report indicated that China had met only one of the criteria (trade surplus), Treasury stated that China’s currency policy would be “closely monitored,” noting that China’s trade surplus “accounts for a disproportionate share of the overall U.S. trade deficit.” Treasury said that it would also monitor the currency policies of Japan, Korea, Taiwan, Germany, and Switzerland.

The Trump’s Administration’s Approach to Commercial Relations with China

The Trump Administration has taken a number of steps in regards to U.S.-China commercial relations (see text box for chronology). At their first official meeting as heads of state in April 2017, President Trump and Chinese President Xi Jinping announced the establishment of a “100-day plan on trade” as well as a new high-level forum called the “U.S.-China Comprehensive Dialogue.”¹⁸³ Following the meeting U.S. Secretary of State Rex Tillerson, “President Trump noted the challenges caused by Chinese government intervention in its economy and raised serious concerns about the impact of China’s industrial, agricultural, technology, and cyber policies on U.S. jobs and exports. The President underscored the need for China to take concrete steps to level the playing field for American workers, stressing repeatedly the need for reciprocal market access.”¹⁸⁴

On May 11, 2017, the two sides announced that China would open its markets to U.S. beef, biotechnology products, credit rating services, electronic payment services, and bond underwriting and settlement. The United States agreed to open its markets to Chinese cooked poultry and welcomed Chinese purchases of U.S. liquefied gas. Chinese officials also indicated their support for continuing negotiations for continuing the BIT negotiations, although the Trump Administration did not indicate its position on this proposal. Following the meeting, President Trump in a series of Tweets appeared to indicate that he would link U.S. trade policy towards China with China’s willingness to pressure North Korea to curb its nuclear and missile programs.

¹⁸² The October 2016 is available at <https://www.treasury.gov/resource-center/international/exchange-rate-policies/Documents/2016-10-14%20%28Fall%202016%20FX%20Report%29%20FINAL.PDF>.

¹⁸³ The U.S.-China Comprehensive Dialogue has four pillars: the diplomatic and security dialogue; the comprehensive economic dialogue; the law enforcement and cybersecurity dialogue; and the social and cultures issues dialogue. The new dialogue is a continuation of high level forums under the previous two Administrations.

¹⁸⁴ The White House, *Briefing by Secretary Tillerson, Secretary Mnuchin, and Secretary Ross on President Trump’s Meetings with President Xi of China*, April 7, 2017, at <https://www.whitehouse.gov/the-press-office/2017/04/07/briefing-secretary-tillerson-secretary-mnuchin-and-secretary-ross>.

On July 19, 2017, the two sides held the first session of the CED in Washington, DC, which sought to build on the 100-day action plan through a new one-year action plan on trade and investment, seeking to achieve “a more balanced economic relationship.” The outcome of the meeting is unclear as, unlike past high-level meetings, no joint fact sheet was released. The U.S. side issued a short statement that said that “China acknowledged our shared objective to reduce the trade deficit which both sides will work cooperatively to achieve.” This led some U.S. observers to claim that the CED was marred with high tensions and disagreements, and failed to produce any meaningful results.¹⁸⁵ They note, for example, that China’s CED representative, Vice Premier Wang Yang, stated: “Dialogue cannot immediately address all differences, but confrontation will immediately damage the interests of both.” Politico reported that China’s excess steel capacity was a contentious issue and may have stalemated the talks.¹⁸⁶

President Trump has indicated growing frustration with China over North Korea, especially over the relative lack of economic pressure. China’s trade data for January-June 2017 indicate that while its imports from North Korea declined by 24% year on year, its exports rose by 18%. This led President Trump to Tweet on July 29, 2017 that he was “very disappointed with China” and complained that China greatly benefited from trade with the United States but was doing nothing on North Korea. On July 31, 2017, Chinese Vice Commerce Minister Qian Keming’s reportedly stated that the “North Korea’s nuclear issue and the issue of trade between China and the United States are two different issues. They are not related. You cannot speak about them together.”¹⁸⁷

On August 14, 2017, President Trump issued a Presidential Memorandum directing the USTR to determine whether it should launch a Section 301 investigation into China’s IPR policies and forced technology transfer policies to determine their impact on U.S. economic interests.¹⁸⁸ On August 18, 2017, the USTR announced it had launched a Section 301 case against China. This is the first Section 301 investigation since 2010 and could ultimately be the most significant trade case ever launched by the USTR, given the magnitude of estimated U.S. commercial losses from Chinese IPR theft.¹⁸⁹ It is not yet clear whether the USTR will bring the dispute to the WTO for adjudication or act unilaterally by imposing sanctions against China.

¹⁸⁵ For example, some analysts contend that the U.S. insistence on making the trade imbalances a major issue, the Administration’s stated position that it would not grant China market economy status for U.S. anti-dumping cases, and ongoing U.S. Section 232 National Security reviews of U.S. steel and aluminum imports (which could affect China if the Trump administration decided to impose import restrictions), may have undermined progress on other issues, such as IPR and digital trade.

¹⁸⁶ Politico, “Steel topples U.S.-China talks,” July 20, 2017, at <http://www.politico.com/tipsheets/morning-trade/2017/07/20/steel-topple-us-china-talks-221440>

¹⁸⁷ Yahoo and AP, “Chinese official says no link between US trade and N. Korea,” July 17, 2017, at <https://www.yahoo.com/news/chinese-official-says-no-between-us-trade-n-065534088—politics.html>.

¹⁸⁸ Sections 301 through 310 of the Trade Act of 1974, as amended, are commonly referred to as “Section 301.” It is one of the principal statutory means by which the United States enforces U.S. rights under trade agreements and addresses “unfair” foreign barriers to U.S. exports.

¹⁸⁹ For additional information, see CRS In Focus IF10708, *Enforcing U.S. Trade Laws: Section 301 and China*, by (name redacted).

Chronology of the Trump's Administration Action's on China

The Trump Administration has taken a number of steps that potentially could have a significant impact on bilateral commercial relations.

- On January 23, 2017, President Trump ordered U.S. withdrawal from the Trans-Pacific Partnership (TPP).
- On March 31, 2017, President Trump issued an executive order for the USTR and Commerce Department to submit an Omnibus Report on Significant Trade Deficits that focuses on major bilateral merchandise trade imbalances. The U.S. trade deficit with China is significantly larger than that of any other U.S. trading partner.
- At the April 6-7, 2017, summit meeting, Presidents Trump and Xi agreed to establish a "100-day plan on trade" and create a new high-level forum called the "U.S.-China Comprehensive Dialogue."
- On April 20, 2017, the Trump Administration initiated a Section 232 investigation on the effects of steel imports on U.S. national security. On April 27, he initiated a similar investigation on aluminum. China is the world's largest producer of these commodities.¹⁹⁰
- On May 11, 2017, the two sides announced that China would open its markets to U.S. beef, biotechnology products, credit rating services, electronic payment services, and bond underwriting and settlement. The United States said it would open its markets to Chinese poultry and would export natural gas to China.
- On July 19, 2017, the United States and China held their first round of talks under the Comprehensive Economic Dialogue (CED). No major outcomes were announced.
- On August 14, 2017, President Trump issued a memorandum directing the USTR to determine if China's policies regarding IPR theft and forced technology requirements "may be harming American intellectual property rights, innovation, or technology development," and thus warrant USTR action under Section 301 of the 1974 Trade Act. On August 18, 2017, the USTR announced it had launched a Section 301 case against China.

Concluding Observations

China's economic rise, policies to boost innovation and competitiveness, and growing challenges to the multilateral rules-based financial system that was largely engineered by the United States after World War II are issues of concern to U.S. policymakers. Some see China as a free rider in the global trading system. While China made significant concessions to enter the WTO in 2001, it was allowed to continue to maintain significant barriers on various sectors of the economy (especially in regards to FDI and services). Many U.S. policymakers charge that China's implementation of its WTO commitments has been fair at best and has failed to meet the expectations of significantly expanded market access in China. This has increasingly led U.S. policymakers to seek options to press China to move away from distortive economic policies and to liberalize its trade and investment regimes.

Some supporters of U.S. participation in the TPP FTA saw the agreement as a tool to pressure China on trade liberalization, and many viewed the January 2017 U.S. withdrawal as a blow to that effort.¹⁹¹ While not a TPP member, Chinese officials expressed interest in eventually joining the agreement. Many analysts have argued that the TPP addresses a number of issues that are current sources of U.S.-China commercial disputes, such as IPR protection, and the commercial operations of SOEs), and hence, China's membership in the TPP could lead it to significantly liberalize its trade regime. The remaining 11 TPP members are continuing to try to reach an agreement, and there are some who have expressed hope that the United States might eventually

¹⁹⁰ CRS Insight IN10742, *Ongoing Section 232 Steel and Aluminum Investigations*, by (name redacted)

¹⁹¹ Others saw the TPP as a "high standard" agreement that would be used as the framework for more comprehensive FTA's, such as the proposed Free Trade Area of the Asia-Pacific (FTAAP). Some analysts view the U.S. withdrawal from TPP as a blow to U.S. credibility in Asia-Pacific and an opportunity for China to advance its economic goals in the region, including the negotiation of regional FTAs where China is the chief architect.

rejoin the FTA. Other potential avenues for Chinese market liberalization include re-starting the U.S.-China BIT negotiations and to intensify negotiations with China to accede to the WTO plurilateral Government Procurement Agreement (GPA), which have been on-going since 2001. Also under discussion is the WTO's.¹⁹²

The Trump Administration and some members of Congress have advocating taking a harder line against China in regards to its economic and trade policies. A number of goals and justifications have been offered. Some argue that greater efforts should be made to require China to afford U.S. firms the same market access Chinese companies enjoy in the United States. Others contend that WTO agreements do not cover (or adequately cover) many of the policies and practices that China employs to protect and support its industries and therefore argue that the United States should act unilaterally (including the threat of sanctions) when U.S. economic interests are at stake (such as widespread theft of U.S. IPR by Chinese entities). Others argue that U.S. trade remedy laws should be more aggressively used to stop imports of Chinese products that have been dumped in the United States or subsidized by the Chinese government, in order to afford greater protection to U.S. firms and workers from China's unfair trade practices. Finally, some policymakers have advocated for a more forceful response to Chinese industrial policies that seek to force foreign firms to transfer technology or lock U.S. technology firms out of China's markets through domestic content requirements. A number of congressional members have expressed concerns over the efforts of Chinese to acquire U.S. high technology firms or assets, and many have called for reforms to the CFIUS review process to flag Chinese mergers that may impact the global competitiveness of U.S. economic sectors.

Others support a more balanced approach to dealing with China that seeks to utilize the multilateral process in the WTO to resolve major trade disputes, high-level forums to address complex and long-term economic and trade issues, and negotiated trade agreements to boost market access in China. Supporters of this view contend that the imposition of unilateral trade sanctions by the United States (outside the WTO process) against China could result in rounds of economically damaging retaliation and counterretaliation. Some critics of the Trump Administration's approach to trade policy contend that focusing too much on bilateral trade imbalances to judge the benefits or fairness of U.S. trade relations with various countries contradicts basic economic theory that only the overall trade balance matters and is the result of macro-economic forces, not unfair trade policies. In addition, U.S. trade data is a poor measurement of who benefits from trade because it fails to reflect the value that was added in each country before it was shipped to its final destination. Many U.S. products imported from China (such as iPhones) contain inputs from numerous countries, which are not reflected in U.S. trade data. Therefore, some contend, it makes little sense to make reducing trade imbalances the top priority in trade negotiations with China (and other countries). Rather, the central focus of trade negotiations, they argue, should be the reduction of trade and investment barriers that are deemed by the United States as having the most significant impact in limiting U.S. trade flows, measure the impact from a reduction of those barriers, but refrain from using trade balance data to measure the success or failure of such actions.

¹⁹² Negotiations are also underway in the WTO for a plurilateral Environmental Goods Agreement (EGA). China and the United States are parties to these negotiations.

Appendix. Chinese Policies to Boost Innovation¹⁹³

Made in China 2025

On May 19, 2015, the Leading Group for Creating a Strong Manufacturing Country, a task force created by China's State Council, released the Made in China 2025 initiative. Made in China 2025 is a comprehensive plan to upgrade the Chinese manufacturing sector, focused largely on making intelligent information and communications technology (ICT)-based machines, systems, and networks manage the industrial process, otherwise known as "smart production."¹⁹⁴ China's slowing economy and the unsustainability of its "growth at any costs" model have led the government to focus on new sources of growth, such as promoting innovation.

In 2015, Chinese economic growth slowed to 6.9%, its lowest growth rate in the past 25 years, raising concerns about the strength of the Chinese economy. China's Purchasing Managers' Index (PMI), an indicator of conditions in the manufacturing economy, rose to 50.6 in July 2016, the first strengthening in the health of the manufacturing sector since February 2015.¹⁹⁵ China's PMI has strengthened since July 2016, rising to a two-year high of 51.2 in October 2016.¹⁹⁶ In the past few years, other Southeast Asian countries, such as Vietnam and Indonesia, have reportedly intensified their efforts to focus on manufacturing, which has slowly diverted some streams of manufacturing to those countries. According to the *South China Morning Post*, China still lags behind the developed world. Although it is the largest manufacturing sector in the world, China is still a relatively weak manufacturer when it comes to core technology and innovation.¹⁹⁷ The innovation gap, desire to avoid the middle-income trap,¹⁹⁸ and the slowing economy have all reportedly pushed the Chinese government to pursue the Made in China 2025 plan to move the manufacturing sector up the value chain, shifting from "Made in China" to "Made by China."¹⁹⁹

Priorities

The Made in China 2025 plan was the first of a "three step" strategy involving 10-year national plans to transform China into a leading high-value manufacturing economy by 2049, which will mark the 100th anniversary of the founding of the People's Republic of China (PRC). According to the Minister of Industry and Information Technology, Miao Wei, "By 2025, China will basically realize industrialization nearly equal to the manufacturing abilities of Germany and Japan at their early stages of industrialization."²⁰⁰

¹⁹³ Written by (name redacted), Research Associate, Foreign Affairs, Defense, and Trade Division.

¹⁹⁴ Germany Trade & Invest, *Industrie 4.0: Smart Manufacturing for the Future*, Berlin, Germany, July 2014, http://www.gtai.de/GTAI/Content/EN/Invest/_SharedDocs/Downloads/GTAI/Brochures/Industries/industrie4.0-smart-manufacturing-for-the-future-en.pdf.

¹⁹⁵ Caixin Purchasing Managers' Index, "Caixin China General Manufacturing PMI: Operating conditions improve for first time since February 2015," press release, August 1, 2016, <https://www.markiteconomics.com/Survey/PressRelease.mvc/b39068da1f39471490e6598743d824f5>.

¹⁹⁶ Coco Feng, "Emerging Sectors Slow as Manufacturing Sees Uptick, Survey Shows," *Caixin*, November 2, 2016.

¹⁹⁷ Li Hui, "Made in China 2025: How Beijing is revamping its manufacturing sector," *South China Morning Post*, June 9, 2015.

¹⁹⁸ The middle-income trap is a theoretical "trap" in which a country has attained a certain level of per capita income, but is unable to keep up with fully developed countries.

¹⁹⁹ "Still made in China," *The Economist*, September 12, 2015, print edition.

²⁰⁰ Yamei Wang, "Made in China 2025" plan unveiled to boost manufacturing," *Xinhua*, May 19, 2015.

The goals of Made in China 2025 are split into four key categories: innovation, quality efficiency, smart manufacturing, and green development. There are 9 priority tasks, 10 sectors, and 5 definitive projects with timelines that can be sorted into those four categories. The nine priority tasks laid out in Made in China 2025 include improving manufacturing innovation, integrating technology and industry, strengthening green manufacturing, promoting breakthroughs in 10 key sectors, advancing restructuring of the manufacturing sector, promoting manufacturing-related service industries, and internationalizing manufacturing. The 10 key sectors identified include new information technology, numerical control tools and robotics, aerospace equipment, ocean engineering equipment and high-end vessels, high-end rail transportation equipment, energy saving and new energy vehicles, electrical equipment, and agricultural machinery.²⁰¹ Within Made in China 2025, there are also five projects with definitive goals and timelines:²⁰²

- Construction of 15 manufacturing innovation centers by 2020, with 40 by 2025.
- Creation of 1,000 green demonstration factories and 100 green demonstration zones by 2020 and reduced primary pollution emissions by 20%.
- Decreased operating costs for smart manufacturing pilot projects by 30%, shortened production timelines by 30%, and lower rates of defective products by 30%, with decreased costs, timelines, and defects by another 20% by 2025.
- Increased self-sufficiency in development infrastructure by 40% of infrastructure components and key infrastructure materials by Chinese sources by 2020, with an increase to 80% by 2025.
- New indigenous research and development (R&D) in key sectors by 2020 with the goal of achieving significant market share growth in indigenous IP for high-value equipment by 2025.

Made in China 2025 also references strengthened security reviews for investment, mergers and acquisitions, and procurement in manufacturing sectors that are related to national economy and national security; promoting indigenous or domestic innovation; enlarging tax policies for smart manufacturing, and enhancing cooperation with foreign companies in areas such as health care, aviation, and basic manufacturing.

The plan calls for Chinese firms to invest abroad, become familiar with overseas cultures and markets, and strengthen investment and operation risk management before investing. According to a report by CSIS, if China genuinely decides to embrace intelligent manufacturing, it could become easier for Chinese companies and multinational corporations (MNCs) to collaborate both in China and abroad and possibly “reduce the zero-sum elements of the business relationship.”²⁰³ In addition, if China successfully upgrades its manufacturing capacities, there is also a likely chance of improved overall economic governance, including financial and fiscal systems, a strengthened educational system, and increased access to varied sources of information.

The Made in China 2025 is one component of China’s plan to become a center and leader of innovation. Deputy Head of the Ministry of Industry and Information Technology Li Beiguang said that the key to a country becoming a manufacturing power is innovation, and “to promote

²⁰¹ State Council of the People’s Republic of China, “‘Made in China 2025’ plan issued,” press release, May 19, 2015, http://english.gov.cn/policies/latest_releases/2015/05/19/content_281475110703534.htm.

²⁰² Dan Markus and Nick Marro, “‘Made in China’ Now ‘Made by China’: Update,” *The U.S.-China Business Council*, May 27, 2015.

²⁰³ Scott Kennedy, *Made in China 2025*, Center for Strategic and International Studies, June 1, 2015, <https://www.csis.org/analysis/made-china-2025>.

manufacturing and national competitiveness, it is important to mobilize every conceivable element to stimulate innovation rather than simply support a single industry.”²⁰⁴

Issues

Made in China 2025 has faced criticisms on its viability. Some analysts say that China will succeed with its more modest goals, such as the immediate aims to improve the quality, productivity, digitization, and expansion of numerically controlled machines, which are all already used by manufacturers in developed countries. However, they contend that other goals, such as encouraging companies to use 3D printing and adopting robotics are or may be unrealistic.

Trade Implications

The ambiguity surrounding the language of Made in China 2025 objectives may impact foreign MNCs that operate within China and interact with Chinese companies globally. Made in China 2025 mentions “strengthened security reviews” for investments, mergers and acquisitions, and procurement in manufacturing areas related to the national economy and national security, which are not clearly defined. Language in the Made in China 2025 plan also seeks to boost indigenous innovation. For example, it lists the goal of ensuring that domestic Chinese firms will handle the majority of local infrastructure development with specific timetables. For example, the plan states that 40% of core infrastructure components and key infrastructure materials should come from Chinese sources by 2020 and to increase further to 80% by 2025.²⁰⁵ This has led to concerns that such goals will discriminate against foreign firms.

Internet Plus

The Internet Plus plan was announced to the National People’s Congress on March 5, 2015 by Premier Li Keqiang, as part of the Report on the Work of the Government (2015), with a follow-up implementation plan issued by the State Council on July 4, 2015.²⁰⁶ With 721 million users as of 2016, China has the largest absolute number of people in the world using the Internet.²⁰⁷ The plan reportedly came out of an effort to push for more innovation, as many Chinese leaders view innovation as the key to avoiding the middle-income trap. Additionally, there is still the prevailing idea in China, especially in the rural regions, that enterprises in the traditional sectors do not know how to link their businesses to the Internet.²⁰⁸ According to the United States Information Technology Office, launched in cooperation with the Department of Commerce’s International Trade Administration, China’s Internet Plus seeks to “drive economic growth by integration of Internet technologies with manufacturing and business.”²⁰⁹

²⁰⁴ Yamei Wang, “‘Made in China 2025’ plan unveiled to boost manufacturing,” *Xinhua*, May 19, 2015.

²⁰⁵ Dan Markus and Nick Marro, “‘Made in China’ Now ‘Made by China’: Update,” *The U.S.-China Business Council*, May 27, 2015.

²⁰⁶ “国务院关于积极推进‘互联网+’行动的指导意见” (“Guiding Opinions on Actively Promoting the ‘Internet Plus Action Plan’”) (in Chinese), July 4, 2015, http://www.gov.cn/jzhengce/content/2015-07/04/content_10002.htm.

²⁰⁷ “Internet Users by Country (2016),” *Internet Live Stats*, (2016).

²⁰⁸ Gao Yuan, “Internet Plus plan a real wake-up call for Chinese companies,” *China Daily*, March 10, 2016.

²⁰⁹ United States Information Technology Office, “China Pursues ‘Internet Plus’ Strategy,” press release, 2015, <http://www.usito.org/news/china-pursues-internet-plus-strategy>.

Goals

In his speech on the Internet Plus plan during the 2015 Report on the Work of the Government, Premier Li Keqiang described the plan as such: “We will develop the ‘Internet Plus’ action plan to integrate the mobile Internet, cloud computing, big data, and the Internet of Things with modern manufacturing to encourage the healthy development of e-commerce, industrial networks, and Internet banking, as well as guide Internet-based companies to increase their presence in the international market. In addition to the 40 billion yuan government fund already in place for investment in China’s emerging industries, more funds need to be raised for promoting business development and innovation.”²¹⁰ Premier Li reiterated these points in the 2016 Report on the Work of the Government, but also highlighted the need to improve the efficiency of communication between governmental departments to cut down on “red tape.”²¹¹

Internet Plus has four primary goals: (1) upgrade and strengthen the security of the Internet infrastructure, (2) expand access to the Internet and related technologies, (3) make social services more convenient and effective, and (4) increase both the quality and effectiveness of economic development.²¹² The plan also maps development targets and supportive measures for key sectors, such as mass entrepreneurship and innovation, manufacturing, agriculture, energy, finance, public services, logistics, e-commerce, traffic, biology, and artificial intelligence.²¹³ In order to achieve these goals, the Chinese government will reportedly clear barriers and lower limits for the market entry of Internet Plus-related products, optimize the credit system, and draft a big data strategy and promote legal services for companies that pursue the Internet Plus system. The government has also expressed interest in training and making better use of local and foreign talent, providing financial support and tax preferences to key projects, launching more pilot zones as well as encouraging innovation demonstration zones and local governments to come up with their own plans aligned to Internet Plus. Chinese authorities have also promised that families in large cities will have access to 100 megabyte-per-second Internet, and that broadband services will reach 98% of the population living in incorporated villages. According to the Seconded European Standardization Expert in China (SESEC), a project co-financed by the European Union, the Chinese government has created a new investment fund worth 40 billion RMB, or approximately \$6 billion, to further promote new industry innovation and entrepreneurship under Internet Plus.²¹⁴

Internet Plus is intertwined with other economic plans outlined by the Chinese government. For example, a goal of Internet Plus, which is restated in the 13th Five-Year Plan, is to increase the percentage of research and development spending as part of GDP from 2.1 to 2.5.²¹⁵ The Chinese government has also tied Internet Plus to the “One Belt One Road” Initiative, an effort to boost

²¹⁰ State Council of the People’s Republic of China, “Full Text: Report on the Work of the Government (2015),” press release, March 16, 2015, http://english.gov.cn/archive/publications/2015/03/05/content_281475066179954.htm.

²¹¹ State Council of the People’s Republic of China, “Full Text: Report on the Work of the Government (2016),” press release, March 17, 2016, http://english.gov.cn/premier/news/2016/03/17/content_281475309417987.htm.

²¹² Lincoln E. Davidson, “Internet Plus and the Salvation of China’s Rural Economy,” July 17, 2015.

²¹³ State Council of the People’s Republic of China, “China unveils Internet Plus action plan to fuel growth,” press release, July 4, 2015, http://english.gov.cn/policies/latest_releases/2015/07/04/content_281475140165588.htm.

²¹⁴ Betty Xu, *China Internet Plus Strategy*, Seconded European Standardization Expert in China, February 5, 2015, http://sesec.eu/app/uploads/2015/06/2015_05_SESECIII_Newsletter_April_2015_Annex02_China_Internet_Plus_Strat....pdf.

²¹⁵ “中华人民共和国国民经济和社会发展第十三个五年规划纲要,第三章: 主要目标” (“People’s Republic of China 13th Five-Year Plan for National Economic and Social Development, Chapter 3: Main Targets”) (in Chinese), March 17, 2016, <http://www.sdpc.gov.cn/fzgggz/fzgh/ghwb/gjjh/201603/P020160318564052484043.pdf>.

development and economic connectivity across three continents, encouraging Chinese Internet companies to increase their efforts in the global market.

Issues

The release of Internet Plus and Made in China 2025, and the notable mention of both plans in the 13th Five-Year Plan, are all efforts by the Chinese government to increase the growth rate of the economy. Within Internet Plus, there is an emphasis on innovation that the government believes will result from the integration of the Internet with economic and social sectors and that an increasing trend of innovation will benefit from government intervention. Some experts raise concerns about a “helping hand,” contending that government intervention could slow the beneficial effect start-ups have on the economy. Gordon Chang in a *Forbes Magazine* article, for example, contends that “perhaps the worst thing for tech companies is direct government support, which means meddling by central, provincial, and local officials.”²¹⁶ Chang also pointed out that new e-commerce companies, like the ones that Internet Plus aims to create, may be net job-destroyers by contributing to the closing of “brick-and-mortar” shops, and that many of these new companies may be “zombie shops.” Press reports point out the lack of reference to “freedom of the Internet” in Internet Plus, leading them to question how strict Internet censorship would be, especially with the trend of increased censorship since Xi Jinping became president in 2012.²¹⁷ They also mention that if Beijing continues to censor access to information, Internet Plus may increase consumer shopping, instead of having any significant and long-term impact on the economy.

Analysts have also criticized the implementation of Internet Plus. Internet Plus places a large emphasis on modernizing the agricultural sector of the economy, but agencies tasked with overseeing the implementation of Internet Plus for agriculture include the Ministry of Agriculture; National Development and Reform Commission; Ministry of Science and Technology; Ministry of Commerce; General Administration of Quality Supervision, Inspection, and Quarantine; China Food and Drug Administration; and the State Forestry Administration. A lack of coordination could lead to problems with Internet Plus, including the misallocation of state resources, redundant or contradictory policies, and opportunities for local officials to exploit policy overlaps for their own profits.²¹⁸

Implications

There are both positive and negative implications for the United States if Internet Plus is implemented as the Chinese government intends it. Seconded European Standardization Expert in China (SESEC) notes that transforming and upgrading key sectors could open up new sectors, highlighting the example of how mobile Internet reforms promoted the development of taxi-hailing apps in a previously closed vehicle transportation and operation market. If Internet Plus is successful, an example of a possible sector that could open up is the agricultural industry, as there has been some emphasis on modernizing the sector, specifically moving from network sale sectors like e-commerce to the production sector.²¹⁹

²¹⁶ Gordon G. Chang, “China’s ‘Internet Plus’ Strategy, A Net Minus,” *Forbes*, April 19, 2015.

²¹⁷ George Chen, “Can Li Keqiang’s Internet Plus strategy really save China?,” *South China Morning Post*, March 8, 2015.

²¹⁸ Lincoln E. Davidson, “‘Internet Plus’ and the Salvation of China’s Rural Economy,” *The Diplomat*, July 17, 2015.

²¹⁹ Betty Xu, *China Internet Plus Strategy*, Seconded European Standardization Expert in China, February 5, 2015, <http://sesec.eu/app/uploads/2015/06/> (continued...)

Some analysts speculate that Internet Plus could increase censorship, further closing off high-tech sectors from China and halting innovation. During the announcement of Internet Plus, Premier Li Keqiang mentioned more precise web management to “clean up illegal and bad information” to “strengthen the struggle against enemies in online sovereign space and increase control of online public sentiment.”²²⁰ In its 2016 U.S.-China Business Council (USCBC) Recommendations for the U.S.-Joint Commission on Commerce and Trade (JCCT), USCBC recommended ensuring “that regulations calling for ‘secure and controllable,’ ‘secure and reliable,’ and similarly worded standards included in existing policy documents do not discriminate against foreign companies or procurement of foreign IT equipment and do not create unnecessary requirements that will not enhance the security of networks.”²²¹

National Informatization Development Strategy

On August 31, 2015, China released its “National Informatization Development Strategy,”²²² or big data development plan.²²³ In July 2016, China released its Outline of the National Informatization Development Strategy, a guiding document that explains the regulations and direction of information-based development in China over the next 10 years.²²⁴

According to the United States Information Technology Office, the outline calls for core information technology, such as integrated circuits and basic software to create a core technology system; strengthened IPR and standards; improved protection regulations for IPR; implementation of a multi-level classification information management system; accelerated lawmaking process for relevant policies; emphasis on the importance of international cyberspace development and administration cooperation; implementation of network identity administration regulations; and tightened control over all Internet news services and platforms.²²⁵ The outline also emphasizes the leadership of the Central Network Security and Informatization Leading Group, led by President Xi Jinping.

The outline sets targeted goals for the next 10 years that will be reached by both 2020 and 2025. By 2020, China wants to strengthen its domestic industry by specifically focusing on certain core technologies,²²⁶ providing Internet access to an additional 350 million people by expanding 3G and 4G services, and achieving breakthroughs in 5G technology. By 2025, China wants to further improve household fixed-broadband connectivity rates, build a leading mobile

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2015_05_SESECIH_Newsletter_April_2015_Annex02_China_Internet_Plus_Strat.... pdf.

²²⁰ Lulu Chang, “China Outlines its Latest Five Year Plan, Called Internet Plus,” *Digital Trends*, March 6, 2016.

²²¹ The US-China Business Council, *2016 US-China Business Council Recommendations for the US-China Joint Commission on Commerce and Trade (JCCT)*, 2016, <https://www.uschina.org/sites/default/files/2016%20USCBC%20JCCT%20Recommendations.pdf>.

²²² “促进大数据发展行动纲要” (“National Informatization Development Strategy”) (in Chinese), http://www.gov.cn/zhengce/content/2015-09/05/content_10137.htm.

²²³ Office of the United States Trade Representative, *2015 USTR Report to Congress on China’s WTO Compliance*, December 2015, <https://ustr.gov/sites/default/files/2015-Report-to-Congress-China-WTO-Compliance.pdf>.

²²⁴ United States Information Technology Office, “State Council Released an Outline of the National Informatization Development Strategy,” press release, 2016, <http://www.usito.org/news/state-council-released-outline-national-informatization-development-strategy>.

²²⁵ Ibid.

²²⁶ Core technologies include products such as integrated circuits and broadband networks.

telecommunications network, and increase information consumption values to 12 trillion RMB (U.S. \$1.79 trillion) and e-commerce trading values to 67 trillion RMB (U.S. \$10 trillion).²²⁷

Implications

The National Informatization Development Strategy builds upon the ICT and big data goals set in the 13th Five-Year Plan, Internet Plus, and Made in China 2025. However, as some have noted, the outline differentiates itself from the other goals set in these other plans in that it is bolder with a nationalistic frame.²²⁸ The strategy further emphasizes the need for China to strengthen its domestic industry, easing its dependence off of foreign sectors.

Efforts to Promote an Indigenous Semiconductor Industry

In June 2014, the Chinese government released a plan called “Guidelines to Promote National Integrated Circuit Industry Development.” A year later, the government announced an investment of 1 trillion RMB, or 161 billion USD, in the domestic semiconductor industry to be developed over the next 10 years.²²⁹ The guidelines to improve the semiconductor industry are split into three main strategies: mergers and acquisitions (M&A), market power, and regulation. According to the U.S. International Trade Administration, “the Chinese government appears to be driven by a desire to acquire know-how in all segments of the semiconductor supply chain,” resulting in heavy recruitment of foreign talent by the Chinese government.²³⁰ China wants to “catch up technologically” with other leading semiconductor firms by 2030 and produce 70% of the chips consumed by the Chinese industry.²³¹

China purchases over half of all semiconductors produced each year globally, but lacks the capabilities in its domestic semiconductor industry to back up its consumption. In 2014, China accounted for 56.6% of the global consumption of semiconductors, and its demand grew at an 18.8% compounded annual growth rate between 2003 and 2014.²³² In order to build up domestic industries and promote indigenous innovation, China wants to lessen its dependency on U.S. technology, especially in the semiconductor industry. Chinese consumption of semiconductors in 2015 was 9% domestically produced and 91% foreign, of which 56.2% was made in the United States, while domestic Chinese chips accounted for less than one-tenth of local demand.²³³ Globally, China makes up 4% of global semiconductor sales, and views its reliance on foreign companies as a national security concern.

Issues

Analysts have compared the Chinese ambitions to the rise of the Taiwanese semiconductor industry, but point out differences between the two situations. According to *The Economist*, Taiwan was able to succeed because they entered the market during an industry shift to a model

²²⁷ “Outline of the National Informatization Development Strategy,” *China Copyright and Media*, July 27, 2016.

²²⁸ Frank Zhao and Jesse Heatley, “China’s Master Plan for IT Dominance,” *The Diplomat*, August 11, 2016.

²²⁹ Ma Xiaochun and Zhang Qian, “The chips are up,” *People’s Daily*, August 5, 2015.

²³⁰ International Trade Administration, *China, 2016 Top Markets Report Semiconductors and Semiconductor Manufacturing Equipment Country Case Study*, 2016, http://trade.gov/topmarkets/pdf/Semiconductors_China.pdf.

²³¹ “Chips on their shoulders,” *The Economist*, January 23, 2016, Print edition.

²³² Dezan Shira & Associates, *Chips All In: Investing in China’s Semiconductor Industry*, March 2, 2016, <http://www.china-briefing.com/news/2016/03/02/chips-all-in-investing-in-chinas-semiconductor-industry.html>.

²³³ Ian King, “China Has Big Plans for Homegrown Chips,” *Bloomberg Businessweek*, June 25, 2015.

that separated the design and fabrication of the chip. However, when Taiwan tried to enter the market for memory chips, it failed due to the lack of a transitional period in the industry. Currently, the global semiconductor industry is facing a period of relatively slow growth. This, in combination with the maturing of the global semiconductor industry, or the increased complexity of semiconductor chips and their associated software, could, some argue, make it more difficult for Chinese firms to succeed.²³⁴

Other criticisms include the methods and goals that China has undertaken to develop its semiconductor industry. As of March 2016, China, through its Integrated Circuit (IC) Industry Investment Fund, has invested 43 billion RMB (6.61 billion USD) to expand its semiconductor industry, with much of the money going toward mergers and acquisitions.²³⁵ Analysts note that simply acquiring the technology will not help improve China's competitiveness in the long run, but will only increase the profit margin for China temporarily. Intel alone spends four times as much on research and development on its semiconductors as the entire Chinese chip industry.²³⁶

The emphasis on increasing domestic demand for domestically made chips is also a concern. Some analysts note that the emphasis on domestically made chips assumes that Chinese firms will buy Chinese-produced microchips because they are made in China, disregarding the idea that the same firms might buy foreign microchips because they are of better quality.²³⁷ If Chinese-produced microchips are of lesser quality, but the Chinese government guides companies toward buying domestically made products, China could end up with a domestic industry that lacks global competitiveness. A government mandate for Chinese high tech firms to use Chinese-made chips could also undermine their global competitiveness as well.

Implications

The United States is a leading actor in the global semiconductor industry, and has great interest in Asia, with U.S. semiconductor exports to the broader Asia-Pacific region representing 85% of total U.S. semiconductor goods exported in 2014 at \$36.5 billion. Between 2014 and 2015, semiconductor exports grew from \$8.03 billion to \$8.45 billion, a growth of 5.2%; 82% of all semiconductor products produced in the United States are sold to customers overseas, supporting 250,000 U.S. jobs and an additional 1 million jobs in related sectors. In 2015, U.S. companies accounted for 50% of total semiconductor sales.²³⁸ The Department of Commerce's International Trade Administration views policies promoting Chinese domestic industries as "potentially discriminatory" and posing "real long-term threats to not only U.S. firms, but the entire semiconductor ecosystem."²³⁹

In the short term, some note that there will be larger investment in both U.S. and foreign companies that develop semiconductors, but in the long term, it is possible that once Chinese companies have the intellectual property, there could be less reliance on U.S. companies. In

²³⁴ "Chips on their shoulders," *The Economist*, January 23, 2016, Print edition.

²³⁵ Bien Perez, "China's chip industry bolstered by acquisitions worth US\$6.61 billion by government-backed fund," *South China Morning Post*, March 30, 2016.

²³⁶ "Chips on their shoulders," *The Economist*, January 23, 2016, Print edition.

²³⁷ Ibid.

²³⁸ Semiconductor Industry Association, *U.S. Semiconductor Industry Supports the Trans-Pacific Partnership*, <http://www.semiconductors.org/clientuploads/directory/DocumentSIA/International%20Trade%20and%20IP/TPP%20Benefits%20to%20the%20Semiconductor%20Industry-%20March%202016.pdf>.

²³⁹ International Trade Administration, *China, 2016 Top Markets Report Semiconductors and Semiconductor Manufacturing Equipment Country Case Study*, 2016, http://trade.gov/topmarkets/pdf/Semiconductors_China.pdf.

January 2016, the Chinese provincial government of Guizhou and U.S. firm Qualcomm signed an agreement to form a new joint venture (with an initial registered capital of \$280 million), focusing on the “design, development and sale of advanced server chipset technology in China.” The Guizhou provincial government investment arm will have a 55% controlling share.²⁴⁰ Qualcomm will provide investment capital, license its server technology to the joint venture, and assist with R&D process and implementation expertise.

If China successfully develops its semiconductor industry, it may enjoy a bigger share of the global electronics industry’s profits, as profit margins for successful semiconductor firms are around 40% or more. Analysts say that there will be a continuation of strong, but slowing growth in demand for semiconductors by China and a large increase in their demand for semiconductor manufacturing equipment in the short term as China continues to develop their industry.²⁴¹

On January 2017, the President’s Council of Advisors on Science and Technology issued a report on U.S. semiconductor innovation, competitiveness, and security, which warned that a “concerted push by China to reshape the market in its favor, using industrial policies backed by over one hundred billion dollars in government-directed funds, threatens the competitiveness of U.S. industry and the national and global benefits it brings,” and that such policies “put U.S. national security at risk.”²⁴²

Author Contact Information

(name redacted)
Specialist in Asian Trade and Finance
redacted@crs.loc.gov , 7-....

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²⁴⁰ Qualcomm, Press Release, January 17, 2016, available at <https://www.qualcomm.com/news/releases/2016/01/16/qualcomm-and-guizhou-province-sign-strategic-cooperation-agreement-and-form>.

²⁴¹ *The Economist*, “Chips on their shoulders,” January 23, 2016.

²⁴² The White House, Office of Science and Technology Policy, Report on Ensuring Long-Term U.S. Leadership in Semiconductors, January 6, 2017, available at https://obamawhitehouse.archives.gov/sites/default/files/microsites/ostp/PCAST/pcast_ensuring_long-term_us_leadership_in_semiconductors.pdf.

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