



U.S. Arms Sales: Agreements with and Deliveries to Major Clients, 2000-2007

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Summary

This report provides background data on United States arms sales agreements with and deliveries to its major purchasers during *calendar years* 2000-2007. In a series of data tables, it lists the total dollar values of U.S. government-to-government arms sales *agreements* with its top five purchasers in five specific regions of the world for three specific periods: 2000-2003, 2004-2007, and 2007 alone, and the total dollar values of U.S. arms *deliveries* to its top five purchasers in those same regions for the periods 2000-2003, 2004-2007, and for 2007 alone. In addition, the report provides data tables listing the total dollar values of U.S. government-to-government arms *agreements* with and *deliveries* to its top 10 purchasers *worldwide* for the periods 2000-2003, 2004-2007, and for 2007 alone.

This report is prepared in conjunction with the annual CRS report for Congress entitled *Conventional Arms Transfers to Developing Nations, 2000-2007* (CRS Report RL34723, *Conventional Arms Transfers to Developing Nations, 2000-2007*, by (name redacted)). That report details both U.S. and foreign arms transfer activities globally and provides analysis of arms trade trends. The intent here is to complement that elaborate *worldwide* treatment of the international arms trade by providing only the dollar values of U.S. arms sales agreements with and delivery values to its leading customers, by geographic region, for the calendar years 2000-2003, 2004-2007, and 2007. Unlike CRS Report RL34723, this annual report focuses exclusively on U.S. arms sales and provides the specific names of the major U.S. arms customers, by region, together with the total dollar values of their arms purchases or deliveries. This report will not be updated.

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U.S. Agreements with Leading Purchasers, 2000-2007

The following regional tables (**Tables 1-5**) provide the total dollar values of all U.S. defense articles and defense services *sold* to the top five purchasers in each region indicated for the *calendar year(s)* noted. These values represent the total value of all government-to-government *agreements actually concluded* between the United States and the foreign purchaser under the Foreign Military Sales (FMS) program during the calendar year(s) indicated.² In **Table 6**, the total dollar values of all U.S. defense articles and defense services *sold* to the top 10 purchasers *worldwide* is provided for *calendar year* period noted. All totals are expressed as *current* U.S. dollars.

Table 1. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Africa Agreements Concluded

(in current U.S. dollars, rounded to nearest million)

Africa Agreements 2000-2003	Africa Agreements 2004-2007	Africa Agreements 2007
1 Nigeria \$26 million	1 Djibouti \$24 million	1 Kenya \$4 million
2 Kenya \$24 million	2 Ethiopia \$15 million	2 Ethiopia \$3 million
3 South Africa \$15 million	3 Kenya \$12 million	3 Mozambique \$1 million
4 Guinea \$4 million	4 Uganda \$8 million	4 Senegal \$1 million
5 Botswana \$3 million	5 Nigeria \$8 million	5 Nigeria \$1 million

¹ The Defense Security Cooperation Agency (DSCA) publishes an annual volume providing these data in a *fiscal year* format. This publication is titled *Foreign Military Sales, Foreign Military Construction Sales, and Military Assistance Facts*. It provides detailed U.S. annual transactions with countries and international organizations for the most recent ten *fiscal* years, as of the date of publication, as well as aggregate data for these transactions since FY1950. See DSCA website for this data under DSCA Facts Book at <http://www.dsca.osd.mil/>. For detailed *worldwide* arms transfer data for U.S. and foreign suppliers and recipients, see CRS Report RL34723, *Conventional Arms Transfers to Developing Nations, 2000-2007*, by (name redacted).

² Current U.S. law and regulations do not require U.S. companies to provide, routinely and systematically, data on arms sales *agreements actually concluded* with foreign purchasers resulting from *commercial licenses authorized* by the U.S. State Department. Thus, with one very notable exception relating to the United Arab Emirates (U.A.E.) in 2000, the *agreement* data in the following tables *do not* include the values of U.S. licensed commercial sales.

Table 2. Leading Purchasers of U.S. Defense Articles and Services, Total Values of American Republics Agreements Concluded

(in current U.S. dollars, rounded to nearest million)

American Republics Agreements 2000-2003	American Republics Agreements 2004-2007	American Republics Agreements 2007
1 Canada \$595 million	1 Canada \$2.18 billion	1 Canada \$1.2 billion
2 Chile \$551 million	2 Colombia \$1.1 billion ^a	2 Colombia \$556 million ^a
3 Colombia \$296 million ^a	3 Brazil \$349 million	3 Brazil \$201 million
4 Brazil \$93 million	4 Chile \$72 million	4 Argentina \$40 million
5 Venezuela \$56 million	5 Argentina \$70 million	5 El Salvador \$23 million

a. Includes FMS sales related to international narcotics interdiction programs.

Table 3. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Asia Agreements Concluded

(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

Asia Agreements 2000-2003	Asia Agreements 2004-2007	Asia Agreements 2007
1 South Korea \$3.5 billion	1 Australia \$6.4 billion	1 Australia \$2.9 billion
2 Japan \$2.5 billion	2 Pakistan \$4.4 billion	2 South Korea \$1.5 billion
3 Singapore \$1.0 billion	3 Japan \$3.3 billion	3 Japan \$780 million
4 Taiwan \$970 million	4 South Korea \$2.8 billion	4 Taiwan \$610 million
5 Australia \$920 million	5 Taiwan \$1.2 billion	5 Pakistan \$230 million

Table 4. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Near East Agreements Concluded

(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

Near East Agreements 2000-2003	Near East Agreements 2004-2007	Near East Agreements 2007
1 U.A.E. \$7.1 billion ^a	1 Saudi Arabia \$5.2 billion	1 Egypt 1.7 billion
2 Egypt \$5.9 billion	2 Egypt \$4.3 billion	2 U.A.E. \$1.7 billion
3 Israel \$5.0 billion	3 Israel \$3.3 billion	3 Iraq \$1.6 billion
4 Saudi Arabia \$2.7 billion	4 U.A.E. \$2.7 billion	4 Saudi Arabia \$1.4 billion
5 Kuwait \$1.7 billion	5 Iraq \$2.0 billion	5 Israel \$970 million

a. Includes a \$6.432 billion licensed commercial agreement concluded in 2000 for 80 F-16 fighter aircraft.

Table 5. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Europe Agreements Concluded(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

Europe Agreements 2000-2003	Europe Agreements 2004-2007	Europe Agreements 2007
1 Poland \$3.8 billion	1 Turkey \$4.5 billion	1 Turkey \$2.1 billion
2 Greece \$3.2 billion	2 Greece \$2.8 billion	2 Norway \$710 million
3 U.K. \$1.9 billion	3 U.K. \$1.6 billion	3 U.K. \$520 million
4 Italy \$1.2 billion	4 Netherlands \$1.2 billion	4 Greece \$390 million
5 Turkey \$1.2 billion	5 Norway \$1.0 billion	5 Netherlands \$370 million

Table 6. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Worldwide Agreements Concluded(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

Worldwide Agreements 2000-2003	Worldwide Agreements 2004-2007	Worldwide Agreements 2007
1 U.A.E. \$7.1 billion ^a	1 Australia \$6.4 billion	1 Australia \$2.9 billion
2 Egypt \$5.9 billion	2 Saudi Arabia \$5.2 billion	2 Turkey \$2.1 billion
3 Israel \$5.0 billion	3 Turkey \$4.5 billion	3 Egypt \$1.7 billion
4 Poland \$3.8 billion	4 Pakistan \$4.4 billion	4 U.A.E. \$1.7 billion
5 South Korea \$3.5 billion	5 Egypt \$4.3 billion	5 Iraq \$1.6 billion
6 Greece \$3.2 billion	6 Israel \$3.3 billion	6 South Korea \$1.5 million
7 Saudi Arabia \$2.7 billion	7 Japan \$3.3 billion	7 Saudi Arabia \$1.4 billion
8 Japan \$2.5 billion	8 Greece \$2.8 billion	8 Canada \$1.2 billion
9 U.K. \$1.9 billion	9 South Korea \$2.8 billion	9 Israel \$970 million
10 Kuwait \$1.7 billion	10 U.A.E. \$2.7 billion	10 Japan \$780 million

a. Includes a \$6.432 billion licensed commercial agreement in 2000 for 80 F-16 fighter aircraft.

U.S. Deliveries to Leading Purchasers, 2000-2007

The following regional tables (**Tables 7-11**) provide the total dollar values of all U.S. defense articles and defense services *delivered* to the top five purchasers in each region indicated for the *calendar year(s)* noted for all deliveries under the U.S. Foreign Military Sales (FMS) program. These values represent the total value of all government-to-government *deliveries actually concluded* between the United States and the foreign purchaser under the FMS program during the *calendar year(s)* indicated.

In **Table 12**, the total dollar values of all U.S. defense articles and defense services *actually delivered* to the top 10 purchasers *worldwide* is provided. The *delivery* totals are for FMS deliveries concluded for the *calendar year(s)* noted.

Table 7. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Africa Deliveries Concluded

(in current U.S. dollars, rounded to nearest million)

Africa Deliveries 2000-2003	Africa Deliveries 2004-2007	Africa Deliveries 2007
1 Nigeria \$11 million	1 Kenya \$17 million	1 Djibouti \$4 million
2 Kenya \$7 million	2 Nigeria \$17 million	2 Nigeria \$4 million
3 Ethiopia \$3 million	3 Ethiopia \$12 million	3 Ethiopia \$4 million
4 South Africa \$3 million	4 Djibouti \$12 million	4 Kenya \$2 million
5 Botswana \$2 million	5 South Africa \$9 million	5 Senegal \$2 million

Table 8. Leading Purchasers of U.S. Defense Articles and Services, Total Values of American Republics Deliveries Concluded

(in current U.S. dollars, rounded to nearest million)

American Republics Deliveries 2000-2003	American Republics Deliveries 2004-2007	American Republics Deliveries 2007
1 Canada \$446 million	1 Canada \$780 million	1 Canada \$280 million
2 Colombia \$291 million ^a	2 Chile \$480 million	2 Colombia \$109 million ^a
3 Venezuela \$65 million	3 Colombia \$411 million ^a	3 Brazil \$81 million
4 Argentina \$49 million	4 Brazil \$141 million	4 Chile \$38 million
5 Mexico \$23 million	5 Venezuela \$25 million	5 Argentina \$10 million

a. Includes deliveries of defense articles and services previously sold that are related to international narcotics programs.

Table 9. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Asia Deliveries Concluded

(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

Asia Deliveries 2000-2003	Asia Deliveries 2004-2007	Asia Deliveries 2007
1 Taiwan \$4.0 billion	1 Taiwan \$4.3 billion	1 South Korea \$1.0 billion
2 South Korea \$2.5 billion	2 South Korea \$2.8 billion	2 Taiwan \$790 million
3 Japan \$1.8 billion	3 Japan \$2.3 billion	3 Japan \$670 million
4 Australia \$1.0 billion	4 Australia \$1.7 billion	4 Australia \$590 million
5 Singapore \$1.0 billion	5 Singapore \$950 million	5 Singapore \$170 million

Table 10. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Near East Deliveries Concluded

(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

Near East Deliveries 2000-2003	Near East Deliveries 2004-2007	Near East Deliveries 2007
1 Saudi Arabia \$6.0 billion	1 Israel \$5.7 billion	1 Israel \$1.4 billion
2 Egypt \$5.1 billion	2 Egypt \$5.5 billion	2 Egypt \$1.2 billion
3 Israel \$3.0 billion	3 Saudi Arabia \$4.4 billion	3 Saudi Arabia \$1.0 billion
4 Kuwait \$1.0 billion	4 Kuwait \$1.5 billion	4 Kuwait \$360 million
5 Bahrain \$580 million	5 Afghanistan \$950 million	5 Iraq \$330 million

Table 11. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Europe Deliveries Concluded

(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

Europe Deliveries 2000-2003	Europe Deliveries 2004-2007	Europe Deliveries 2007
1 Greece \$3.0 billion	1 Poland \$2.3 billion	1 Poland \$1.3 billion
2 U.K. \$1.6 billion	2 Greece \$1.7 billion	2 U.K. \$400 million
3 Netherlands \$1.4 billion	3 U.K. \$1.5 billion	3 Greece \$240 million
4 Turkey \$1.2 billion	4 Netherlands \$940 million	4 Netherlands \$240 million
5 Spain \$1.1 billion	5 Turkey \$920 million	5 Germany \$190 million

Table 12. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Worldwide Deliveries Concluded

(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

Worldwide Deliveries 2000-2003	Worldwide Deliveries 2004-2007	Worldwide Deliveries 2007
1 Saudi Arabia \$6.0 billion	1 Israel \$5.7 billion	1 Israel \$1.4 billion
2 Egypt \$5.1 billion	2 Egypt \$5.5 billion	2 Poland \$1.3 billion
3 Taiwan \$4.0 billion	3 Saudi Arabia \$4.4 billion	3 Egypt \$1.2 billion
4 Israel \$3.0 billion	4 Taiwan \$4.3 billion	4 Saudi Arabia \$1.0 billion
5 Greece \$3.0 billion	5 South Korea \$2.8 billion	5 South Korea \$1.0 million
6 South Korea \$2.5 billion	6 Japan \$2.3 billion	6 Taiwan \$790 million
7 Japan \$1.8 billion	7 Poland \$2.3 billion	7 Japan \$670 million
8 U.K. \$1.6 billion	8 Australia \$1.7 billion	8 Australia \$590 million
9 Netherlands \$1.4 billion	9 Greece \$1.7 billion	9 U.K. \$400 million
10 Turkey \$1.2 billion	10 U.K. \$1.5 billion	10 Kuwait \$360 million

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