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# **SBA Office of Advocacy: Overview, History, and Current Issues**

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Senior Specialist in American National Government

January 9, 2017

**Congressional Research Service**

7-....

[www.crs.gov](http://www.crs.gov)

R43625

## Summary

The Office of Advocacy is an “independent” office within the U.S. Small Business Administration (SBA) that advances “the views and concerns of small businesses before Congress, the White House, federal agencies, the federal courts, and state and local policymakers as appropriate.” The Chief Counsel for Advocacy (hereinafter Chief Counsel) directs the office and is appointed by the President from civilian life with the advice and consent of the Senate.

The Office of Advocacy currently has 52 staff members and received appropriations of \$9.12 million for FY2016 and \$9.103 million for FY2017 under the continuing resolution (P.L. 114-254). It reports that its three primary functions are to (1) intervene early in federal agencies’ regulatory development process on proposals that affect small businesses and provide Regulatory Flexibility Act (RFA) compliance training to federal regulatory officials; (2) produce and promote research to inform policymakers and other stakeholders concerning the impact of federal regulatory burdens on small businesses, document the role of small businesses in the economy, and explore and explain the variety of issues of concern to small businesses; and (3) enhance communication between federal agencies and small businesses.

This report examines the Office of Advocacy’s origins and the expansion of its responsibilities over time; describes its organizational structure, funding, functions, and current activities; and discusses recent legislative efforts to further enhance its authority. For example, during the 115<sup>th</sup> Congress, H.R. 5, the Regulatory Accountability Act of 2017 (Title III, Small Business Regulatory Flexibility Improvements Act) would expand the Office of Advocacy’s responsibilities by revising and enhancing requirements for federal agency notification of the Chief Counsel prior to the publication of any proposed rule; expanding the required use of small business advocacy review panels from three federal agencies to all federal agencies, including independent regulatory agencies; empowering the Chief Counsel to issue rules governing federal agency compliance with the RFA; specifically authorizing the Chief Counsel to file comments on any notice of proposed rulemaking, not just when the RFA is concerned; and transferring size standard determinations for purposes other than the Small Business Act and the Small Business Investment Act of 1958 from the SBA’s Administrator to the Chief Counsel. The House passed similar legislation during the 114<sup>th</sup> Congress (H.R. 527).

The SBA’s Office of Advocacy is a relatively small office with a relatively large mandate—to represent the interests of small business in the regulatory process, produce and promote small business economic research, and facilitate small business outreach across the federal government. It faces several challenges.

- The Office of Advocacy is generally recognized as being an independent office, but it is housed within the much larger SBA which, given their statutorily overlapping missions as advocates for small businesses, makes it more difficult than would otherwise be the case for the Office of Advocacy to be recognized by stakeholders as the definitive voice for small businesses.
- Chief Counsels tend to have relatively short tenures, creating continuity problems for the Office of Advocacy.
- The RFA does not define *significant economic impact* or *substantial number of small entities*, two key terms for triggering the Office of Advocacy’s role under the RFA. The lack of clarity concerning these key terms makes it difficult for the Office of Advocacy to objectively determine agency compliance with the RFA and to train federal regulatory officials in how to come into compliance with the act.

- The Office of Advocacy often finds itself involved in ideological and partisan disputes concerning the outcome of federal regulatory policies for which it does not have the final say.
- The Office of Advocacy's ability to produce and promote economic research on small businesses and to engage in outreach activities, particularly outreach activities not directly related to its RFA role, is constrained by its relatively limited budgetary resources.

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## Introduction

The Office of Advocacy is an “independent” office within the U.S. Small Business Administration (SBA) that is responsible for advancing “the views and concerns of small businesses before Congress, the White House, federal agencies, the federal courts, and state and local policymakers as appropriate.”<sup>1</sup> The Chief Counsel for Advocacy (hereinafter Chief Counsel) directs the office and is appointed by the President from civilian life with the advice and consent of the Senate. The Chief Counsel and the Office of Advocacy promote the interests of American small businesses by

- “early intervention in federal agencies’ regulatory development process on proposals that affect small businesses and providing Regulatory Flexibility Act compliance training to federal agency policymakers and regulatory development officials;
- producing research to inform policymakers and other stakeholders on the impact of federal regulatory burdens on small businesses, to document the vital role of small businesses in the economy, and to explore and explain the wide variety of issues of concern to the small business community; and
- fostering a two-way communication between federal agencies and the small business community.”<sup>2</sup>

The Office of Advocacy reports that it currently has 52 full-time staff members.<sup>3</sup> It received appropriations of \$9.12 million for FY2016 and \$9.103 million for FY2017 under the continuing resolution (P.L. 114-254, the Further Continuing and Security Assistance Appropriations Act, 2017). The Office of Advocacy plans to increase its staff to 53 full-time equivalent positions.<sup>4</sup>

The Office of Advocacy’s responsibilities have expanded over time, and legislation has been introduced in recent Congresses to increase its authority still further. For example, H.R. 5, the Regulatory Accountability Act of 2017 (Title III, Small Business Regulatory Flexibility Improvements Act) would, among other provisions

- revise and enhance requirements for federal agency notification of the Chief Counsel prior to the publication of any proposed rule;
- expand the required use of small business advocacy review panels from three federal agencies to all federal agencies, including independent regulatory agencies;
- empower the Chief Counsel to issue rules governing federal agency compliance with the RFA;
- specifically authorize the Chief Counsel to file comments on any notice of proposed rulemaking, not just when the RFA is concerned; and

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<sup>1</sup> U.S. Small Business Administration (SBA), “Office of Advocacy: About Us,” at <http://www.sba.gov/category/advocacy-navigation-structure/about-us>; and SBA, Office of Advocacy, *Fiscal Year 2016 Congressional Budget Justification and Fiscal Year 2014 Annual Performance Report*, p. 2, at <https://www.sba.gov/sites/default/files/3-Office%20of%20Advocacy%20FY%202016%20CBJ%20and%20FY%202014%20APR.PDF>.

<sup>2</sup> SBA, Office of Advocacy, *Fiscal Year 2017 Congressional Budget Justification and Fiscal Year 2015 Annual Performance Report*, p. 2, at [https://www.sba.gov/sites/default/files/FY17-CBJ\\_FY15-APR-advo.pdf](https://www.sba.gov/sites/default/files/FY17-CBJ_FY15-APR-advo.pdf).

<sup>3</sup> SBA, Office of Advocacy, “Office of Advocacy Staff,” at <https://www.sba.gov/advocacy/office-advocacy-staff>.

<sup>4</sup> SBA, Office of Advocacy, *Fiscal Year 2017 Congressional Budget Justification and Fiscal Year 2015 Annual Performance Report*, p. 3, at [https://www.sba.gov/sites/default/files/FY17-CBJ\\_FY15-APR-advo.pdf](https://www.sba.gov/sites/default/files/FY17-CBJ_FY15-APR-advo.pdf).

- transfer size standard determinations for purposes other than the Small Business Act and the Small Business Investment Act of 1958 from the SBA's Administrator to the Chief Counsel.<sup>5</sup>

During the 113<sup>th</sup> Congress, these provisions were included in H.R. 2542, the Regulatory Flexibility Improvements Act of 2013, and were later included in H.R. 2804, the Achieving Less Excess in Regulation and Requiring Transparency Act of 2014 (ALERRT Act of 2014), which the House passed on February 27, 2014, and in H.R. 4, the Jobs for America Act (of 2014), which the House passed on September 18, 2014. During the 114<sup>th</sup> Congress, these provisions were included in H.R. 527, the Small Business Regulatory Flexibility Improvements Act of 2015, which was passed by the House on February 5, 2015.

In addition, during the 114<sup>th</sup> Congress, S. 2847, the Prove It Act of 2016, which was reported by the Senate Committee on Small Business and Entrepreneurship, would have authorized the Chief Counsel to request the Office of Management and Budget's (OMB's) Office of Information and Regulatory Affairs (OIRA) to review any federal agency certification that a proposed rule, if promulgated, will not have a significant economic impact on a substantial number of small entities and, as a result, is not required to submit a regulatory flexibility analysis of the rule. If it is determined that the proposed rule would, if promulgated, have a significant economic impact on a substantial number of small entities, the federal agency would then be required to perform both an initial and a final regulatory flexibility analysis for the rule.

This report examines the Office of Advocacy's origins and the expansion of its responsibilities over time; describes its organizational structure, funding, functions, and current activities; and discusses recent legislative efforts to further enhance its authority.

## Office of Advocacy's Origins

The Small Business Act of 1953 (P.L. 83-163, as amended) authorized the SBA and directed the agency to "aid, counsel, assist, and protect, insofar as is possible, the interests of small-business concerns." The SBA provided this advocacy function primarily through its administration of small business loan guaranty programs, contracting assistance programs, and management and training programs. The SBA Administrator serves as the lead advocate for small businesses within the federal government.

## Office of Chief Counsel for Advocacy

During the early 1970s, several small business organizations indicated at congressional hearings that they were not wholly satisfied with the SBA's advocacy efforts, especially in achieving regulatory relief for small businesses. Congress responded to these concerns by approving legislation (P.L. 93-386, the Small Business Amendments of 1974) authorizing the SBA Administrator to create an Office of Chief Counsel for Advocacy and to appoint a Chief Counsel for Advocacy. The Chief Counsel was to serve as a focal point for the agency's advocacy efforts.<sup>6</sup>

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<sup>5</sup> The size standard provision was in H.R. 585, the Small Business Size Standard Flexibility Act of 2011, which was introduced during the 112<sup>th</sup> Congress. The other provisions were in H.R. 527, the Regulatory Flexibility Improvements Act of 2011, which was introduced during the 112<sup>th</sup> Congress and passed by the House on December 1, 2011. For additional information concerning H.R. 2542 see H.Rept. 113-288, the Regulatory Flexibility Improvements Act of 2013, Part 1. For additional information concerning the SBA's size standards see CRS Report R40860, *Small Business Size Standards: A Historical Analysis of Contemporary Issues*, by (name redacted) .

<sup>6</sup> U.S. Congress, House Select Committee on Small Business, *Small Business Amendment of 1974*, report to accompany (continued...)

P.L. 93-386 provided the Chief Counsel five duties:

1. serve as a focal point for the receipt of complaints, criticisms, and suggestions concerning the policies and activities of the Administration and any other federal agency that affects small businesses;
2. counsel small businesses on how to resolve questions and problems concerning the relationship of the small business to the federal government;
3. develop proposals for changes in the policies and activities of any agency of the federal government that will better fulfill the purposes of the Small Business Act and communicate such proposals to the appropriate federal agencies;
4. represent the views and interests of small businesses before other federal agencies whose policies and activities may affect small businesses; and
5. enlist the cooperation and assistance of public and private agencies, businesses, and other organizations in disseminating information about the programs and services provided by the federal government, which are of benefit to small businesses, and information on how small businesses can participate in or make use of such programs and services.<sup>7</sup>

The SBA created the Office of Chief Counsel for Advocacy in October 1974, and designated each of the SBA's regional, district, and branch office directors as the advocacy director for their area.<sup>8</sup> The Office of Chief Counsel was placed under the Office of Advocacy, Planning and Research, which was headed by an Assistant Administrator.<sup>9</sup> Anthony Stasio, a long-time, career manager within the SBA, was named the first Chief Counsel. Three deputy advocate positions were subsequently created and staffed: deputy advocate for Advisory Councils, deputy advocate for Government Relations, and deputy advocate for Small Business Organizations. The SBA's Office of Chief Counsel for Advocacy was fully operational as of March 1, 1975.<sup>10</sup>

## An "Independent" Office of Advocacy

As the Office of Advocacy began operations, several small business organizations lobbied Congress to provide the Chief Counsel greater independence from the SBA's Administrator. They argued that the SBA's Administrator reports to the White House and is subject to the OMB Director's influence. In their view, OMB, at that time, was more attuned to promoting the interests of large businesses than it was to promoting the interests of small businesses.<sup>11</sup>

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(...continued)

H.R. 15578, 93<sup>rd</sup> Cong., 2<sup>nd</sup> sess., July 3, 1974, H.Rept. 93-1178 (Washington: GPO, 1974), p. 8.

<sup>7</sup> P.L. 93-386, the Small Business Amendments of 1974.

<sup>8</sup> U.S. Congress, Senate Select Committee on Small Business, *Problems Confronting Small Business*, hearing on problems confronting small business, 94<sup>th</sup> Cong., 1<sup>st</sup> sess., February 24, 1975 (Washington: GPO, 1975), p. 22.

<sup>9</sup> U.S. Congress, Senate Select Committee on Small Business, *Oversight of the Small Business Administration: The Office of the Chief Counsel for Advocacy and How It Can Be Strengthened*, hearing on the Office of the Chief Counsel for Advocacy, 94<sup>th</sup> Cong., 2<sup>nd</sup> sess., March 29, 1976 (Washington: GPO, 1976), pp. 77-78.

<sup>10</sup> U.S. Congress, Senate Select Committee on Small Business, *Problems Confronting Small Business*, hearing on problems confronting small business, 94<sup>th</sup> Cong., 1<sup>st</sup> sess., February 24, 1975 (Washington: GPO, 1975), p. 22; and U.S. Congress, Senate Select Committee on Small Business, *Oversight of the Small Business Administration: The Office of the Chief Counsel for Advocacy and How It Can Be Strengthened*, hearing on the Office of the Chief Counsel for Advocacy, 94<sup>th</sup> Cong., 2<sup>nd</sup> sess., March 29, 1976 (Washington: GPO, 1976), p. 2.

<sup>11</sup> U.S. Congress, Senate Select Committee on Small Business, *Oversight of the Small Business Administration: The Office of the Chief Counsel for Advocacy and How It Can Be Strengthened*, hearing on the Oversight of the Chief (continued...)



Congress responded to these concerns by passing P.L. 94-305, to amend the Small Business Act and Small Business Investment Act of 1958. Enacted on June 4, 1976, Title II of the act enhanced the Chief Counsel's authority by requiring the Office of Advocacy to be established as a separate, stand-alone office within the SBA and by requiring the Chief Counsel to be appointed from civilian life by the President, by and with the advice and consent of the Senate.<sup>12</sup>

P.L. 94-305 also

- retained the Office of Advocacy's five duties as identified in P.L. 93-386;
- specified that one of the Office of Advocacy's primary functions was to examine the role of small business in the American economy and the problems faced by small businesses and to recommend specific measures to address those problems;
- empowered the Chief Counsel, after consultation with and subject to the approval of the SBA Administrator, to employ and fix the compensation of necessary staff, without going through the normal competitive procedures directed by federal law and the Office of Personnel Management;<sup>13</sup>
- specified that the Chief Counsel could obtain expert advice and other services, and hold hearings;
- directed each federal department, agency and instrumentality to furnish the Chief Counsel with reports and information deemed by the Chief Counsel as necessary to carry out his or her functions;
- ordered the Chief Counsel to provide Congress, the President, and the SBA with information concerning his or her activities; and
- authorized to be appropriated \$1 million for the Office of Advocacy, with any appropriated funds remaining available until expended.<sup>14</sup>

It was at this time that the word independent began to be used to describe the Chief Counsel and the Office of Advocacy. However, the Office of Advocacy remained a part of the SBA and subject to the sitting Administration's influence. For example, at that time, the Office of Advocacy's budget was provided through the SBA's salaries and expenses account, which was approved by the SBA Administrator; the Office of Advocacy's annual staffing allotment was subject to the

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(...continued)

Counsel for Advocacy, 94<sup>th</sup> Cong., 2<sup>nd</sup> sess., March 29, 1976, (Washington: GPO, 1976), pp. 83, 94, 104, 109-111.

<sup>12</sup> President Gerald Ford did not nominate a Chief Counsel for Advocacy. Mr. Stasio was named Acting Assistant Administrator for Advocacy and Public Communication, and continued to administer the Office of Advocacy until Milton D. Stewart was confirmed as Chief Counsel in 1978. Milton D. Stewart (1978-1981) became the first of seven Chief Counsels, to date, to be nominated by the President (nominated by President Jimmy Carter on March 2, 1978) and confirmed by the Senate (on July 18, 1978). He was succeeded as Chief Counsel by Frank S. Swain (1981-1989, nominated by President Ronald Reagan), Thomas P. Kerester (1992-1993, nominated by President George Bush), Jere Walton Glover (1994-2001, nominated by President William Clinton), Thomas M. Sullivan (2002-2008, nominated by President George W. Bush), Winslow Lorenzo Sargeant (2010 recess appointment, Senate confirmation in 2011, left in January 2015, nominated by President Barack Obama), and Darryl L. DePriest (December 10, 2015-, nominated by President Barack Obama).

<sup>13</sup> U.S. Congress, Senate Committee on Small Business and Entrepreneurship, *Independent Office of Advocacy Act of 2001*, 107<sup>th</sup> Cong., 1<sup>st</sup> sess., March 21, 2001, S.Rept. 107-5 (Washington: GPO, 2001), p. 2.

<sup>14</sup> U.S. Congress, Senate Select Committee on Small Business, Subcommittee on Government Regulation and Small Business Advocacy, *The Study of Small Business*, hearing on The Study of Small Business, 95<sup>th</sup> Cong., 1<sup>st</sup> sess., June 29, 1977 (Washington: GPO, 1977), pp. 12-13.



SBA Administrator’s approval; and some senior staff within the Office of Advocacy were vetted by the White House personnel office prior to hiring.<sup>15</sup>

## Advocacy’s Regulatory Oversight Role Expanded

The Office of Advocacy’s duties were further expanded following enactment of P.L. 96-354, the Regulatory Flexibility Act of 1980 (RFA, as amended).<sup>16</sup> The RFA

establishes in law the principle that government agencies must analyze the effects of their regulatory actions on small entities—small businesses, small nonprofits, and small governments—and considers alternatives that would be effective in achieving their regulatory objectives without unduly burdening these small entities. Advocacy has the responsibility of overseeing and facilitating federal agency compliance.<sup>17</sup>

The RFA’s sponsors argued that federal agencies should be required to examine the impact of regulations on small businesses because federal regulations tend to be “uniform in design, permit little discretion in their implementation, and place a disproportionate burden upon small businesses, small organizations and small governmental bodies.”<sup>18</sup> As Alfred Dougherty, Jr., director of the Federal Trade Commission’s Bureau of Competition, testified at a congressional hearing:

First, even if actual regulatory costs are equal between competing large and small firms, small firms have fewer units of output over which to spread such costs and must include in the price of each unit a larger component of regulatory cost. Second, where small firms have smaller actual regulatory costs than large firms (as is generally the case), small firms remain at a competitive disadvantage because they are unable to take advantage of the “economies of scale” of regulatory compliance. Large firms generally already have extensive “in-house” data compilation and reporting systems and specialized staff accountants, lawyers and managers whose primary function is regulatory compliance. Small firms, by comparison, must either hire additional personnel or purchase expensive consulting services in order to acquire the necessary regulatory expertise.<sup>19</sup>

Economist Milton Kafoglis, a member of the President Jimmy Carter’s Council on Wage and Price Stability, testified that

There seem to be clear economies of scale imposed by most regulatory endeavors. Uniform application of regulatory requirements thus seems to increase the size [of the] firm that can effectively compete. The cost curve of the firm is shifted upward ... [with] the small firms’ cost curve shifting more than that of the dominant firms [thus] the share of the dominant firm will increase while that of small firms will decrease. As a result, industrial concentration will have increased. This ... suggests that the “small business” [regulatory] problem goes beyond mere sympathy for the small businessman, but strikes

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<sup>15</sup> P.L. 94-305; and U.S. Congress, Senate Committee on Small Business and Entrepreneurship, *Independent Office of Advocacy Act of 2001*, 107<sup>th</sup> Cong., 1<sup>st</sup> sess., March 21, 2001, S.Rept. 107-5 (Washington: GPO, 2001), pp. 2-4.

<sup>16</sup> 5 U.S.C. §601 et seq. Also see P.L. 104-121, the Small Business Regulatory Enforcement Fairness Act of 1996 (SBREFA); P.L. 111-203, the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010; P.L. 111-240, the Small Business Jobs Act of 2010; and Executive Order 13272. For further information concerning the RFA, see CRS Report RL34355, *The Regulatory Flexibility Act: Implementation Issues and Proposed Reforms*, coordinated by (name redacted).

<sup>17</sup> SBA, Office of Advocacy, *Report on the Regulatory Flexibility Act FY2013*, p. 1, at <http://www.sba.gov/sites/default/files/13regflx.pdf>.

<sup>18</sup> U.S. Congress, Senate Committee on the Judiciary, *The Regulatory Flexibility Act*, report to accompany S. 299, 96<sup>th</sup> Cong., 2<sup>nd</sup> sess., July 30, 1980, S.Rept. 96-878 (Washington: GPO, 1980), p. 3.

<sup>19</sup> *Ibid.*, p. 4.

at the heart of the established national policy of maintaining competition and mitigating monopoly.<sup>20</sup>

As discussed below, the RFA requires federal agencies to assess the impact of their forthcoming regulations on *small entities*, which the act defines as small businesses, small governmental jurisdictions, and certain small not-for-profit organizations.<sup>21</sup> The Chief Counsel is responsible for monitoring and reporting agencies' compliance with the act's provisions. The Chief Counsel also reviews and comments on proposed regulations and may appear as *amicus curiae* (i.e., friend of the court) in any court action to review a rule.

## Advocacy's Independent Status Enhanced

P.L. 111-240, the Small Business Jobs Act of 2010, further enhanced the independence of the Office of Advocacy by ending the practice of including the Office of Advocacy's budget in the SBA's Salaries and Expenses' Executive Direction account. Instead, the President is required to provide a separate statement of the amount of appropriations requested for the Office of Advocacy, "which shall be designated in a separate account in the General Fund of the Treasury." The Small Business Jobs Act also requires the SBA Administrator to provide the Office of Advocacy with "appropriate and adequate office space at central and field office locations, together with such equipment, operating budget, and communications facilities and services as may be necessary, and shall provide necessary maintenance services for such offices and the equipment and facilities located in such offices."

In recognition of its enhanced independence and separate appropriations account, the Office of Advocacy, for the first time, issued its own congressional budget justification document and annual performance report as part of the Obama Administration's FY2013 budget request. That document was presented in a new appendix accompanying the SBA's congressional budget justification document and annual performance report. The Office of Advocacy has continued to issue its own budget justification document in each of the Administration's subsequent budget requests.<sup>22</sup>

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<sup>20</sup> Ibid., pp. 3-4. Also see U.S. Congress, Senate Committee on the Judiciary, *The Regulatory Flexibility Act*, report to accompany S. 1974, 95<sup>th</sup> Cong., 2<sup>nd</sup> sess., October 11, 1978, S.Rept. 95-1322 (Washington: GPO, 1978), pp. 3-10.

<sup>21</sup> The RFA specifies that ... (3) the term *small business* has the same meaning as the term *small business concern* under Section 3 of the Small Business Act, unless an agency, after consultation with the Office of Advocacy of the Small Business Administration and after opportunity for public comment, establishes one or more definitions of such term, which are appropriate to the activities of the agency and publishes such definition(s) in the *Federal Register*; (4) the term *small organization* means any not-for-profit enterprise, which is independently owned and operated and is not dominant in its field, unless an agency establishes, after opportunity for public comment, one or more definitions of such term, which are appropriate to the activities of the agency and publishes such definition(s) in the *Federal Register*; (5) the term *small governmental jurisdiction* means governments of cities, counties, towns, townships, villages, school districts, or special districts, with a population of less than fifty thousand, unless an agency establishes, after opportunity for public comment, one or more definitions of such term which are appropriate to the activities of the agency and which are based on such factors as location in rural or sparsely populated areas or limited revenues due to the population of such jurisdiction, and publishes such definition(s) in the *Federal Register*; (6) the term *small entity* shall have the same meaning as the terms *small business*, *small organization* and *small governmental jurisdiction* defined in paragraphs (3), (4), and (5) of this section. See 5 U.S.C. §601 (3)-(6).

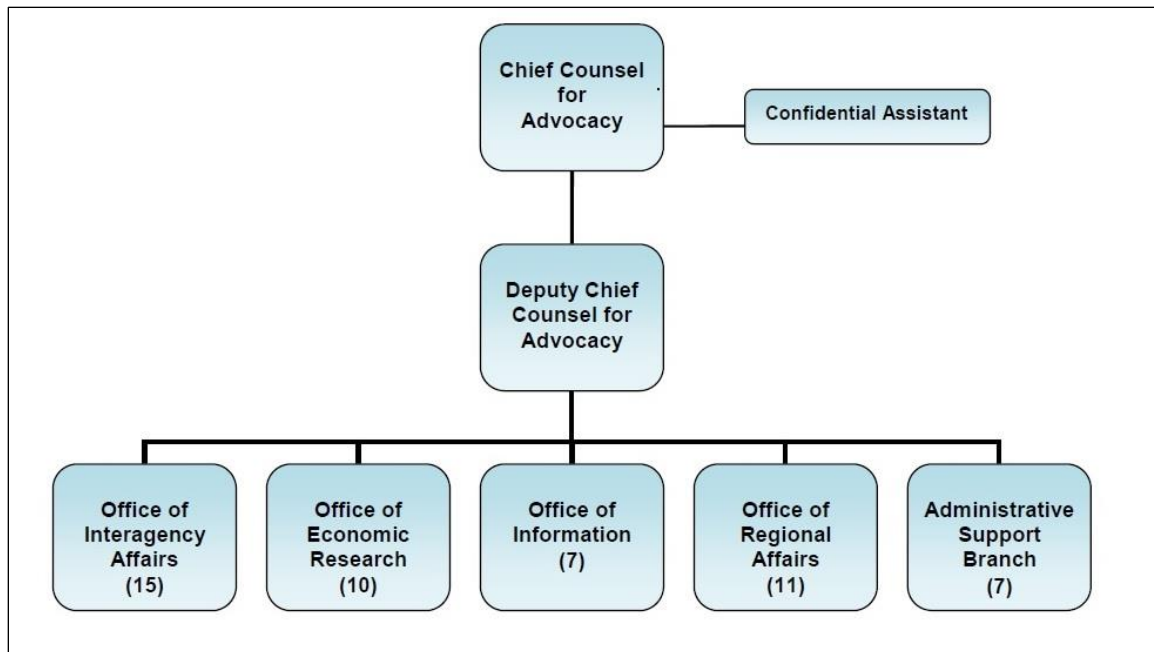
<sup>22</sup> The Office of Advocacy's congressional budget documents can be accessed on the SBA's website at [http://www.sba.gov/about-sba/sba\\_performance/performance\\_budget/congressional\\_budget\\_justification/annual\\_performance\\_reports](http://www.sba.gov/about-sba/sba_performance/performance_budget/congressional_budget_justification/annual_performance_reports).

## Current Organizational Structure and Funding

As mentioned previously, the Office of Advocacy currently has a full-time staff of 52, which includes 5 employees, including the Chief Counsel, in the Office of the Chief Counsel; 15 in the Office of Interagency Affairs (regulatory staff); 10 in the Office of Economic Research; 7 in the Office of Information; 10 in the Office of Regional Affairs (regional advocates); and 5 in the Administrative Support Branch. The Office of Advocacy's organizational chart is presented below, with its anticipated staffing level of 53.

**Figure 1. SBA Office of Advocacy Organizational Chart**

(anticipated staffing level, FY2017)



**Source:** U.S. Small Business Administration, Office of Advocacy, "Fiscal Year 2017 Congressional Budget Justification and Fiscal Year 2015 Annual Performance Report," p. 17, at [https://www.sba.gov/sites/default/files/FY17-CBJ\\_FY15-APR-advo.pdf](https://www.sba.gov/sites/default/files/FY17-CBJ_FY15-APR-advo.pdf).

The agency received appropriations of \$9.12 million for FY2016 and \$9.103 million for FY2017 under the continuing resolution (P.L. 114-254, the Further Continuing and Security Assistance Appropriations Act, 2017). Staff salaries and benefits account for about 95% of the Office of Advocacy's budget, with the remainder used for economic research grants and direct expenses, such as subscriptions, travel, training, and office supplies.<sup>23</sup> President Obama requested \$9.32 million for the Office of Advocacy in FY2017.<sup>24</sup>

<sup>23</sup> SBA, Office of Advocacy, *Fiscal Year 2017 Congressional Budget Justification and Fiscal Year 2015 Annual Performance Report*, p. 3, at [https://www.sba.gov/sites/default/files/FY17-CBJ\\_FY15-APR-advo.pdf](https://www.sba.gov/sites/default/files/FY17-CBJ_FY15-APR-advo.pdf).

<sup>24</sup> *Ibid.*; and U.S. Office of Management and Budget, *Budget of the United States Government, FY2017: Appendix, Small Business Administration*, p. 1214, at [https://www.sba.gov/sites/default/files/FY17-CBJ\\_FY15-APR-appendices.pdf](https://www.sba.gov/sites/default/files/FY17-CBJ_FY15-APR-appendices.pdf).

# The Office of Advocacy and Federal Regulations

The Office of Advocacy is responsible for monitoring and reporting on federal agency compliance with the RFA (5 U.S.C. §§601-612) and Executive Order 13272, Proper Consideration of Small Entities in Agency Rulemaking (August 13, 2002). The Office of Advocacy also comments on proposed rules and participates in small business advocacy review panels, among other activities.

## The RFA

As mentioned previously, the RFA (as amended) requires federal agencies to assess the impact of their forthcoming regulations on small entities, which the act defines as including small businesses, small governmental jurisdictions, and certain small not-for-profit organizations. According to the Office of Advocacy, the RFA

does not seek preferential treatment for small entities, require agencies to adopt regulations that impose the least burden on small entities, or mandate exemptions for small entities. Rather, it requires agencies to examine public policy issues using an analytical process that identifies, among other things, barriers to small business competitiveness and seeks a level playing field for small entities, not an unfair advantage.<sup>25</sup>

Under the RFA, Cabinet departments and independent agencies as well as independent regulatory agencies must prepare a regulatory flexibility analysis at the time certain proposed and final rules are issued.<sup>26</sup> The analysis must describe, among other things, (1) the reasons why the regulatory action is being considered; (2) the small entities to which the proposed rule will apply and, where feasible, an estimate of their number; (3) the projected reporting, recordkeeping, and other compliance requirements of the proposed rule; and (4) any significant alternatives to the rule that would accomplish the statutory objectives while minimizing the impact on small entities.<sup>27</sup>

However, these analytical requirements are not triggered if the head of the issuing agency certifies that the proposed rule would not have a “significant economic impact on a substantial number of small entities.” The RFA does not define *significant economic impact* or *substantial number of small entities*. As a result, federal agencies have substantial discretion regarding when the act’s analytical requirements are initiated. In addition, the RFA’s analytical requirements do not apply to final rules for which the agency does not publish a proposed rule.<sup>28</sup>

The RFA also requires federal agencies to

- publish a “regulatory flexibility agenda” each April and October in the *Federal Register*, listing regulations that the agency expects to propose or promulgate which are likely to have a significant economic impact on a substantial number of small entities;

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<sup>25</sup> SBA, Office of Advocacy, “A Guide for Government Agencies: How to Comply with the Regulatory Flexibility Act,” May 2012, p. 1, at [http://www.sba.gov/sites/default/files/rfaguide\\_0512\\_0.pdf](http://www.sba.gov/sites/default/files/rfaguide_0512_0.pdf).

<sup>26</sup> The analysis for a proposed rule is referred to as an *initial regulatory flexibility analysis* (IRFA) and the analysis for a final rule is referred to as a *final regulatory flexibility analysis* (FRFA).

<sup>27</sup> See CRS Report RL34355, *The Regulatory Flexibility Act: Implementation Issues and Proposed Reforms*, coordinated by (name redacted).

<sup>28</sup> *Ibid.*

- provide their regulatory flexibility agenda to the Chief Counsel and to small businesses or their representatives;
- retrospectively review rules that have or will have a significant impact within 10 years of their promulgation to determine whether they should be continued without change or should be amended or rescinded to minimize their impact on small entities; and
- ensure that small entities have an opportunity to participate in the rulemaking process.<sup>29</sup>

In addition, the Environmental Protection Agency (EPA), Occupational Safety and Health Administration (OSHA), and the Consumer Financial Protection Bureau (CFPB) are required to convene a small business advocacy review panel (sometimes referred to as SBREFA panels)<sup>30</sup> whenever they are developing a rule that is anticipated to have a significant economic impact on a substantial number of small entities. These panels consist of a representative or representatives from the rulemaking agency, OMB's Office of Information and Regulatory Affairs (OIRA), and the Chief Counsel. Information and advice from small entity representatives are solicited to assist the panel in understanding the ramifications of the proposed rule. The panel must be convened and complete its report, with recommendations, within a 60-day period.<sup>31</sup> Finally, the RFA encourages the issuing agency to modify the proposed rule or initial regulatory flexibility analysis as appropriate, based on the information received from the panel.

The RFA also requires the Chief Counsel to monitor and report at least annually on agencies' compliance with the act. The Chief Counsel accomplishes this primarily by reviewing and commenting on proposed regulations and by participating in small business advocacy review panels. In addition, the Chief Counsel may appear as *amicus curiae* (i.e., friend of the court) in any court action to review a rule.

## Executive Order 13272

Executive Order 13272, Proper Consideration of Small Entities in Agency Rulemaking (August 13, 2002), requires federal agencies to make information publicly available concerning how they will comply with the RFA's statutory mandates.<sup>32</sup> It also requires federal agencies to send to the Office of Advocacy copies of any draft regulations that may have an impact on a substantial number of small entities. Agencies must send these draft regulations to the Office of Advocacy at the same time the draft rules are sent to OIRA for review, or at a reasonable time prior to their publication in the *Federal Register*. Agencies must consider the Office of Advocacy's comments

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<sup>29</sup> SBA, Office of Advocacy, "Report on the Regulatory Flexibility Act, FY2014," January 2015, pp. 19-21, at <https://www.sba.gov/sites/default/files/advocacy/FY2014%20RFA%20Report.pdf>.

<sup>30</sup> Small business advocacy review panels were created by P.L. 104-121, the Contract with America Advancement Act of 1996; Title III, the Small Business Regulatory Enforcement Fairness Act of 1996 (SBREFA). That act requires the Environmental Protection Agency and Occupational Safety and Health Administration to convene small business advocacy review panels. P.L. 111-203, the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, added the Consumer Financial Protection Bureau.

<sup>31</sup> The agency proposing the rule normally fixes the convening date after consulting with the Office of Advocacy and OMB's Office of Information and Regulatory Affairs. The three agencies typically work together before convening to discuss regulatory alternatives. See SBA, Office of Advocacy, "A Guide for Government Agencies: How to Comply with the Regulatory Flexibility Act," May 2012, p. 52, at [http://www.sba.gov/sites/default/files/rfaguide\\_0512\\_0.pdf](http://www.sba.gov/sites/default/files/rfaguide_0512_0.pdf).

<sup>32</sup> Executive Order 13272, "Proper Consideration of Small Entities in Agency Rulemaking," 67 *Federal Register* 53461-53462, August 13, 2002.



on the proposed rule and must address these comments in the final rule published in the *Federal Register*.<sup>33</sup>

Executive Order 13272 requires the Office of Advocacy to

- notify federal agencies concerning how to comply with the RFA, which is accomplished primarily through the Office of Advocacy’s periodic publication of “A Guide for Government Agencies: How to Comply with the Regulatory Flexibility Act” and through the Office of Advocacy’s compliance training program;
- report annually on federal agency compliance with the executive order; which is accomplished primarily through the Office of Advocacy’s annual publication of “Report on the Regulatory Flexibility Act”; and
- train federal regulatory agencies in how to comply with the RFA, which is accomplished through the Office of Advocacy’s compliance training program.<sup>34</sup>

## Advocacy’s Regulatory Activities

The Office of Advocacy provided 28 official public comment letters to federal agencies on a variety of proposed rules in FY2015 and 20 official public comment letters in FY2016.<sup>35</sup> In FY2015, the two most frequently cited concerns were that alternative regulatory approaches to ameliorate a rule’s economic impact on small business were not considered (15 instances) and the agency’s analysis of the proposed rule’s impact on small entities was inadequate (7 instances).<sup>36</sup> Data concerning the most frequently cited concerns in FY2016 are not yet available.

The Office of Advocacy also hosted 21 roundtable discussions in FY2015 and 22 roundtable discussions in FY2016.<sup>37</sup> These roundtable discussions provide stakeholders an opportunity to share their views concerning the impact of proposed rules. In FY2015, the Office of Advocacy also provided training on RFA compliance to 126 federal officials at rule-writing agencies.<sup>38</sup> Data concerning the Office of Advocacy’s RFA compliance training for FY2016 are not yet available.

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<sup>33</sup> SBA, Office of Advocacy, “Report on the Regulatory Flexibility Act, FY2015,” January 2016, pp. 4, 9, 10, 16, at <https://www.sba.gov/sites/default/files/advocacy/FY15-RFA-Annual-Report.pdf>.

<sup>34</sup> SBA, Office of Advocacy, “Report on the Regulatory Flexibility Act, FY2014,” January 2015, p. 16, at <https://www.sba.gov/sites/default/files/advocacy/FY2014%20RFA%20Report.pdf>.

<sup>35</sup> SBA, Office of Advocacy, “Report on the Regulatory Flexibility Act, FY2015,” January 2016, p. 21, at <https://www.sba.gov/sites/default/files/advocacy/FY15-RFA-Annual-Report.pdf>; and SBA, Office of Advocacy, “Background Paper on the Office of Advocacy 2009 – 2016,” October 2016, p. 59, at <https://www.sba.gov/sites/default/files/advocacy/Complete-Advocacy-Background-Paper-and-Appendixes-2009-2016.pdf>. The Office of Advocacy provided 28 official public comment letters to federal agencies on a variety of proposed rules in FY2013 and 22 in FY2014.

<sup>36</sup> SBA, Office of Advocacy, “Report on the Regulatory Flexibility Act, FY2015,” January 2016, p. 21, at <https://www.sba.gov/sites/default/files/advocacy/FY15-RFA-Annual-Report.pdf>.

<sup>37</sup> SBA, Office of Advocacy, “Report on the Regulatory Flexibility Act, FY2015,” January 2016, pp. 3, 16-34, at <https://www.sba.gov/sites/default/files/advocacy/FY15-RFA-Annual-Report.pdf>; and SBA, Office of Advocacy, “Background Paper on the Office of Advocacy 2009 – 2016,” October 2016, p. 66, at <https://www.sba.gov/sites/default/files/advocacy/Complete-Advocacy-Background-Paper-and-Appendixes-2009-2016.pdf>. The Office of Advocacy hosted 21 roundtable discussions in FY2013 and 19 in FY2014.

<sup>38</sup> SBA, Office of Advocacy, “Report on the Regulatory Flexibility Act, FY2015,” January 2016, pp. 3, 43, 44, at <https://www.sba.gov/sites/default/files/advocacy/FY15-RFA-Annual-Report.pdf>.

Each year, the Office of Advocacy provides an estimate of the regulatory cost savings its activities provide to small businesses in the form “of foregone capital or annual compliance costs that otherwise would have been required in the first year of a rule’s implementation.”<sup>39</sup> These estimates are based primarily on estimates from the federal agencies promulgating the rules, and, in some instances, from industry estimates.

Estimating the costs and benefits of federal regulations is methodologically challenging.<sup>40</sup> For example, researchers must determine the baseline for measurement (i.e., what effects would have occurred in the absence of the regulation) and many regulatory cost estimates are based on aggregating the results of regulatory studies conducted years earlier. These studies often use different methods and vary in quality, making conclusions drawn from them problematic. Some observers, including OMB, doubt whether an accurate measure of total regulatory costs and benefits is possible. Moreover, in the case of the Office of Advocacy, estimating regulatory cost savings from its activities is even more challenging because it is nearly impossible to determine what changes to these regulations would have been made during the review and comment period if the Office of Advocacy did not exist.

The Office of Advocacy reported that its intervention in rules that were made final resulted in regulatory cost savings on behalf of small businesses of more than \$1.6 billion in FY2015 and more than \$1.7 billion in FY2016.<sup>41</sup>

## Producing and Promoting Research on Small Businesses

The Office of Advocacy’s Office of Economic Research “assembles and uses data and other information from many different sources to develop data products that are as timely and actionable as possible.”<sup>42</sup> These products typically relate “to the role that small businesses play in the Nation’s economy, including the availability of credit, the effects of regulations and taxation, the role of firms owned by women, minority and veteran entrepreneurs, factors that influence entrepreneurship, innovation and other issues of concern to small businesses.”<sup>43</sup>

In addition to sponsoring and conducting research on small business, the Office of Advocacy maintains web pages with links to

- state economic profiles, which are compiled annually by Office of Advocacy staff and provide information concerning small businesses in the state, such as number of small businesses in the state, the number of people employed by those

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<sup>39</sup> SBA, Office of Advocacy, “Report on the Regulatory Flexibility Act, FY2013,” February 2014, p. 33, at <http://www.sba.gov/sites/default/files/13regflx.pdf>.

<sup>40</sup> For further information and analysis concerning the methodological challenges in estimating the costs and benefits of federal regulation see out-of-print CRS Report R41763, *Analysis of an Estimate of the Total Costs of Federal Regulations*, available upon request.

<sup>41</sup> SBA, Office of Advocacy, “Report on the Regulatory Flexibility Act, FY2015,” January 2016, p. 35, at <https://www.sba.gov/sites/default/files/advocacy/FY15-RFA-Annual-Report.pdf>; and SBA, Office of Advocacy, “Background Paper on the Office of Advocacy 2009 – 2016,” October 2016, p. 64, at <https://www.sba.gov/sites/default/files/advocacy/Complete-Advocacy-Background-Paper-and-Appendixes-2009-2016.pdf>.

<sup>42</sup> SBA, Office of Advocacy, “Fiscal Year 2015 Congressional Budget Justification Fiscal Year 2013 Annual Performance Report,” p. 9, at [http://www.sba.gov/sites/default/files/files/advocacy\\_CBJ\\_fy15.PDF](http://www.sba.gov/sites/default/files/files/advocacy_CBJ_fy15.PDF).

<sup>43</sup> *Ibid.*, p. 10.



- small businesses in the state, and various demographic information concerning the small business owners in the state;<sup>44</sup>
- firm size economic data, which are compiled by Office of Advocacy staff from the U.S. Bureau of the Census and the U.S. Bureau of Labor Statistics and provide information concerning various owner and business characteristics, such as the number of firms, number of establishments, employment, and annual payroll by the employment size of the business and by location and industry;<sup>45</sup>
  - quarterly economic bulletins, which are authored by Office of Advocacy staff to examine trends in small business employment and lending;<sup>46</sup>
  - research projects, searchable by topic, which have been authored by Office of Advocacy staff, either by choice or by congressional mandate, and by others sponsored by the Office of Advocacy;<sup>47</sup>
  - fact sheets, which are authored by Office of Advocacy staff, covering various topics, such as gender differences in financing, the availability of health insurance among small businesses, and credit card financing;<sup>48</sup>
  - issue briefs, which are authored by Office of Advocacy staff, covering various topics, such as veteran business owners and access to capital for women- and minority-owned businesses;<sup>49</sup> and
  - major sources of data collected by the federal government concerning small business.<sup>50</sup>

The Office of Advocacy also provides funding to the Census Bureau to support the generation of business data by firm size; publishes “The Small Business Advocate,” a monthly newsletter summarizing the Office of Advocacy’s research endeavors, which has more than 37,000 online subscribers; and publishes “The Small Business Economy,” an annual report on the status of small businesses and their role in the national economy.<sup>51</sup>

## Advocacy’s Research Activities

The Office of Advocacy published 26 contract and internal research reports in FY2015 and 25 reports in FY2016.<sup>52</sup> These reports covered a variety of issues, including small business access to

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<sup>44</sup> SBA, Office of Advocacy, “State Economic Profiles,” at <https://www.sba.gov/category/advocacy-navigation-structure/research-and-statistics/state-economic-profiles>.

<sup>45</sup> SBA, Office of Advocacy, “Firm Size Data,” at <https://www.sba.gov/advocacy/firm-size-data>.

<sup>46</sup> SBA, Office of Advocacy, “Quarterly Bulletins,” at <https://www.sba.gov/category/advocacy-navigation-structure/research-and-statistics/quarterly-indicators>.

<sup>47</sup> SBA, Office of Advocacy, “Research Issues,” at <https://www.sba.gov/category/advocacy-navigation-structure/research-and-statistics/other-topics>.

<sup>48</sup> SBA, Office of Advocacy, “Small Business Facts,” at <https://www.sba.gov/content/small-business-facts>.

<sup>49</sup> SBA, Office of Advocacy, “Issue Briefs,” at <https://www.sba.gov/advocacy/issue-briefs>.

<sup>50</sup> SBA, Office of Advocacy, “Small Business Data Resources: U.S. Federal Government,” at <https://www.sba.gov/sites/default/files/Small%20Business%20Data%20Resources%202013.pdf>.

<sup>51</sup> SBA, Office of Advocacy, *Fiscal Year 2017 Congressional Budget Justification and Fiscal Year 2015 Annual Performance Report*, p. 10, at [https://www.sba.gov/sites/default/files/FY17-CBJ\\_FY15-APR-adv.pdf](https://www.sba.gov/sites/default/files/FY17-CBJ_FY15-APR-adv.pdf); SBA, Office of Advocacy, “Advocacy Newsletter,” at <https://www.sba.gov/category/advocacy-navigation-structure/newsroom/advocacy-newsletter>; and SBA, Office of Advocacy, “The Small Business Economy,” at <https://www.sba.gov/advocacy/small-business-economy>.

<sup>52</sup> SBA, Office of Advocacy, “Annual Report of the Office of Economic Research FY2015,” December 2015, at (continued...)

capital (including peer-to-peer lending and equity-based crowdfunding), employment (including job creation by new establishments, the role of microbusinesses in the economy, and an evaluation of startup accelerator programs), minority- and women-owned small businesses, veteran-owned small businesses, immigrant entrepreneurs, and senior entrepreneurs.<sup>53</sup>

In addition, Advocacy's economic research staff initiated a dialogue series in FY2015 entitled "Small Business Economic Research Forums." These forums are designed to provide economists and researchers "an opportunity to give presentations on relevant small business issues" and "inform Advocacy's staff of the cutting-edge topics that are affecting small businesses."<sup>54</sup> Eight forums were held in FY2015. Data concerning the number of forums held in FY2016 are not yet available. The Office of Advocacy anticipated in FY2015 that more than eight economic research forums would be held during FY2016.<sup>55</sup>

## Promoting Small Business Outreach

As mentioned previously, the Office of Advocacy engages in outreach activities related to its role with the RFA. For example, in FY2015, the Office of Advocacy participated in six small business advocacy review panels: one each with the Consumer Financial Protection Bureau and the Occupational Safety and Health Administration, and three with the Environmental Protection Agency convened in FY2015, and another that continued from FY2014.<sup>56</sup> In each case, the Office of Advocacy provided outreach to small business owners interested in sharing their views concerning the agency's proposed rule. Data concerning the Office of Advocacy's participation in small business advocacy review panels in FY2016 are not yet available.

The Office of Advocacy also regularly sponsors roundtable discussions, conferences, and symposia to provide small business owners an opportunity to share their views on issues of concerns to them. For example, the Office of Advocacy's regional advocates regularly "interact directly with small businesses, small business trade associations, governors and state legislatures to educate them about the benefits of regulatory flexibility and testify at state-level legislation hearings on small business issues when requested to do so."<sup>57</sup> Regional advocates also "work closely with the ten Regional Fairness Boards in their respective regions to develop information for the SBA's National Ombudsman, as provided for by the Small Business Regulatory Enforcement Fairness Act and alert businesses in their respective regions about regulatory proposals that could affect them."<sup>58</sup>

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[https://www.sba.gov/sites/default/files/advocacy/2015\\_OER\\_annual.pdf](https://www.sba.gov/sites/default/files/advocacy/2015_OER_annual.pdf); and SBA, Office of Advocacy, "Background Paper on the Office of Advocacy 2009 – 2016," October 2016, p. 26, at <https://www.sba.gov/sites/default/files/advocacy/Complete-Advocacy-Background-Paper-and-Appendixes-2009-2016.pdf>.

<sup>53</sup> SBA, Office of Advocacy, "Annual Report of the Office of Economic Research FY2015," December 2015, at [https://www.sba.gov/sites/default/files/advocacy/2015\\_OER\\_annual.pdf](https://www.sba.gov/sites/default/files/advocacy/2015_OER_annual.pdf); and SBA, Office of Advocacy, "Research Issues," at <https://www.sba.gov/category/advocacy-navigation-structure/research-and-statistics/other-topics>.

<sup>54</sup> SBA, Office of Advocacy, "Annual Report of the Office of Economic Research FY2015," December 2015, p. 1, at [https://www.sba.gov/sites/default/files/advocacy/2015\\_OER\\_annual.pdf](https://www.sba.gov/sites/default/files/advocacy/2015_OER_annual.pdf).

<sup>55</sup> *Ibid.*, p. 1, 9-11.

<sup>56</sup> SBA, Office of Advocacy, "Report on the Regulatory Flexibility Act, FY2015," January 2016, pp. 3, 47, at <https://www.sba.gov/sites/default/files/advocacy/FY15-RFA-Annual-Report.pdf>.

<sup>57</sup> SBA, Office of Advocacy, "Fiscal Year 2015 Congressional Budget Justification Fiscal Year 2013 Annual Performance Report," p. 12, at [http://www.sba.gov/sites/default/files/files/advocacy\\_CBJ\\_fy15.PDF](http://www.sba.gov/sites/default/files/files/advocacy_CBJ_fy15.PDF).

<sup>58</sup> *Ibid.* Congress established the Small Business and Agriculture Regulatory Enforcement Ombudsman position and (continued...)

The Chief Counsel also meets regularly with business organizations and trade associations, and participates in Office of Advocacy roundtable discussions, conferences, and symposia. The Office of Advocacy's economists provide economic presentations at academic conferences, trade association meetings, think tank events, and other government-sponsored events.<sup>59</sup>

## **Advocacy's Outreach Activities**

The Office of Advocacy's regional advocates participated in 550 outreach events in FY2015 and 509 outreach events in FY2016.<sup>60</sup> In FY2015, the Office of Advocacy's economists also made 34 presentations to academic and other small business policy-related audiences.<sup>61</sup> Data concerning the number of presentations by the Office of Advocacy's economists in FY2016 are not yet available.

## **Current Congressional Issues**

As has been discussed, the Office of Advocacy's responsibilities have expanded over time, and H.R. 5, the Regulatory Accountability Act of 2017 (Title III, Small Business Regulatory Flexibility Improvements Act) would increase its authority still further. Specifically, H.R. 5 would

- revise and enhance requirements for federal agency notification of the Chief Counsel prior to the publication of any proposed rule;
- expand the required use of small business advocacy review panels from three federal agencies to all federal agencies, including independent regulatory agencies;
- empower the Chief Counsel to issue rules governing federal agency compliance with the RFA;
- specifically authorize the Chief Counsel to file comments on any notice of proposed rulemaking, not just when the RFA is concerned; and

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(...continued)

the ten Regional Fairness Boards in P.L. 104-121, the Small Business Regulatory Enforcement Fairness Act of 1996 (SBREFA). The Ombudsman reports directly to the SBA Administrator and ensures that small businesses subject to an enforcement activity by a federal regulatory agency are provided a means to comment on the enforcement activity and to have comments forwarded to the Inspector General of the affected agency in appropriate circumstances. The Ombudsman reports annually to Congress and affected agencies evaluating the enforcement activities of agency personnel, including a rating of the responsiveness to small business of the various regional and program offices of each agency. The Ombudsman also coordinates and reports annually on the activities, findings, and recommendations of the ten Regional Fairness Boards. Each Regional Fairness Board meets at least annually to advise the Ombudsman on matters of concern to small businesses relating to federal regulatory enforcement activities. Each Board has five members, who are owners, operators, or officers of small businesses. They are appointed by the SBA Administrator after receiving recommendations from the chair and ranking members of the House and Senate Committees on Small Business. Board members serve at the pleasure of the SBA Administrator for terms of three years or less.

<sup>59</sup> Ibid.

<sup>60</sup> SBA, Office of Advocacy, *Fiscal Year 2017 Congressional Budget Justification and Fiscal Year 2015 Annual Performance Report*, p. 13, at [https://www.sba.gov/sites/default/files/FY17-CBJ\\_FY15-APR-adv.pdf](https://www.sba.gov/sites/default/files/FY17-CBJ_FY15-APR-adv.pdf); and SBA, Office of Advocacy, "Background Paper on the Office of Advocacy 2009 – 2016," October 2016, p. 82, at <https://www.sba.gov/sites/default/files/advocacy/Complete-Advocacy-Background-Paper-and-Appendixes-2009-2016.pdf>. The Office of Advocacy's regional advocates participated in 607 outreach events in FY2013, and 536 in FY2014.

<sup>61</sup> SBA, Office of Advocacy, *Fiscal Year 2017 Congressional Budget Justification and Fiscal Year 2015 Annual Performance Report*, p. 13, at [https://www.sba.gov/sites/default/files/FY17-CBJ\\_FY15-APR-adv.pdf](https://www.sba.gov/sites/default/files/FY17-CBJ_FY15-APR-adv.pdf).

- transfer size standard determinations for purposes other than the Small Business Act and the Small Business Investment Act of 1958 from the SBA's Administrator to the Chief Counsel.

## Arguments for Expanding Advocacy's Authority

Advocates of expanding the Office of Advocacy's authority and role under the RFA argue that legislation is necessary to "close loopholes [in the RFA] and more effectively reduce the disproportionate burden that over-regulation places on small entities, thereby enhancing job creation and hastening economic recovery."<sup>62</sup> They argue that

recent regulatory expansions and the future threat of further excessive federal regulation—such as under the waves of regulation occurring to implement the Patient Protection and Affordable Care Act and the Dodd-Frank Wall Street Reform and Consumer Protection Act—have created immense regulatory burdens and uncertainty for the economy, chilling job creation, investment and economic growth and suppressing America's economic freedom and standing among the world's economies. These effects are particularly burdensome on small businesses—and since start-up firms are the source of net job creation in the U.S. economy it is only logical that the impact of these effects on small businesses contributes substantially to the economy's inability to create sufficient levels of new jobs.<sup>63</sup>

Advocates of expanding the Office of Advocacy's authority also note that the Government Accountability Office (GAO) has found that the lack of a uniform definition for the terms *significant economic impact*, and *substantial number of small entities* contributes to inconsistent compliance with the RFA across federal agencies. They argue that GAO's findings are further evidence that the RFA needs to be amended.<sup>64</sup>

## Arguments Against Expanding Advocacy's Authority

Opponents of expanding the Office of Advocacy's authority and role under the RFA argue that the provisions being advocated are part of an "ongoing attack on federal regulation," presented under the guise of "pro-small business rhetoric, which will erect significant barriers to rulemaking that

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<sup>62</sup> U.S. Congress, House Committee on the Judiciary, *Regulatory Flexibility Improvements Act of 2013*, report to accompany H.R. 2542, 113<sup>th</sup> Cong., 1<sup>st</sup> sess., December 11, 2013, H.Rept. 113-288, Part 1 (Washington: GPO, 2013), p. 2.

<sup>63</sup> *Ibid.*, pp. 7-8; and U.S. Congress, House Committee on the Judiciary, *Small Business Regulatory Flexibility Improvements Act of 2015*, report to accompany H.R. 527, 114<sup>th</sup> Cong., 1<sup>st</sup> sess., February 2, 2015, H.Rept. 114-12, Part 1 (Washington: GPO, 2015), p. 8.

<sup>64</sup> U.S. Congress, House Committee on the Judiciary, *Regulatory Flexibility Improvements Act of 2013*, report to accompany H.R. 2542, 113<sup>th</sup> Cong., 1<sup>st</sup> sess., December 11, 2013, H.Rept. 113-288, Part 1 (Washington: GPO, 2013), p. 3; and U.S. Congress, House Committee on the Judiciary, *Small Business Regulatory Flexibility Improvements Act of 2015*, report to accompany H.R. 527, 114<sup>th</sup> Cong., 1<sup>st</sup> sess., February 2, 2015, H.Rept. 114-12, Part 1 (Washington: GPO, 2015), p. 3. See U.S. General Accounting (now Accountability) Office, *Regulatory Flexibility Act: Key Terms Still Need to Be Clarified*, GAO-01-669T, April 24, 2001, pp. 1-2, at <http://www.gao.gov/assets/110/108793.pdf>; U.S. General Accounting (now Accountability) Office, *Regulatory Flexibility Act: Clarification of Key Terms Still Needed*, GAO-02-491T, March 6, 2002, pp. 3-4, at <http://www.gao.gov/assets/110/109134.pdf>; U.S. General Accounting (now Accountability) Office, *Regulatory Reform: Prior Reviews of Federal Regulatory Process Initiatives Reveal Opportunities for Improvements*, GAO-05-939T, July 27, 2005, pp. 5-7, at <http://www.gao.gov/assets/120/112084.pdf>; and U.S. General Accounting (now Accountability) Office, *Regulatory Flexibility Act: Congress Should Revisit and Clarify Elements of the Act to Improve Its Effectiveness*, GAO-06-998T, July 20, 2006, pp. 1, 4-10, at <http://www.gao.gov/assets/120/114481.pdf>.

will hinder the promulgation of critical public health and safety protections.”<sup>65</sup> They argue that these provisions are

(1) based on the false premise that regulatory costs stifle economic growth and job creation; (2) threatens public health and safety by severely undermining federal agency rulemaking; (3) imposes additional duties on agencies while failing to provide for any additional resources to meet such burdens, and (4) allows more opportunities for industry to delay or defeat proposed rulemakings.<sup>66</sup>

Opponents also argue that these provisions

do nothing to alleviate the purported burden on small entities of complying with federal regulations. In fact, it includes no provision that offers assistance to small entities, whether through subsidies, government guaranteed loans, preferential tax treatment for small firms, or fully funded compliance assistance offices. Instead, the bill merely aggrandizes the power of the SBA’s Office of Advocacy and of the professional lobbying class in Washington.<sup>67</sup>

## Concluding Observations

The SBA’s Office of Advocacy is a relatively small office with a relatively large mandate—to represent the interests of small business in the regulatory process, produce and promote small business economic research, and facilitate small business outreach across the federal government. It faces several challenges.

First, the Office of Advocacy is generally recognized as being an independent office, but it is housed within the SBA and remains subject to its influence through (1) its proximity to the agency and its organizational culture; (2) the budgetary process, which provides the SBA Administrator a role, albeit recently reduced, in determining Advocacy’s budget; and (3) the sheer size of the SBA (more than 3,200 full-time employees and a budget of nearly \$1 billion) relative to the Office of Advocacy which, given their statutorily overlapping missions as advocates for small businesses, makes it more difficult than would otherwise be the case for the Office of Advocacy to be recognized by stakeholders as the definitive voice for small businesses.

Second, Chief Counsels tend to have relatively short tenures (three years, eight years, one year, seven years, six years, and four years). When they leave office, there have often been delays in naming a successor, creating continuity problems for the Office of Advocacy. For example, the position was filled on an interim basis by Claudia Rodgers, a long-time Office of Advocacy senior staff member, from January 2015 (following Winslow Sargeant’s departure) until Darryl L. DePriest’s Senate confirmation on December 10, 2015. Chief Counsels leave office for various reasons, such as a change in Administration or for more lucrative positions in the private sector.

Third, one of the Office of Advocacy’s primary functions is to monitor and report on federal agency compliance with the RFA, provide comments on proposed rules, and train federal regulatory officials to assist them in complying with the RFA’s provisions. However, as GAO has

<sup>65</sup> U.S. Congress, House Committee on the Judiciary, *Regulatory Flexibility Improvements Act of 2013*, report to accompany H.R. 2542, 113<sup>th</sup> Cong., 1<sup>st</sup> sess., December 11, 2013, H.Rept. 113-288, Part 1 (Washington: GPO, 2013), p. 58.

<sup>66</sup> U.S. Congress, House Committee on the Judiciary, *Small Business Regulatory Flexibility Improvements Act of 2015*, report to accompany H.R. 527, 114<sup>th</sup> Cong., 1<sup>st</sup> sess., February 2, 2015, H.Rept. 114-12, Part 1 (Washington: GPO, 2015), p. 57.

<sup>67</sup> *Ibid.*, pp. 74, 75.



noted, the RFA does not define *significant economic impact* or *substantial number of small entities*, two key terms for triggering the Office of Advocacy’s role under the RFA. The lack of clarity concerning these key terms makes it difficult for the Office of Advocacy to objectively determine agency compliance with the RFA and also makes it more difficult for the Advocacy to train federal regulatory officials in how to come into compliance with the act. GAO and others have recommended that Congress clarify the meaning of these terms. However, the RFA’s original authors purposely decided not to provide a precise definition for these terms. They argued that the varying missions and constituencies served by federal agencies necessitated the provision of discretion to allow federal agencies to “determine what is significant to their programs and particular constituencies.”<sup>68</sup>

Fourth, the Office of Advocacy is subject to criticism from those who believe that it should be more aggressive in preventing federal regulations (i.e., from those who generally oppose federal regulations, especially regulations related to environmental issues and health care reform) and from those who believe that it should be less aggressive in this regard (i.e., from those who generally view federal regulations favorably, especially in addressing environmental and workplace safety issues).<sup>69</sup> Thus, the Office of Advocacy often finds itself involved in ideological and partisan disputes concerning the outcome of federal regulatory policies for which it does not have the final say.

Finally, the Office of Advocacy’s relatively limited budget restricts its ability to produce and promote economic research on small businesses and to engage in outreach activities, particularly outreach activities not directly related to its RFA role. It could be argued that the Office of Advocacy does not need additional resources for these endeavors because the SBA engages in these same activities. Once again, this reflects the challenges the Office of Advocacy faces as an independent office operating within a much larger federal agency with an overlapping mission.

## Author Contact Information

(name redacted)  
Senior Specialist in American National Government  
[redacted]@crs.loc.gov....

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<sup>68</sup> U.S. Congress, Senate Committee on the Judiciary, *The Regulatory Flexibility Act*, report to accompany S. 1974, 95<sup>th</sup> Cong., 2<sup>nd</sup> sess., October 11, 1978, S.Rept. 95-1322 (Washington: GPO, 1978), p. 30.

<sup>69</sup> See SBA, Office of Advocacy, “Letter to The Honorable Olympia J. Snowe concerning the ability of small businesses to claim the new health care tax credit under the Patient Protection and Affordable Care Act (ACA), April 11, 2011, at <http://www.sba.gov/content/response-letter-dated-041111-honorable-olympia-j-snowe>; U.S. Congress, House Committee on the Judiciary, *Regulatory Flexibility Improvements Act of 2013*, report to accompany H.R. 2542, 113<sup>th</sup> Cong., 1<sup>st</sup> sess., December 11, 2013, H.Rept. 113-288, Part 1 (Washington: GPO, 2013), pp. 49, 58-59; Sidney Shapiro and James Goodwin, “Distorting the Interests of Small Business: How the Small Business Administration Office of Advocacy’s Politicization of Small Business Concerns Undermines Public Health and Safety,” Center for Progressive Reform, Washington, DC, January 2013, at [http://www.progressivereform.org/articles/SBA\\_Office\\_of\\_Advocacy\\_1302.pdf](http://www.progressivereform.org/articles/SBA_Office_of_Advocacy_1302.pdf); and Randy Rabinowitz, Katie Greenhaw, and Katie Weatherford, “Small Businesses, Public Health, and Scientific Integrity: Whose Interests Does the Office of Advocacy at the Small Business Administration Serve?” The Center for Effective Government, Washington, DC, at <http://www.foreffectivegov.org/office-of-advocacy-report>.

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